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# TAI SANG LAND DEVELOPMENT LIMITED 大生地產發展有限公司

(Incorporated in Hong Kong with limited liability)
(Stock Code: 89)

#### **ANNOUNCEMENT OF 2016 RESULTS**

#### FINANCIAL HIGHLIGHTS

For the year ended 31st December 2016

- Revenue decreased by 1.0% to HK\$276.0 million.
- Profit for the year increased by 35.3% to HK\$382.5 million.
- Underlying profit increased by 3.8% to HK\$66.3 million.
- Final dividend proposed of HK6 cents per ordinary share.

The board of directors of Tai Sang Land Development Limited (the "Company") announced the audited consolidated results of the Company and its subsidiaries (collectively the "Group") for the year ended 31st December 2016 are as follows:

### 1. CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE YEAR ENDED 31ST DECEMBER 2016

	Note	2016 HK\$'000	2015 HK\$'000
Revenues	(3)	276,033	278,891
Cost of sales	(4)	(83,951)	(82,633)
Gross profit		192,082	196,258
Fair value gains on investment properties		356,169	240,598
Other (losses)/gains, net	(5)	(660)	8,114
Administrative expenses	(4)	(110,347)	(104,465)
Other operating expenses	(4)	(10,477)	(9,653)
Operating profit		426,767	330,852
Finance income	(6)	45	28
Finance costs	(6)	(15,922)	(12,553)
Finance costs, net	=	(15,877)	(12,525)
Profit before income tax		410,890	318,327
Income tax expense	(7)	(28,370)	(35,578)
Profit for the year	=	382,520	282,749
Attributable to:			
Owners of the Company		373,607	263,268
Non-controlling interests	_	8,913	19,481
	<u>-</u>	382,520	282,749
Earnings per share (basic and diluted)	(8)	HK\$1.30	HK\$0.92

### 2. CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31ST DECEMBER 2016

	2016	2015
	HK\$'000	HK\$'000
Profit for the year	382,520	282,749
Other comprehensive income		
Items that may be reclassified subsequently to profit or loss		
Net fair value loss on available-for-sale financial assets	(500)	(3,171)
Recycle to profit or loss upon disposal and impairment	1 000	( <b>=</b> 000)
of available-for-sale financial assets	1,008	(7,996)
Exchange translation differences	(15)	
	493	(11,167)
Items that will not be reclassified subsequently to profit or loss Revaluation surplus upon transfer from property,		
plant and equipment		549,850
Other comprehensive income for the year	493	538,683
Total comprehensive income for the year	383,013	821,432
Total comprehensive income attributable to:		
Owners of the Company	374,315	803,603
Non-controlling interests	8,698	17,829
	383,013	821,432

## 3. CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31ST DECEMBER 2016

Non-current assets         Property, plant and equipment         1,339,535         1,319,481           Investment properties         6,918,146         6,381,584           Available-for-sale financial assets         51,373         53,00           Prepayments         10,868         13,894           Current assets         101,740         101,713           Inventory         32         23           Debtors and prepayments         (10)         18,550         21,294           Current income tax recoverable         124         289           Cash and cash equivalents         72,382         57,501           Total assets         8,512,750         7,948,879           Equity and liabilities         8,512,750         7,948,879           Equity and liabilities         417,321         417,321           Reserves         6,289,203         5,960,915           Non-controlling interests         199,383         194,290           Total equity         6,905,907         6,572,526           Non-current liabilities         326,183         275,501           Long term bank loams – secured         942,421         519,364           Deferred income tax liabilities         74,711         62,000           Current liabilities <th></th> <th>Note</th> <th>2016 HK\$'000</th> <th>2015 HK\$'000</th>		Note	2016 HK\$'000	2015 HK\$'000
Property, plant and equipment   1,339,535   1,319,481   Investment properties   6,918,146   6,381,584   Available-for-sale financial assets   51,373   53,100   Prepayments   10,868   13,894   10,868   13,894   10,868   13,894   10,868   13,894   10,865	Non-current assets			
Investment properties			1.339.535	1.319.481
Available-for-sale financial assets         51,373 10.00 Prepayments         53,1992 13.894           Prepayments         8,319,922 7,768,059           Current assets         101,740 101,713 10.713 10.713 10.714 10.715 10.713 1				
Current assets         Properties for sale         101,740         101,713         2.3         2.3         2.3         2.3         2.3         2.3         2.3         2.23         2.5         2.1,294	1 1			
Current assets           Properties for sale         101,740         101,713           Inventory         32         23           Debtors and prepayments         (10)         18,550         21,294           Current income tax recoverable         124         289           Cash and cash equivalents         72,382         57,501           Total assets         8,512,750         7,948,879           Equity and liabilities           Equity and liabilities           Equity attributable to owners of the Company           Share capital         417,321         417,321           Reserves         6,289,203         5,960,915           Curetipling interests         199,383         194,290           Total equity         6,905,907         6,572,526           Non-current liabilities           Long term bank loans – secured         942,421         519,364           Deferred income tax liabilities         326,183         275,501           Current liabilities           Rental and other deposits         74,711         62,609           Creditors and accruals         (11)         66,284         47,193           <	Prepayments	-	10,868	13,894
Properties for sale Inventory         101,740         101,713 Inventory         32         23         23         Debtors and prepayments         (10)         18,550         21,294         22,994         22,294         22,294         22,294         22,294         22,294         22,294         22,294         22,232         37,501         22,232         37,501         22,322         37,501         32,232         37,501         32,232         37,501         32,232         37,501         32,232         32,242         32,232         32,242         32,232         32,242         32,242         32,242         32,242         32,242         32,242         32,242         32,242         32,242         32,242         32,242         32,242         32,242         32,242         32,242		-	8,319,922	7,768,059
Inventory	Current assets			
Debtors and prepayments         (10)         18,550         21,294           Current income tax recoverable         124         289           Cash and cash equivalents         72,382         57,501           Incompany           Total assets         8,512,750         7,948,879           Equity and liabilities           Equity and liabilities         417,321         417,321           Reserves         6,289,203         5,960,915           Non-controlling interests         199,383         194,290           Total equity         6,905,907         6,572,526           Non-current liabilities         326,183         275,501           Long term bank loans – secured         942,421         519,364           Deferred income tax liabilities         326,183         275,501           Current liabilities         74,711         62,609           Current creditors and accruals         (11)         66,284         47,193           Current income tax liabilities         1,402         27,038           Current portion of long term bank loans – secured         176,000         302,000           Current portion of long term bank loans – secured         19,842         142,648	Properties for sale		101,740	101,713
Current income tax recoverable Cash and cash equivalents         124 72,382         289 57,501           Cash and cash equivalents         72,382         57,501           Total assets         8,512,750         7,948,879           Equity and liabilities           Equity attributable to owners of the Company         417,321         417,321         417,321           Reserves         6,289,203         5,960,915           Non-controlling interests         199,383         194,290           Total equity         6,905,907         6,572,526           Non-current liabilities         326,183         275,501           Long term bank loans – secured         942,421         519,364           Deferred income tax liabilities         326,183         275,501           Current liabilities         74,711         62,609           Creditors and accruals         (11)         66,284         47,193           Current income tax liabilities         1,402         27,038           Short term bank loans – secured         176,000         302,000           Current portion of long term bank loans – secured         19,842         142,648	·		32	23
Cash and cash equivalents         72,382         57,501           Total assets         8,512,750         7,948,879           Equity and liabilities         8,512,750         7,948,879           Equity attributable to owners of the Company         417,321         417,321         417,321         417,321         5,960,915           Share capital Reserves         6,289,203         5,960,915         5,960,915         6,706,524         6,378,236         6,378,236         70,252		(10)		
Total assets   8,512,750   7,948,879				
Total assets         8,512,750         7,948,879           Equity and liabilities         417,321         417,321           Equity attributable to owners of the Company         5,960,915         417,321         417,321           Reserves         6,289,203         5,960,915           Non-controlling interests         199,383         194,290           Total equity         6,905,907         6,572,526           Non-current liabilities         326,183         275,501           Long term bank loans – secured         942,421         519,364           Deferred income tax liabilities         326,183         275,501           Rental and other deposits         74,711         62,609           Creditors and accruals         (11)         66,284         47,193           Current income tax liabilities         1,402         27,038           Short term bank loans – secured         176,000         302,000           Current portion of long term bank loans – secured         19,842         142,648	Cash and cash equivalents	-	72,382	57,501
Equity and liabilities         Equity attributable to owners of the Company       417,321       417,321         Reserves       6,289,203       5,960,915         Non-controlling interests       199,383       194,290         Total equity       6,905,907       6,572,526         Non-current liabilities       326,183       275,501         Long term bank loans – secured       942,421       519,364         Deferred income tax liabilities       326,183       275,501         Current liabilities       74,711       62,609         Creditors and accruals       (11)       66,284       47,193         Current income tax liabilities       1,402       27,038         Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488		<u>-</u>	192,828	180,820
Share capital   417,321   417,321   Reserves   6,289,203   5,960,915	Total assets		8,512,750	7,948,879
Non-controlling interests         6,706,524 199,383 194,290         6,378,236 199,383 194,290           Total equity         6,905,907 6,572,526           Non-current liabilities         942,421 519,364 275,501           Long term bank loans – secured Deferred income tax liabilities         326,183 275,501           Current liabilities         74,711 62,609           Rental and other deposits Creditors and accruals Current income tax liabilities         74,711 62,609           Current income tax liabilities         1,402 27,038           Short term bank loans – secured Current portion of long term bank loans – secured         176,000 302,000           Current portion of long term bank loans – secured         19,842 142,648           338,239 581,488	Equity attributable to owners of the Company		417,321	417,321
Non-controlling interests         199,383         194,290           Total equity         6,905,907         6,572,526           Non-current liabilities         942,421         519,364           Deferred income tax liabilities         326,183         275,501           Current liabilities         74,711         62,609           Rental and other deposits         74,711         62,609           Creditors and accruals         (11)         66,284         47,193           Current income tax liabilities         1,402         27,038           Short term bank loans – secured         176,000         302,000           Current portion of long term bank loans – secured         19,842         142,648           338,239         581,488	Reserves		6,289,203	5,960,915
Non-controlling interests         199,383         194,290           Total equity         6,905,907         6,572,526           Non-current liabilities         942,421         519,364           Deferred income tax liabilities         326,183         275,501           Current liabilities         74,711         62,609           Rental and other deposits         74,711         62,609           Creditors and accruals         (11)         66,284         47,193           Current income tax liabilities         1,402         27,038           Short term bank loans – secured         176,000         302,000           Current portion of long term bank loans – secured         19,842         142,648           338,239         581,488		_	6 706 524	6 279 226
Non-current liabilities         Long term bank loans – secured       942,421       519,364         Deferred income tax liabilities       326,183       275,501         Current liabilities         Rental and other deposits       74,711       62,609         Creditors and accruals       (11)       66,284       47,193         Current income tax liabilities       1,402       27,038         Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488	Non-controlling interests			
Long term bank loans – secured       942,421       519,364         Deferred income tax liabilities       326,183       275,501         Current liabilities         Rental and other deposits       74,711       62,609         Creditors and accruals       (11)       66,284       47,193         Current income tax liabilities       1,402       27,038         Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488	Total equity	_	6,905,907	6,572,526
Long term bank loans – secured       942,421       519,364         Deferred income tax liabilities       326,183       275,501         Current liabilities         Rental and other deposits       74,711       62,609         Creditors and accruals       (11)       66,284       47,193         Current income tax liabilities       1,402       27,038         Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488	Non-current liabilities			
Deferred income tax liabilities         326,183         275,501           1,268,604         794,865           Current liabilities         74,711         62,609           Creditors and accruals         (11)         66,284         47,193           Current income tax liabilities         1,402         27,038           Short term bank loans – secured         176,000         302,000           Current portion of long term bank loans – secured         19,842         142,648           338,239         581,488			942,421	519.364
1,268,604       794,865         Current liabilities         Rental and other deposits       74,711       62,609         Creditors and accruals       (11)       66,284       47,193         Current income tax liabilities       1,402       27,038         Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488			,	
Current liabilities         Rental and other deposits       74,711       62,609         Creditors and accruals       (11)       66,284       47,193         Current income tax liabilities       1,402       27,038         Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488		-		
Rental and other deposits       74,711       62,609         Creditors and accruals       (11)       66,284       47,193         Current income tax liabilities       1,402       27,038         Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488		-		
Creditors and accruals       (11)       66,284       47,193         Current income tax liabilities       1,402       27,038         Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488	Current liabilities			
Current income tax liabilities       1,402       27,038         Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488	<u> </u>			•
Short term bank loans – secured       176,000       302,000         Current portion of long term bank loans – secured       19,842       142,648         338,239       581,488		(11)		
Current portion of long term bank loans – secured         19,842         142,648           338,239         581,488				
338,239 581,488				,
<u></u>	Current portion of long term bank loans – secured	-		
Total equity and liabilities         8,512,750         7,948,879		=	338,239	581,488
	Total equity and liabilities	<u>.</u>	8,512,750	7,948,879

Notes:

#### Basis of preparation **(1)**

The consolidated financial statements have been prepared in accordance with all applicable Hong Kong Financial Reporting Standards ("HKFRSs"). The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of investment properties and available-for-sale financial assets at fair value.

The Group had net current liabilities of HK\$145,411,000 as at 31st December 2016. The current liabilities mainly included short term bank loans of HK\$176,000,000 and current portion of long term bank loans of HK\$19,842,000. Based on the Group's history of refinancing, its available banking facilities and its assets backing, the directors consider that the Group will be able to obtain sufficient financial resources so as to enable it to operate and meet its liabilities as and when they fall due. The directors believe that the Group will continue as a going concern and consequently prepared the consolidated financial statements on a going concern basis.

Changes in accounting policy and disclosures

(a) New and amended standards adopted by the Group

The following new standards and amendments to standards are relevant and mandatory to the Group for the first time for the financial year beginning on or after 1st January 2016:

HKAS 1 (Amendment) Disclosure Initiative

HKAS 16 and HKAS 38 (Amendment) Clarification of Acceptable Methods of Depreciation

and Amortisation

Equity Method in Separate Financial Statements HKAS 27 (Amendment)

HKFRS 10, HKFRS 12 and HKAS 28 Investment Entities: Applying the Consolidation Exception

(Amendment)

HKFRS 14 Regulatory Deferral Accounts

Annual Improvements Project Annual Improvements 2012-2014 Cycle

The adoption of these revised standards did not result in substantial changes to the accounting policies of the Group.

(b) The following new standards and amendments to standards are mandatory for accounting period beginning on or after 1st January 2017 and have not been early adopted by the Group:

> Effective for accounting year beginning on or after

Amendments to HKAS 7	Disclosure Initiative	1st January 2017
Amendments to HKAS 12	Recognition of Deferred Tax Assets	1st January 2017
	for Unrealised Losses	
HIVED C O		1 . 1 2010

HKFRS 9 Financial Instruments 1st January 2018 HKFRS 15 Revenue from Contracts with Customers 1st January 2018 HKFRS 16 Leases 1st January 2019

The Group has already commenced an assessment of the impact of adopting the above new and amended standards. The Group is not yet in position to state whether they will have a significant impact on the Group's results of operations and financial position. The Group will adopt the above new and amended standards when they become effective.

### (2) Requirement in connection with publication of "non-statutory accounts" under Section 436 of the Hong Kong Companies Ordinance Cap.622

The financial information relating to the years ended 31st December 2016 and 2015 included in this preliminary announcement of annual results for the year ended 31st December 2016 does not constitute the Company's statutory annual consolidated financial statements for those years but is derived from those financial statements. Further information relating to these statutory financial statements required to be disclosed in accordance with section 436 of the Hong Kong Companies Ordinance (Cap. 622) is as follows:

The Company has delivered the financial statements for the year ended 31st December 2015 to the Registrar of Companies as required by section 662(3) of, and Part 3 of Schedule 6 to, the Hong Kong Companies Ordinance (Cap. 622) and will deliver the financial statements for the year ended 31st December 2016 in due course.

The Company's auditor has reported on the financial statements of the Group for both years. The auditor's reports were unqualified; did not include a reference to any matters to which the auditor drew attention by way of emphasis without qualifying its reports; and did not contain a statement under sections 406(2), 407(2) or 407(3) of the Hong Kong Companies Ordinance (Cap. 622).

#### (3) Revenues and segment information

The executive directors of the Company are the Group's chief operating decision-maker. The board of directors reviews the Group's internal reporting in order to assess performance and allocate resources. Management has determined the operating segments based on these reports. The board of directors considers the business from a geographic perspective and has identified the operating segments of the Group in Hong Kong and North America.

The board of directors assesses the performance of the operating segments based on their underlying profit, which is measured by profit after income tax excluding fair value changes on investment properties (net of deferred income tax), and their segment assets and segment liabilities which is measured in a manner consistent with that in the financial statements.

There are no sales between the operating segments.

#### **Operating segments**

	Hong Kong HK\$'000	North America HK\$'000	Total HK\$'000
For the year ended 31st December 2016			
Segment revenues			
Property rental	189,020	55,853	244,873
Property related services	13,926	_	13,926
Hotel operations	15,430	_	15,430
Catering operations	1,804		1,804
Total segment revenues	220,180	55,853	276,033
Segment results – underlying profit			
- Property rental and related services	50,762	16,329	67,091
<ul> <li>Hotel operations</li> </ul>	972	_	972
<ul> <li>Catering operations</li> </ul>	(1,718)	_	(1,718)
Fair value gains on investment properties	315,603	40,566	356,169
Deferred income tax, net		(39,994)	(39,994)
Profit for the year	365,619	16,901	382,520
Included in segment results:			
Finance income	5	40	45
Finance costs	(12,811)	(3,111)	(15,922)
Income tax credit/(expense) (note)	11,638	(14)	11,624
Depreciation	(16,217)	(1,783)	(18,000)
Capital expenditure	206,930	13,653	220,583
At 31st December 2016			
Property, plant and equipment	1,326,085	13,450	1,339,535
Investment properties	6,116,150	801,996	6,918,146
Non-current prepayments	9,208	1,660	10,868
Non-current assets (excluding available-for-sale financial assets)	7,451,443	817,106	8,268,549
Non-current available-for-sale financial assets	51,373	017,100	51,373
Current assets	151,434	41,394	192,828
Segment assets	7,654,250	858,500	8,512,750
Current liabilities	327,200	11,039	338,239
Non-current liabilities	918,801	349,803	1,268,604
Segment liabilities	1,246,001	360,842	1,606,843

	Hong Kong HK\$'000	North America <i>HK\$'000</i>	Total <i>HK\$</i> '000
For the year ended 31st December 2015			
Segment revenues			
Property rental	192,818	56,251	249,069
Property related services	12,832	_	12,832
Hotel operations	15,361	_	15,361
Catering operations	1,629		1,629
Total segment revenues	222,640	56,251	278,891
Segment results – underlying profit			
Property rental and related services	49,484	15,596	65,080
<ul><li>Hotel operations</li></ul>	1,408	_	1,408
<ul><li>Catering operations</li></ul>	(2,578)	_	(2,578)
Fair value gains on investment properties	198,061	42,537	240,598
Deferred income tax, net		(21,759)	(21,759)
Profit for the year	246,375	36,374	282,749
Included in segment results:			
Finance income	7	21	28
Finance costs	(9,781)	(2,772)	(12,553)
Income tax expense (note)	(13,806)	(13)	(13,819)
Depreciation	(13,368)	(1,616)	(14,984)
Capital expenditure	242,366	589	242,955
At 31st December 2015			
Property, plant and equipment	1,305,504	13,977	1,319,481
Investment properties	5,632,550	749,034	6,381,584
Non-current prepayments	4,669	9,225	13,894
Non-current assets (excluding available-for-sale			
financial assets)	6,942,723	772,236	7,714,959
Non-current available-for-sale financial assets	53,100	_	53,100
Current assets	147,271	33,549	180,820
Segment assets	7,143,094	805,785	7,948,879
Current liabilities	568,010	13,478	581,488
Non-current liabilities	483,331	311,534	794,865
Segment liabilities	1,051,341	325,012	1,376,353

Note: The amount excludes net deferred income tax of North America segment.

#### (4) Cost and expenses

	2016	2015
	HK\$'000	HK\$'000
Auditors' remuneration		
-audit services	2,585	2,656
-non-audit services	560	647
Bad debts written off	_	2
Depreciation	18,000	14,984
Outgoings in respect of		
-investment properties	43,187	44,246
-properties for sale	8,201	7,407
-property related services	13,063	11,593
-property, plant and equipment	2,416	2,700
-hotel operations	11,022	10,398
-catering operations	3,766	4,057
Operating lease rental for office premises to		
a related company (note)	4,368	4,368
Employee benefit expense	85,247	79,567
Others	12,360	14,126
Total cost of sales, administrative and other operating expenses	204,775	196,751

Note: The transaction was based on prices and terms as agreed by parties involved.

#### (5) Other (losses)/gains, net

	2016	2015
	HK\$'000	HK\$'000
Dividend income from available-for-sale financial assets	2,555	1,419
Loss on disposal of property, plant and equipment, net	(981)	(1,083)
(Loss)/gain on disposal of available-for-sale financial assets	(57)	7,778
Impairment on available-for-sale financial assets	(2,177)	
	(660)	8,114

#### (6) Finance income and costs

	2016 HK\$'000	2015 HK\$'000
Finance income		
Interest income from banks	45	28
Finance costs		
Interest expenses on bank loans and overdrafts wholly repayable within five years	(31,213)	(23,233)
Less: Amount capitalised in property under development and investment property	15,291	10,680
investment property	13,271	10,000
	(15,922)	(12,553)
Finance costs, net	(15,877)	(12,525)

#### (7) Income tax expense

Hong Kong profits tax has been provided at the rate of 16.5% (2015: 16.5%) on the estimated assessable profits for the year. Except for the minimum United States state tax which has been paid during the year, no overseas taxation (2015: HK\$Nil) has been provided as there is no estimated taxable profit for the overseas subsidiaries for the year.

The amount of income tax charged to the consolidated statement of profit or loss represents:

	2016	2015
	HK\$'000	HK\$'000
Current income tax		
-Hong Kong profits tax	(4,097)	(3,542)
-overseas taxation	(14)	(13)
	(4,111)	(3,555)
Deferred income tax	(34,703)	(32,280)
Over provision in prior years from current income tax and deferred	(38,814)	(35,835)
income tax, net	10,444	257
	(28,370)	(35,578)

#### (8) Earnings per share

The calculation of basic earnings per share is based on profit attributable to owners of the Company of HK\$373,607,000 (2015: HK\$263,268,000) and on 287,669,676 (2015: 287,669,676) ordinary shares in issue during the year.

As there are no dilutive potential ordinary shares as at 31st December 2016 and 2015, the diluted earnings per share is equal to the basic earnings per share.

#### (9) Dividends

The interim dividend paid in 2016 and 2015 were HK\$28,767,000 (HK10 cents per share) and HK\$28,767,000 (HK10 cents per share) respectively. At a meeting held on 22nd March 2017, the directors proposed a final dividend of HK6 cents per ordinary share. This proposed dividend is not reflected as a dividend payable in the consolidated financial statements, but will be reflected as an appropriation of retained profits for the year ending 31st December 2017 upon the approval by the Company's shareholders.

	2016	2015
	HK\$'000	HK\$'000
Interim, paid, of HK10 cents		
(2015: HK10 cents) per ordinary share	28,767	28,767
Final, proposed, of HK6 cents		
(2015: HK6 cents) per ordinary share	17,260	17,260
	46,027	46,027
(10) Debtors and prepayments		
	2016	2015
	HK\$'000	HK\$'000
Trade debtors	499	379
Prepayments, deposits and other debtors	18,051	20,915
	18,550	21,294

The trade debtors represent rental and management fee receivables. The Group normally does not grant credit period to rental receivables, and grants 30 days credit period to management fee receivables.

At 31st December 2016, the ageing analysis of the trade debtors was as follows:

	2016	2015
	HK\$'000	HK\$'000
0-30 days	466	376
31-60 days	33	_
Over 90 days		3
	499	379

#### (11) Creditors and accruals

	2016	2015
	HK\$'000	HK\$'000
Trade creditors	28,795	18,398
Other creditors	15,676	10,635
Accruals	21,813	18,160
	66,284	47,193
At 31st December 2016, the ageing analysis of the trade creditors was as follows:		
	2016	2015
	HK\$'000	HK\$'000
0-30 days	28,776	18,388
31-60 days	16	2
Over 90 days	3	8
	28,795	18,398

The figures in respect of the Group's consolidated statement of financial position, consolidated statement of profit or loss, consolidated statement of comprehensive income and the related notes thereto for the year ended 31st December 2016 as set out in the preliminary announcement have been agreed by the Group's auditor, PricewaterhouseCoopers ("PwC"), to the amounts set out in the Group's consolidated financial statements for the year. The work performed by PwC in this respect did not constitute an assurance engagement in accordance with Hong Kong Standards on Auditing, Hong Kong Standards on Review Engagements or Hong Kong Standards on Assurance Engagements issued by the Hong Kong Institute of Certified Public Accountants and consequently no assurance has been expressed by PwC on the preliminary announcement.

#### PROPOSED FINAL DIVIDEND AND RECORD DATE

An interim dividend of HK10 cents (2015: HK10 cents) per share was paid to shareholders on 27th September 2016. The directors of the Company have resolved to recommend to shareholders at the annual general meeting the payment of a final dividend of HK6 cents (2015: HK6 cents) per share to the shareholders whose names appear on the register of members of the Company at the close of business on 1st June 2017 ("Record Date"). The total distribution for the financial year ended 31st December 2016 will be HK16 cents (2015: HK16 cents) per share. The proposed final dividend will be paid on 20th June 2017 following approval at the annual general meeting. In order to qualify for the proposed final dividend, all transfer forms accompanied by the relevant share certificates must be lodged with the Company's Registrars, Computershare Hong Kong Investor Services Limited at 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:00 p.m. on Thursday, 1st June 2017.

#### ANNUAL GENERAL MEETING

It is proposed that the annual general meeting of the shareholders of the Company will be held on 26th May 2017 (the "2017 AGM"). Notice of the 2017 AGM will be published and dispatched to the shareholders in due course.

#### **CLOSURE OF REGISTER OF MEMBERS**

The register of members of the Company will be closed from Friday, 19th May 2017 to Friday, 26th May 2017 (both dates inclusive), during the period no transfer of shares will be registered. In order to be eligible to attend and vote at the 2017 AGM, all transfer forms accompanied by the relevant share certificates must be lodged with the Company's Registrars, Computershare Hong Kong Investor Services Limited at 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong for registration not later than 4:00 p.m. on Thursday, 18th May 2017.

#### **CHAIRMAN'S STATEMENT**

#### Result

I am pleased to report that the Group's consolidated profit for 2016 was HK\$382.5 million, an increase of HK\$99.8 million or 35.3% as compared to HK\$282.7 million for 2015. Earnings per share were HK\$1.30 (2015: HK\$0.92), a rise of 41.3% over last year. The consolidated profit for 2016 included fair value gains on investment properties (net of deferred income tax) of HK\$316.2 million (2015: HK\$218.8 million).

The Group's underlying profit for 2016, being the consolidated profit excluding the fair value gains on investment properties (net of deferred income tax), was approximately HK\$66.3 million, an increase of HK\$2.4 million or 3.8% as compared to the corresponding figure of HK\$63.9 million for 2015. The increase in the underlying profit was mainly attributable to the write back of tax provisions upon the clearance of the Hong Kong profits tax position of a subsidiary. Core operational profit net of the above tax and revaluation effects has however declined to HK\$42.4 million from HK\$56.1 million of 2015 due to the weakness of the retail market. This trend of decline may continue in 2017.

The revenues of the Group for 2016 was HK\$276.0 million, decreased HK\$2.9 million or 1.0% as compared to HK\$278.9 million for 2015.

As at 31st December 2016, the investment properties of the Group were revalued at HK\$6,918.1 million (31st December 2015: HK\$6,381.6 million). Total equity amounted to HK\$6,905.9 million (31st December 2015: HK\$6,572.5 million).

#### **Dividend**

The directors recommend the payment of a final dividend of HK6 cents (2015: HK6 cents) per ordinary share.

#### **Prospects**

In the USA, President Trump has continuously launched new administrative policies since his inauguration in January 2017, his further policies towards the international economical affair are yet to come and will likely have impact on the economy world-wide. The coming elections of presidents of various European countries may affect the economy of Europe.

The USA China policy will unavoidably affect this region including Hong Kong. The HKSAR Chief Executive Election will likely bring about changes to the economic and political conditions of Hong Kong. The downward trend of the retail sector of Hong Kong is explicit and will reflect in the economy of Hong Kong. The interest rate rise is undergoing, however, the total hike will likely be not excessive during 2017, and may not have too much significant impact on the Hong Kong economy.

The Group will, as in the past, maintain a prudent policy to minimize exposure to risks and endeavor to maintain a healthy business growth.

In closing, I wish to thank my fellow directors for their valuable contribution and to all staff members for their dedication and hard work.

William Ma Ching Wai

Chairman

Hong Kong, 22nd March 2017

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **Business review**

In Hong Kong, the gross rental income for the year ended 31st December 2016 was HK\$189.0 million, a decrease of HK\$3.8 million or 2.0% as compared to last year. The drop in gross rental income was mainly attributable to the decrease in rental income from shops by HK\$9.3 million as the demand for shop spaces was sluggish, the drop was however partly compensated by the growth in the rental contributions from Gateway ts and the residential sectors.

Gateway ts has been undergoing modifications for few years into a multi-purposes building that to accommodate a wider range of clientele. In order to provide better amenities and services to our tenants, the Group will start up a canteen at Gateway ts to fulfill the requests of our tenants. In the light of the uniqueness of the positioning of Gateway ts, the rental renewal rates are encouraging.

The hotel room charge income of Hotel LBP for the year ended 31st December 2016 was HK\$15.4 million, almost same as last year. The occupancy rate for 2016 was stable at about 97% in average. The profit generated from the hotel operation for the year ended 31st December 2016 was HK\$1.0 million, a decrease of 28.6% or HK\$0.4 million as compared to last year due to the increase in operating cost. The occupancy rate of Hotel LBP will remain steady in the coming year.

The catering income from Gees for the year ended 31st December 2016 was HK\$1.8 million, increased HK\$0.2 million as compared to last year. The operating loss incurred by Gees for the year 2016 was HK\$1.7 million as compared to the operating loss of HK\$2.6 million for last year.

In the USA, the gross rental income from Montgomery Plaza for the year ended 31st December 2016 was HK\$55.9 million, a decrease of HK\$0.4 million or 0.7% as compared to last year. The office spaces occupancy rate of Montgomery Plaza was 89% by the year end of 2016 and the weighted average office rent per square feet per annum was US\$52.6. During 2016, San Francisco's office market fundamentals remained buoyant, however, the market showed definite signs of cooling compared to the past few years. The vacancy rate edged up, rent decreased slightly and net absorption and leasing volume decreased as well.

#### **Development Projects**

By the fourth quarter of 2015, a revised plan to develop the site at No. 43 Heung Yip Road, Wong Chuk Hang into a combo of hotel, offices and eating places has been submitted to the Town Planning Board. The revised plan application has been approved by the Town Planning Board and subsequently by the Buildings Department. Superstructure work contract has been awarded by the end of 2016. The development was estimated to be completed by 2019.

The building located at No. 20 and No. 22 Severn Road, the Peak was demolished by the end of 2016. The development plan for the site has been submitted and pending for approval by the Buildings Department.

#### **Financial Resources**

During the year, the Group's total bank borrowings increased by HK\$174.3 million to HK\$1,138.3 million (2015: HK\$964.0 million). The total equity increased by HK\$333.4 million to HK\$6,905.9 million (2015: HK\$6,572.5 million) and the long term bank loans outstanding as at 31st December 2016 was HK\$962.3 million (2015: HK\$662.0 million). The debt to equity ratio was 16.5% (2015: 14.7%).

There are sufficient committed banking facilities available for the Group's current funding needs and future business requirements. The Group's financial position remains healthy. There are no exposure to foreign exchange risk as the bank borrowings are in either Hong Kong or US dollars and the repayment of principal and interest will be made by the respective lending currency.

The Group has adopted and maintained the policy of reliance on short-term finances which is more economical because of lower interest rate. In light of the low debt ratio and long term harmonious relationship with our bankers, the Group considers that this policy will continue to be used to lower the operation cost and the current policy will not impose any liquidity risks.

#### Capital structure of the Group

The capital structure of the Group had not changed materially from the last annual report. The Group borrowings are primarily denominated in Hong Kong and US dollars. The Group therefore has no significant exposure to foreign exchange fluctuation.

The maturity of the Group's long term bank loans is as follows:

	2016 HK\$'000	2015 HK\$'000
<ul> <li>within one year</li> <li>in the second year</li> <li>in the third to fifth years</li> </ul>	19,842 496,278 446,143	142,648 5,842 513,522
	962,263	662,012

The Group's bank borrowings of HK\$1,088.3 million (2015: HK\$964.0 million) are secured by certain properties with an aggregate carrying amount of HK\$5,107.2 million (2015: HK\$4,722.8 million) and the rental income thereon.

#### Details of number and remuneration of employees

As at 31st December 2016, the Group employed a total of 178 full-time employees which included the Directors of the Company. In addition to salary payment, other benefits include discretionary bonus, insurance, medical schemes and mandatory provident fund schemes.

#### PURCHASE, SALE OR REDEMPTION OF SHARES

The Company has not redeemed any of its shares during the year. Neither the Company nor any of its subsidiaries has purchased or sold any of the Company's issued shares during the year.

#### CORPORATE GOVERNANCE

The Company complied with the code provisions of Corporate Governance Code contained in Appendix 14 of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") during the year ended 31st December 2016.

The Board of the Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers as set out in the Listing Rules and all directors have confirmed that throughout 2016, they have complied with the provision of such Model Code.

#### **AUDIT COMMITTEE'S REVIEW**

The Audit Committee has reviewed, in the presence of the external auditor, PwC, the Group's principal accounting policies and the consolidated financial statements for the year ended 31st December 2016.

#### ANNUAL REPORT

The 2016 Annual Report containing all the information required by the Listing Rules will be published on the Stock Exchange's website and the Company's website at www.tsld.com.

By Order of the Board
William Ma Ching Wai
Chairman

Hong Kong, 22nd March 2017

#### Registrar and Transfer office

Computershare Hong Kong Investor Services Limited 17th Floor, Hopewell Centre, 183 Queen's Road East, Hong Kong

As at the date of this announcement, the Board comprised of nine directors, of which Mr. William Ma Ching Wai, Mr. Patrick Ma Ching Hang, Mr. Alfred Ma Ching Kuen, Ms. Amy Ma Ching Sau and Mr. Philip Ma Ching Yeung are executive directors; Mr. Edward Cheung Wing Yui is non-executive director; and Mr. Kevin Chau Kwok Fun, Mr. Tan Soo Kiu and Mr. Yiu Kei Chung are independent non-executive directors.