## Listed Company Information

TCL INTERNATIONAL HOLDIGNS LIMITED<1070> - Announcement

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Unless otherwise defined in this announcement, terms defined in the Prospectus (as defined below) have the same meaning when used in this announcement.

TCL INTERNATIONAL HOLDIGNS LIMITED
(Incorporated in the Cayman Islands with limited liability)

PLACING AND NEW ISSUE

Number of Placing Shares : 540,000,000 Shares, subject to adjustment
Number of New Issue Shares : 60,000,000 Shares, subject to adjustment
Number of Employees Shares : 5,200,000 Shares (comprising 3,200,000
Shares from the Placing and 2,000,000 Shares from the New Issue)
Issue Price : HK\$1.75 per Share
Nominal Value : HK\$0.10 each
Stock Code : 1070

Sponsor, Global Coordinator and Lead Manager
BOCI ASIA LIIMITED

Co-lead Managers
Cazenove Asia Limited DBS Asia Capital Limited
Salomon Smith Barney
Co-Managers

Platinum Securities Company Limited The Bank of East Asia, Limited Celestial Securities Limited Kim Eng Securities (Hong Kong) Limited First Shanghai Capital Limited

Pacific Challenge Capital Limited Vickers Ballas Capital Limited

Summary

* Valid applications pursuant to the New Issue on WHITE and YELLOW application forms for a total of $719,142,000$ Shares, equivalent to approximately 11.40 times over-subscription based on the total number of Shares initially available for subscription under the New Issue (excluding 2,000,000 Employee Shares which were validly applied for on PINK application forms) have been received.
* Valid application on PINK application forms for 5,200,000 Shares,
equivalent to $100 \%$ of the total number of Shares available for application on PINK application forms, have been received. Full allocation will be conditionally made to the applications made on PINK application forms.
* The initial 536,800,000 Placing Shares (after deducting 3,200,000 Employee Shares which were validly applied for on PINK application forms) received sizeable demands and were significantly oversubscribed, and will be conditionally allocated in full.
* Share certificates which the applicants have not chosen personal collection or which are so available for personal collection but are not collected in person are expected to be posted by ordinary post to those entitled at their own risk on Thursday, 25th November, 1999 or (in the case of uncollected share certificates) immediately thereafter.
* Share certificates of Shares allotted to applicants using YELLOW application forms are expected to be deposited into CCASS for credit to their designated CCASS participants' stock accounts at the close of business on Thursday, 25th November, 1999.
* Dealings in the Shares on the Stock Exchange are expected to commence at 10:00 a.m. on Friday, 26th November, 1999.

Unless otherwise defined herein, terms defined in the prospectus dated 17th November, 1999 (the "Prospectus") issued by TCL International Holdings Limited (the "Company") shall have the same meanings in this annoucement.

## Applications received and allocation of Shares

The Directors announce that at the close of the application lists at 12:00 noon on Monday, 22nd November, 1999, a total of 1,905 valid applications have been received pursuant to the New Issue on WHITE and YELLOW application forms for a total of 719,142,000 Shares, equivalent to approximately 11.40 times over-subscription based on the total number of Shares initially available for subscription under the New Issue (after deducting 2,000,000 Employee Shares which were validly applied for on PINK application forms). Of the applications received on WHITE and YELLOW application forms, a total of 1,858 valid applications have been received for a total of $336,842,000$ Shares with an aggregate price (excluding the brokerage and Stock Exchange transaction levy, payable on the Issue Price of HK\$1.75) of HK\$5 million or less (equivalent to approximately 10.62 times over-subscription of the total number of Shares initially available under Pool A). Of the applications received on WHITE and YELLOW application forms, a total of 47 valid applications have been received for a total of $382,300,000$ Shares with an aggregate price (excluding the brokerage and Stock Exchange transaction levy, payable on the Issue Price of HK\$1.75) of HK\$5 million and above (equivalent to approximately 12.18 times over-subscription of the total number of Shares initially available under Pool B). No application for more than $100 \%$ of the Shares initially being offered to the public for subscription under Pool A or Pool B of the New Issue has been identified. BOC International Holdings Limited, which is the holding company of BOCI Asia Limited, has applied for $29,000,000$ New Issue Shares and will be allotted 2,030,000 Shares pursuant to the basis of allocation described below. BOCI Direct Investment Management Limited, which is a wholly-owned subsidiary of BOC International Holdings Limited, has applied for 10,000,000 New Issue Shares and will be allotted 750,000 Shares pursuant to the basis of allocation described below.

The Directors also announce that 64 applications on PINK application
forms have been received from full-time employees of the Group for $5,200,000$ Shares, which is equivalent to $100 \%$ of the total number of 5,200,000 Shares available for application on PINK application forms.

The Directors further announce that \$536,800,000 Placing Shares initially available under the Placing (after deducting 3,200,000 Employee Shares which were validly applied for on PINK application forms) received sizeable demands and were significantly oversubscribed and will be conditionally allocated in full.

Results of allotment
Valid applications made by the public on WHITE or YELLOW application forms will be conditionally allotted on the following basis:

Pool A
Number of New
Issue Shares Number of valid
applied for applications Basis of allocation
Approximate percentage of New Issue Shares to be allocated based on the total number of New Issue Shares applied for

Pool B

| Number of New |  |
| :--- | :--- |
| Issue Share | Number of valid |
| applied for | applications |$\quad$ Basis of allocation

Approximate percentage of New
Issue Shares to be allocated based
on the total number of New Issue
Shares applied for


| 16,000 26 | 2,000 New Issue Shares plus $\quad 3$ out of |  |
| :--- | :---: | :---: |
| 26 to receive | additional 2,000 New Issue Shares | $13.94 \%$ |
| $4,400,000$ | 1 | 352,000 New Issue Shares |
| $8.00 \%$ |  |  |

18,000 33 2,000 New Issue Shares plus 6 out of
33 to receive additional 2,000 New Issue Shares 13.13\%
5,000,000 7400,000 New Issue Shares 8.00\%


60,000 49 4,000 New Issue Shares plus 35 out of 49 to receive additional 2,000 New Issue Shares 9.05\% 7,600,000 2 608,000 New Issue Shares 8.00\%

| $70,000 \quad 20 \quad 6,000$ New Issue Shares plus | 3 out of | 20 to receive |  |
| :--- | :--- | :--- | :--- | :--- |
| additional 2,000 New Issue Shares $9.00 \%$ | $7,800,000$ | 1 | 624,000 |
| New Issue Shares $8.00 \%$ |  |  |  |
|  |  |  |  |
| $80,000 \quad 18 \quad 6,000$ New Issue Shares plus | 11 out of | 18 to receive |  |
| additional 2,000 New Issue Shares $9.03 \%$ | $8,000,000$ | 2 | 640,000 |
| New Issue Shares $8.00 \%$ |  |  |  |



| $\begin{aligned} & 700,000 \quad 11 \\ & 11 \text { to receive } \end{aligned}$ | 62,000 New Issue Shares plus 5 out of |  |  |
| :---: | :---: | :---: | :---: |
|  |  | ditional 2,000 New Issue Shares | 8.99\% |
| 800,000 4 | 4 | 72,000 New Issue Shares | 9.00\% |
| 15 to receive additional 2,000 New Issue Shares 8.99\% |  |  |  |
|  |  |  |  |
| 1,000,000 | 48 | 84,000 New Issue Shares | 8.40\% |
| 1,200,000 | 5 | 96,000 New Issue Shares | 8.00\% |
| 1,400,000 | 2 | 112,000 New Issue Shares | 8.00\% |
| 1,500,000 | 3 | 120,000 New Issue Shares | 8.00\% |
| 1,600,000 | 2 | 128,000 New Issue Shares | 8.00\% |
| 1,800,000 | 2 | 144,000 New Issue Shares | 8.00\% |
| 2,000,000 | 11 | 160,000 New Issue Shares | 8.00\% |
| 2,200,000 | 1 | 176,000 New Issue Shares | 8.00\% |
| 2,400,000 | 1 | 188,000 New Issue Shares | 7.83\% |
| 2,500,000 | 6 | 190,000 New Issue Shares | 7.60\% |
| 2,600,000 | 1 | 196,000 New Issue Shares | 7.54\% |
| 2,800,000 | 31 | 210,000New Issue Shares p | lus 2 out of |
| 31 to receive additional 2,000 New Issue Shares 7.50\% |  |  |  |

    Total 1,858
    Results of Investor Participants' applications

The following are the results of investor participants' wholly or partially successful applications using the YELLOW application forms:

HK I.D. Card/Business Registration number
of the Investor participant Number of Shares allotted

HK I.D. Card/Business Registration number
of the Investor participant Number of Shares allotted

| B073487(5) | 2,000 | $\mathrm{H} 011143(2)$ | 2,000 |
| :--- | :---: | :---: | ---: |
| G710264(9) | 10,000 | $\mathrm{G} 481299(8)$ | 14,000 |
| P510469(A) | 14,000 | E294074(8) | nil |

Results of applications made on white application forms
The following are the identification document numbers (where supplied) of successful applicants using WHITE application forms and the number of Shares to be conditionally allotted to them. Applicants who have not provided their identification document numbers are not shown.

Number of
Shares allotted

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AZ06044
    2,000
    2,000
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A850660(7) & 4,000 \\
A851624(6) & 2,000 \\
A852328(5) & 2,000 \\
A857813(6) & 2,000 \\
A862068(A) & 2,000 \\
A888527(6) & 2,000 \\
A889829(7) & 2,000 \\
A891139(0) & 2,000 \\
A892591(A) & 2,000 \\
A896689(6) & 2,000 \\
A897317(5) & 8,000 \\
A899195(5) & 2,000 \\
A909568(6) & 4,000 \\
A911943(7) & 6,000 \\
A912350(7) & 2,000 \\
A913160(7) & 4,000 \\
A913422(3) & 2,000 \\
A915432(1) & 2,000 \\
A918100(0) & 6,000 \\
A919911(2) & 10,000 \\
A921472(3) & 44,000 \\
A933831(7) & 46,000 \\
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A952015(8) & 8,000 \\
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A960623(0) & 2,000 \\
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A974274(6) & 4,000 \\
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A984542(1) & 2,000 \\
A984724(6) & 4,000 \\
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A996547(8) & 2,000 \\
A998396(4) & \(2,00,000\) \\
BC04315(4) & 2,000 \\
BC09348(2) & 2,000 \\
B010286(0) & 210,000 \\
B042217(2) & 16,000 \\
B042218(0) & 2,000 \\
B045719(7) & 2,000 \\
B053423(A) & 2,000 \\
B073487(5) & 2,000 \\
B107132(2) & 2,000 \\
B182066(A) & 4,000 \\
B191262(9) & 8,000 \\
B302238(8) & 2,000 \\
B313622(4) & 2,000 \\
B383694(6) & 4,000 \\
B395832(4) & 2,000 \\
B435384(1) & \(2441591(A)\) \\
B497783(7) & 2,000 \\
B511401(8) & B522708(4)
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\hline E219299(7) & & 14,000 & \\
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\hline P102033(5) & 4,000 \\
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\hline P128017(5) & 2,000 \\
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\hline P137506(0) & 2,000 \\
\hline P148926(0) & 4,000 \\
\hline P165076(2) & 2,000 \\
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\hline P547483(7) & 30,000 \\
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14609531 6,000

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Collection/Despatch of Share certificates and refund cheques

Share certificates for successful application on WHITE application forms are expected to be despatched by ordinary post to those entitled at their own risk on Thursday, 25th November, 1999. Applicants who have indicated in their application forms their wish to collect share certificates in person may collect their Share certificates from Tengis Limited, 1601 Hutchison House, 10 Harcourt Road, Central, Hong Kong. The time and date of collection of Share certificates are between 9:00 a.m. and 1:00 p.m. on Thursday, 25th November, 1999. Identification and (where appropriate) authorisation document acceptable to Tengis Limited must be produced at the time of collection. Uncollected Share certificates will be despatched by ordinary post at the applicants' own risk immediately thereafter.

\section*{Deposit of Share Certificates into CCASS}

For those wholly or partially successful applicants using the YELLOW application forms who are allotted Shares in the name of HKSCC Nominees Limited, the allotted Shares, subject to any adjustments, will be deposited directly into CCASS for credit to the stock accounts of the investor participants or their designated CCASS participants' stock accounts maintained in CCASS at the close of business on Thursday, 25th November, 1999 or such other date as determined by Hongkong Clearing or HKSCC Nominees Limited. For applicants applying through their designated CCASS participants (other than investor participants), they can arrange with their designated CCASS participants to advise them of the number of Shares allotted under their applications. Applicants applying as investor participants should check against the results of investor participants' applications published herein and report any discrepancies to Hongkong Clearing before noon on Thursday, 25th November, 1999 or any other date Hongkong Clearing or HKSCC Nominees chooses. On Friday, 26th November, 1999 (the next day following the credit of the Shares to the stock accounts of investor participants), such applicants can check their new account balance via the CCASS Phone System (under the procedures contained in Hongkong Clearing's "An Operating Guide for Investor Participants" in effect from time to time). Hongkong Clearing will also mail to such applicants an Activity Statement showing the number of New Issue Shares credited to their stock accounts.

\section*{Commencement of Dealings}

Dealings in the Shares on the Stock Exchange are expected to commence at 10:00 a.m. on Friday, 26th November, 1999.

By order of the Board
TCL International Holdings Limited
Li Dong Sheng, Tomson
Chairman

Hong Kong, 24th November, 1999```

