

## For Immediate Release

# TCL Multimedia's LCD TV Sales Volume was 1,309,218 Sets in October 2015 Accumulated Smart TV Users Totalled 11,050,332

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(9 November 2015, Hong Kong) – **TCL Multimedia Technology Holdings Limited** ("TCL Multimedia" or the "Group", HKSE stock code: 01070) today announced sales volumes of its TV products for October 2015.

TCL Multimedia's LCD TV sales volume for October 2015 decreased by 1.3% year-on-year to 1,309,218 sets, of which sales volume of smart TVs increased significantly by 72.7% year-on-year to 533,526 sets.

The Group's total sales volume of LCD TVs in the PRC Market up by 11.7% year-on-year to 682,652 sets in October 2015, of which sales volume of smart TVs was 373,792 sets, accounting for 54.8% of LCD TV sales volume for the month of October.

In the Overseas Markets, the Group's LCD TV sales volume down by 12.4% year-on-year to 626,566 sets in October 2015.

The number of activated smart TV users for October 2015 operated by Huan was 456,874; accumulated users totaled 11,050,332 as of end of October 2015; and daily average number of active users was 4,394,764 (Source: Huan Technology Co., Ltd. ("Huan")).

|   | Accumulated<br>Total (As at<br>October<br>2015) | October<br>2015 | October<br>2014 | Year-on-<br>year<br>Change<br>(%) | January-<br>October<br>2015 | January-<br>October<br>2014 | Year-on-<br>year<br>Change<br>(%) |
|---|---|-----------------|-----------------|-----------------------------------|-----------------------------|-----------------------------|-----------------------------------|
| LCD TV sales volume   | N/A   | 1,309,218       | 1,325,985       | -1.3%                             | 13,773,489                  | 13,228,897                  | +4.1%                             |
| Of which LED  |   |                 |                 |                                   |                             |                             |                                   |
| Backlight LCD TVs   | N/A   | 1,308,363       | 1,315,395       | -0.5%                             | 13,754,136                  | 13,184,799                  | +4.3%                             |
| Smart TVs   | N/A   | 533,526         | 308,949         | +72.7%                            | 4,717,091                   | 2,783,760                   | +69.5%                            |
|   |   |                 |                 |                                   |                             |                             |                                   |
| — PRC Market  | N/A   | 682,652         | 610,875         | +11.7%                            | 6,710,213                   | 6,391,979                   | +5.0%                             |
| <ul> <li>Overseas Markets</li> </ul>                        | N/A   | 626,566         | 715,110         | -12.4%                            | 7,063,276                   | 6,836,918                   | +3.3%                             |
|   |   |                 |                 |                                   |                             |                             |                                   |
| Number of TCL<br>Activated Smart TV<br>Users <sup>(1)</sup> | 11,050,332                                      | 456,874         | 223,115         | +104.8%                           | 4,303,262                   | 1,991,957                   | +116.0%                           |
| Daily Average<br>Number of Active<br>Users <sup>(2)</sup>   | N/A   | 4,394,764       | 2,025,958       | +116.9%                           | N/A                         | N/A                         | N/A                               |

#### **October 2015 (Unaudited)**

<sup>(1)</sup> Number of TCL Activated Smart TV Users refers to the number of users who used the internet TV web service for more than once

<sup>(2)</sup> Daily Average Number of Active Users refers to the number of unrepeated individual users who visit within 7 days

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# About TCL Multimedia

Headquartered in China, TCL Multimedia Technology Holdings Limited (HKSE stock code: 01070) is one of the leading players in the global TV industry, engaged in the research and development, manufacturing and distribution of consumer electronic products. Through a new product-and-user-oriented business model that focuses primarily on a "double +" strategy which includes "intelligence + internet" and "products + services" as the main direction, striving to become a "global entertainment technology enterprise" that provides integrated entertainment solution to customers. According to the latest IHS Technology figures, the Group ranked No.3 in the global LCD TV market with a market share of 5.7% and ranked No.3 in the PRC LCD TV market with a market share of 14.9% in the first half of 2015. For more information, please visit its website: http://multimedia.tcl.com.

This press release is issued by Cornerstones Communications Ltd. on behalf of **TCL Multimedia Technology Holdings Limited**. For further information, please contact:

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