

## 2009

## Annual Results Presentation

19 April 2010

## 2009 Full Year Results

|  | $\begin{aligned} & 2008 \\ & \text { US\$m } \end{aligned}$ | $\begin{gathered} 2009 \\ \text { US\$m } \end{gathered}$ | Change |
| :---: | :---: | :---: | :---: |
| Sales | 3,412 | 3,075 | (9.9\%) |
| Gross Profit Margin\% | 30.8\% | 31.3\% | +0.5pt |
| SG\&A \% of Sales | 25.9\% | 27.7\% | +1.8pts |
| EBITDA | 164 | 229 | +39.6\% |
| EBIT | 72 | 125 | +73.2\% |
| Net Profit | 22 | 63 | +180.7\% |
| EPS (US cents) | 1.49 | 4.09 | +173.8\% |

## 2009 Income Statement

|  | $\begin{gathered} 2008 \\ \text { US\$m } \end{gathered}$ | $\begin{gathered} 2009 \\ \text { US\$m } \end{gathered}$ | Change |
| :---: | :---: | :---: | :---: |
| Total Revenue | 3,412 | 3,075 | (9.9\%) |
| Gross Profit | 1,052 | 961 | (8.7\%) |
| \% of sales | 30.8\% | 31.3\% |  |
| Selling, distribution, advertising \& warranty exp | 442 | 427 | (3.4\%) |
| Administrative expenses | 385 | 357 | (7.3\%) |
| Research \& development cost | 57 | 66 | +15.8\% |
| Total SG\&A Expenses | 884 | 850 | (3.8\%) |
| \% of sales | 25.9\% | 27.7\% |  |
| Finance Cost | 61 | 72 | +18.5\% |
| Profit before Income Tax | 20 | 55 | +183.2\% |
| Income Tax Expenses | (5) | (8) | +56.0\% |
| Net Income before Minority Interest | 25 | 63 | +156.6\% |
| Minority Interest | 3 | 1 | (91.2\%) |
| Net Profit | 22 | 62 | +180.7\% |
| \% of sales | 0.7\% | 2.0\% |  |
| EBITDA | 164 | 229 | +39.6\% |
| \% of sales | 4.8\% | 7.4\% |  |

## 2009 Financial Position

|  | $\begin{gathered} 2008 \\ \text { US\$m } \end{gathered}$ | $\begin{gathered} 2009 \\ \text { US\$m } \end{gathered}$ | Change |
| :---: | :---: | :---: | :---: |
| Non-current Assets | 1,284 | 1,310 | +2.0\% |
| Current Assets | 1,509 | 1,739 | +15.2\% |
| Current Liabilities | 1,375 | 1,393 | +1.4\% |
| Net Current Assets | 135 | 346 | +156.8\% |
| Long-term Liabilities | 528 | 606 | +14.7\% |
| Shareholders' Funds | 877 | 1,036 | +18.2\% |
| Current Ratio | 1.1 | 1.3 |  |
| Quick Ratio | 0.7 | 0.8 |  |

## 2009 Debts with Fixed Maturity Profile

|  | $\begin{aligned} & 2008 \\ & \text { US\$m } \end{aligned}$ |  | $\begin{gathered} 2009 \\ \text { US\$m } \end{gathered}$ | Change |
| :---: | :---: | :---: | :---: | :---: |
| Cash | 307 |  | 426 | +38.9\% |
| Short-term Debt | 388 |  | 342 | (11.9\%) |
| Short-term Debt - CB | 13 |  | - | (100.0\%) |
| Short-term Debt Total | 52\% 401 | 43\% | 342 | (14.7\%) |
| Long-term Debt - Fixed | 340 |  | 315 | (7.2\%) |
| Long-term Debt - Floating | 28 |  | 17 | (37.8\%) |
| Long-term Debt - CB | - |  | 122 |  |
| Long-term Debt Total | 48\% 368 | 57\% | 454 | +23.4\% |
| Total Debt | 769 |  | 796 | +3.5\% |
| Gearing | 89.9\% |  | 68.7\% |  |

Interest cover = EBITDA/Interest expense

## Proforma Debt to Equity Ratio Assuming CB converted and Warrant exercised

| (US\$m) | Dec 2009 | CB | Warrant | Dec 2009 <br> Proforma |
| :--- | ---: | ---: | ---: | ---: |
| Net Debt | 712 | (150) | (12) | 550 |
| Equity | 1,036 | 150 | 12 | 1,198 |
| Debt-to-Equity <br> Ratio | $69 \%$ |  | $46 \%$ |  |

## Proforma Debt Maturity Profile as at 31 March 2010



Term loan
2009 Conv Bond

## Headcount Reduction



## 2009 Highlights

|  | 2008 <br> US\$m | 2009 <br> US\$m |
| :--- | :---: | :---: |
| Sales | Change |  |

## 2009 Highlights

|  | $\begin{gathered} 2008 \\ \text { US\$m } \end{gathered}$ | $\begin{gathered} 2009 \\ \text { US\$m } \end{gathered}$ | Change |
| :---: | :---: | :---: | :---: |
| EBITDA | \$164 | \$229 | +39.6\% |
| EBIT | \$72 | \$125 | +73.2\% |
| Net Profit | \$22 | \$63 | +180.7\% |
| EPS | 1.49 | 4.09 | +173.8\% |

## 2009 Working Capital as a \% of Sales




