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TOM Group Limited
TOM集團有限公司＊
（Incorporated in the Cayman Islands with limited liability）
（Stock code：2383）

## INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2013

## CHAIRMAN＇S STATEMENT

I am pleased to announce the results of TOM Group Limited（＂TOM＂or＂the Company＂）and its subsidiaries（collectively referred to as the＂TOM Group＂or the＂Group＂）for the six months ended 30 June 2013.

For the six months ended June 30，TOM reported revenues of HK\＄975 million and operating loss of HK\＄86 million．Loss attributable to shareholders was HK\＄113 million and loss per share was HK cents 2．91．

During the period，the Mobile Internet Group continued to develop and introduce mobile applications and services to tap into the growth momentum of China＇s mobile market．Our vertical social platforms，which offer game and music services，reported continued growth in both the number of downloads and users．These new generation high margin services partially offset the revenue decline of the traditional 2.5 G wireless value－added services．The Mobile Internet Group reported revenues of HK\＄207 million．Segment loss amounted to HK\＄19 million．

The E－Commerce Group continued to deliver solid operating results and gain customer loyalty， establishing a strong position in the rapidly developing China e－commerce market．The Ule joint－venture reported a gross merchandise value amounted to RMB517 million in the reporting period，representing a 107\％increase from a year earlier．In the second half this year， Ule will introduce a series of innovative marketing campaigns to further drive sales．

The Publishing Group maintained its revenue level for the reporting period at HK\＄485 million and segment profit of HK\＄35 million．The Group remained a market leader in both traditional and digital publishing in the Greater China market．During the reporting period，Cite Media Group continued to invest in digital publishing with promising results．Pixnet ranked the first among Taiwan＇s social media network portals with registered users surged $31 \%$ ．

The Outdoor Media Group saw 6\% increase in revenues compared to the previous year as the Group continued to upgrade its media assets. Occupancy rate stood at about 70\%.

The TV \& Entertainment Group saw a $5 \%$ growth in revenue year on year, with segment loss reduced significantly by $50 \%$ from a year earlier.

For the remaining of the year, TOM Group will continue to focus on financial and operational management to boost efficiency, and to extend its alliance with industry partners on services and product innovations. Barring the economic uncertainties, the Group is expected to show further improvement in operating performance in the second half.

I would like to take this opportunity to thank all the Group's management and staff for their continuing hard work and dedication. On behalf of the Board of Directors, I would like to express our sincere gratitude to Ms Anna Wu for her contributions during her service as an Independent Non-Executive Director of the Group. I would also like to add a warm welcome to Mr. Albert lp, who has joined our Board as an Independent Non-Executive Director and a member of our Board's Audit Committee and Remuneration Committee with effect from 24 June 2013.

## Frank Sixt

Chairman
Hong Kong, 29 July 2013

## MANAGEMENT'S DISCUSSION AND ANALYSIS

FINANCIAL HIGHLIGHTS

|  | For the six months ended |  |
| :--- | ---: | ---: |
|  | 30 June 2013 | 30 June 2012 |
|  | HK\$'000 | HK\$'000 |
| Revenue | $\mathbf{9 7 5 , 1 0 6}$ | $1,133,855$ |
| Operating loss ${ }^{\text {T }}$ | $\mathbf{( 8 5 , 8 2 3 )}$ | $(52,049)$ |
| Loss attributable to equity holders of the Company | $\mathbf{( 1 1 3 , 4 6 5 )}$ | $(101,847)$ |
| Loss per share (HK cents) | $\mathbf{( 2 . 9 1 )}$ | $(2.62)$ |

\# Including share of results of associated companies and jointly controlled entities

## Business Review

## E-Commerce - Ule taps the growing trend of China e-commerce sector

Ule (www.ule.com), the e-commerce joint venture with China Post Group, has been outperforming the market since its debut in August 2010 with triple-digit growth in transaction value in the past three years. During the reporting period, Ule's gross merchandise value grew more than double to RMB 517 million in the first six months this year. Average order per transaction jumped $31 \%$ to RMB 432, doubled the industry standard.

The Chinese government's latest policy of boosting domestic consumption and e-commerce industry will benefit Ule's business growth. Currently, Chinese e-commerce market only accounted for $7.4 \%$ of the nation's domestic consumption, the potential of more than $90 \%$ offline consumption has yet to be unleashed. In addition, the rising smartphone penetration will drive the rapid growth in mobile commerce. Mobile commerce market grew more than 2 times to RMB 26.6 billion in the first quarter of 2013. Leveraging on China Post's nation-wide offline resources, and the Group's rich experiences in China's mobile Internet sector with diversified sales channels, Ule is in the best position to tap the offline and mobile commerce market with huge growth potential, and aiming to become one of the top-10 players in the China's B2C e-commerce market.

Ule has deepened its collaboration with the provincial post offices across the nation and launched a total 31 online provincial zones last year to bring wide-range of provincial products to users. It also partnered with Australia Post Office and New Zealand Post Office to enrich overseas product offerings.

Ule will establish closer ties with local post offices by implementing "industrial products go rural, provincial products go urban" model, to speed up luring merchants to enrich product offerings. The increased collaboration with rural post offices should help Ule to explore new opportunities in the currently underserved rural e-commerce market. During the reporting period, Ule offered about 168,000 units of merchandises to users from over 5,000 merchants. The number of product offerings surged more than 5 times in the past 2 years.

Leveraging on China Post's nation-wide logistic and sales network, Ule focuses on serving the nation's consumers who do not shop online. In addition to the 11185 customer hotline, there are more than 50,000 post offices and 20,000 postal convenient stations in rural villages of 24 provinces offering over-the-counter services for Ule's users. Ule has established a unique offline to online access platform to tap all potential customers. Ule and China Post also work
closely together to promote Ule to offline customers in post offices, and launch nationwide marketing campaign in Chinese New Year, Dragon Boat Festival and Mid-Autumn Festival to boost sales. Moreover, around 6.5 million co-branded debit cards have been issued in collaboration with the Postal Savings Bank, providing strong offline customer base for Ule.

Mobile commerce is the next high growth engine of the nation's e-commerce market. With 1.1 billion mobile phone users in China, of which more than 300 million are 3G users, Ule is ready to tap the strong momentum of mobile commerce by establishing closer ties with handset makers and mobile operators, and using mobile phone as a tool to bring offline shoppers to mobile. Ule's smartphone app enables users to place orders, pay bills, buy tickets and redeem products, laying a solid foundation for Ule's mobile platform.

During the reporting period, Ule's registered users surged $65 \%$ to around 3 million, repeated buyers stood at $47 \%$ level. Ule's unique merchandise and diversified sales channels are well received by users. According to web information company Alexa Internet Inc, Ule users tend to spend 10 minutes in average on the site. Ule enjoys higher user stickiness with $25 \%$ bounce rate in average, lower than industry peers of $30 \%$ to $40 \%$. To further enhance service quality, Ule and China Post are planning to establish after-sales offices in Beijing, Shanghai, Fujian, Sichuan and Hebei. In the past 2 years, Ule outperformed the industry in product delivery time and return rate.

## Mobile Internet - Revenue rebounded on strong user growth

The Mobile Internet Group continued to benefit from the rising smartphone penetration in China, as well as the increasing adoption of 3G mobile service. During the reporting period, the Group continued investment in its scalable mobile platforms for a wide range of mobile Internet services replacing traditional 2.5G wireless value-added services. Revenue jumped $18 \%$ in the reporting period from previous 6 months, demonstrating strong growth momentum.

PK Game, the social game platform, reported a $68 \%$ revenue growth in the reporting period from the previous 6 months, thank to the $89 \%$ jump in activated users. During the reporting period, 226 games were available for users.

Social music platform 637.FM is recognised as a media platform for record companies and artists in a bid to lure more fans to drive traffic and usage. During the reporting period, 40 record companies, 121 artists and 58 fans groups collaborated with our platform for promotion and hosted 78 activities.

Payment business fueled the growth of Mobile Internet Group with the launch of software development kit (SDK) for mobile application developers running on Android platform, which enables them to bill phone users. During the reporting period, revenue jumped $18 \%$ from the previous six months period.

## Publishing

The Publishing Group maintained its revenue level for the reporting period, and remained a market leader in both traditional and digital publishing in the Greater China market. During the reporting period, Cite Media Group continued to invest in digital publishing with promising results.

## Outdoor Media

The Outdoor Media Group saw revenue growth compared to the previous year as the Group continued to upgrade its media assets.

## Television and Entertainment

The TV \& Entertainment Group reported an increase in revenue and reduction in segment loss from a year earlier.

The Group will continue to invest in new technology and high value media assets to facilitate the digitalisation and sustainable growth of its traditional businesses including Publishing, Outdoor Media and Television and Entertainment.

## Liquidity and Financial Resources

As at 30 June 2013, TOM Group had cash and bank balances, excluding pledged deposits, of approximately HK $\$ 780$ million. A total of HK\$2,857 million financing facilities were available, of which HK\$2,278 million had been utilised as at 30 June 2013, to finance the Group's investment, capital expenditures and for working capital purposes.

Total borrowings of TOM Group amounted to approximately HK\$2,278 million as at 30 June 2013. These included long-term bank loans of approximately HK\$2,105 million and short-term bank loans of approximately HK\$173 million. The gearing ratio (Debts/(Debts + Equity)) of TOM Group was 69\% as at 30 June 2013, compared to 66\% as at 31 December 2012.

As at 30 June 2013, the Group had net current assets of approximately HK\$347 million, compared to balance of approximately HK $\$ 400$ million as at 31 December 2012. As at 30 June 2013, the current ratio (Current assets/Current liabilities) of TOM Group was 1.26, compared to 1.31 as at 31 December 2012.

For the first six months of 2013, net cash generated from operating activities, before interest and tax payments, amounted to HK\$16 million, compared to net cash used of HK\$42 million in the same period of 2012. Net cash used in operating activities, inclusive of interest and tax payments, amounted to HK\$17 million, compared to HK\$74 million in the same period of 2012.

## Charges on Group Assets

As at 30 June 2013, the Group had restricted cash amounting to HK\$3 million, being bank deposits mainly pledged in favour of certain publishing distributors in Taiwan as retainer fee for potential sales return.

## Foreign Exchange Exposure

In general, it is the Group's policy for each operating entity to borrow in local currencies, where necessary, to minimise currency risk.

## Contingent Liabilities

From 2008 to 2012, a subsidiary of the Group in Taiwan received revised income tax assessments for the years ended 31 December 2004 to 2010 from the local tax authority, disallowing the deduction of amortisation of goodwill amounting to approximately NT\$977 million (approximately HK\$251 million) in total in deriving the assessable profits of the subsidiary. This gave rise to a potential additional income tax liability to the Group of approximately NT\$232 million (approximately HK\$60 million). The subsidiary duly filed the petitions/appeals to the tax authority and requested for re-examination on the deductibility of the amortisation charge. In 2010, the petitions for 2004 and 2005 revised tax assessments were turned down by the tax authority. The subsidiary duly appealed to the Court in Taiwan and won the tax appeals for these two tax assessments. In 2011, the tax authority filed the final appeals to the Court for the 2004 and 2005 tax assessments. In 2012, the Court decided to revert the 2004 and 2005 tax assessments back for re-trial, on the opinion that appropriate laws and regulations have not been applied for in drawing the conclusion of the original
judgement. Following that, the Court has requested the subsidiary and tax authority to provide supplementary information to justify respective position before the re-trials.

Management has discussed the cases with its external tax representative. Based on the consultation, amortisation of goodwill should be tax deductible under the tax rules in Taiwan, management believes that it is still early to draw a conclusion on the outcome of the tax appeals/petitions and considers no provision is necessary at this stage.

Should the tax appeals and petitions by the subsidiary be turned down finally, the subsidiary's income tax assessments for each of the years from 2011 to 2013 would likely be revised on a similar basis. The total incremental tax liability in relation to year 2004 to 30 June 2013 to the Group thereon is approximately NT\$299 million (approximately HK\$77 million).

## Employee Information

As at 30 June 2013, TOM Group had approximately 2,800 full-time employees. For the first six months of the year, employee costs, including Directors' emoluments, totalled HK\$302 million. The Group's employment and remuneration policies remained the same as detailed in the Annual Report for the year ended 31 December 2012.

## Disclaimer:

Non-GAAP measures

[^0]CONDENSED CONSOLIDATED INTERIM INCOME STATEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2013

|  | Note | Unaudited Six months ended 30 June |  |
| :---: | :---: | :---: | :---: |
|  |  | 2013 | 2012 |
|  |  | HK\$'000 | HK\$'000 |
| Revenue | 2 | 975,106 | 1,133,855 |
| Cost of sales | 3 | $(701,850)$ | $(830,591)$ |
| Selling and marketing expenses | 3 | $(125,021)$ | $(129,882)$ |
| Administrative expenses | 3 | $(86,956)$ | $(87,956)$ |
| Other operating expenses | 3 | $(157,937)$ | $(158,341)$ |
| Other gains, net | 3 | 13,368 | 13,922 |
| Share of profits less losses of jointly controlled entities |  | 5,591 | 10,038 |
| Share of profits less losses of associated companies |  | $(8,124)$ | $(3,094)$ |
|  |  | $(85,823)$ | $(52,049)$ |
| Finance income | 4 | 6,878 | 9,958 |
| Finance costs | 4 | $(32,711)$ | $(33,568)$ |
| Finance costs, net | 4 | $(25,833)$ | $(23,610)$ |
| Loss before taxation |  | $(111,656)$ | $(75,659)$ |
| Taxation | 5 | $(8,973)$ | $(16,514)$ |
| Loss for the period |  | $(120,629)$ | $(92,173)$ |
| Attributable to: |  |  |  |
| - Non-controlling interests |  | $(7,164)$ | 9,674 |
| - Equity holders of the Company |  | $(113,465)$ | $(101,847)$ |
| Loss per share attributable to the equity holders of the Company |  |  |  |
| Basic and diluted | 7 | HK(2.91) cents | HK(2.62) cents |

CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 30 JUNE 2013

|  | Unaudited Six months ended 30 June |  |
| :---: | :---: | :---: |
|  | 2013 | 2012 |
|  | HK\$'000 | HK\$'000 |
| Loss for the period | $(120,629)$ | $(92,173)$ |
| Items that may be reclassified subsequently to profit or loss |  |  |
| Revaluation surplus/(deficit) on available-for-sale financial assets, net of tax | 111 | (224) |
| Exchange translation differences | 34,489 | $(19,945)$ |
| Pension reserve recycled to income statement on disposal of a subsidiary | - | 1,612 |
| Other comprehensive income/(expenses) for the period, net of tax | 34,600 | $(18,557)$ |
| Total comprehensive expenses for the period | $(86,029)$ | $(110,730)$ |
| Total comprehensive (expenses)/income for the period attributable to: |  |  |
| - Non-controlling interests | $(8,026)$ | 9,879 |
| - Equity holders of the Company | $(78,003)$ | $(120,609)$ |

CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2013


## CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

 FOR THE SIX MONTHS ENDED 30 JUNE 2013|  | Unaudited |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Attributable to equity holders of the Company |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | Available-for-sale |  |  |  |  |  |
|  | Share capital | Own <br> shares held | Share premium | Capital reserve | Capital redemption reserve | General reserve | financial assets reserve | Exchange reserve | Accumulated losses | Total | Noncontrolling interests | Total equity |
|  | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| Balance at 1 January 2013 | 389,328 | $(6,244)$ | 3,625,981 | 28,021 | 776 | 144,464 | 4,109 | 731,064 | $(4,117,767)$ | 799,732 | 321,903 | 1,121,635 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loss for the period | - | - | - | - | - | - | - | - | $(113,465)$ | $(113,465)$ | $(7,164)$ | $(120,629)$ |
| Other comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Revaluation surplus on available-fo sale financial assets, net of tax | - | - | - | - | - | - | 111 | - | - | 111 | - | 111 |
| Exchange translation differences | - | - | - | - | - | - | - | 35,351 | - | 35,351 | (862) | 34,489 |
| Total comprehensive <br> income /(expenses) for the period <br> ended 30 June 2013 <br> $(113,465)$ <br> $(78,003)$ <br> $(8,026)$ <br> $(86,029)$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Transactions with equity holders: |  |  |  |  |  |  |  |  |  |  |  |  |
| Contributions from non-controlling |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to general reserve | - | - | - | - | - | 1,183 | - | - | $(1,183)$ | - | - | - |
| Transactions with equity holders | - | - | - | - | - | 1,183 | - | - | $(1,183)$ | - | 938 | 938 |
| Balance at 30 June 2013 | 389,328 | $(6,244)$ | 3,625,981 | 28,021 | 776 | 145,647 | 4,220 | 766,415 | (4,232,415) | 721,729 | 314,815 | 1,036,544 |
|  |  |  |  |  | $=$ |  |  |  |  |  |  |  |

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

FOR THE SIX MONTHS ENDED 30 JUNE 2013

|  | Unaudited |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Attributable to equity holders of the Company |  |  |  |  |  |  |  |  |  |  |  |
|  | Share capital HK\$'000 | Own shares held HK\$'000 | Share premium HK\$'000 |  |  | General reserve HK\$'000 | Available- <br> for-sale financial assets reserve HK\$'000 | Exchange reserve HK\$'000 | Accumulated <br> losses HK\$'000 | $\begin{array}{r} \text { Total } \\ \text { HK\$'000 } \end{array}$ | Noncontrolling interests HK\$'000 | $\begin{array}{r} \text { Total } \\ \text { Equity } \\ \text { HK } \$ 000 \end{array}$ |
| Balance at 1 January 2012 | 389,328 | $(6,244)$ | 3,625,981 | 26,314 | 776 | 139,257 | 1,548 | 722,083 | $(3,772,784)$ | 1,126,259 | 329,515 | 1,455,774 |
| Comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Loss for the period |  | - | - | - | - |  | - | - | (101,847) | $(101,847)$ | 9,674 | (92,173) |
| Other comprehensive income: |  |  |  |  |  |  |  |  |  |  |  |  |
| Revaluation deficit on available-forsale financial assets, net of tax | - | - | - | - | - |  | (224) | - | - | (224) | - | (224) |
| Pension reserve recycled to income statement on disposal of a subsidiary | - | - | - | - | - | - | - | . | 1,331 | 1,331 | 281 | 1,612 |
| Exchange translation differences | - | - | - | - | - | - | - | (19,869) | - | $(19,869)$ | (76) | (19,945) |
| Total comprehensive (expenses)/income for the period ended 30 June 2012 | - | - | - | - | - | - | (224) | (19,869) | (100,516) | $(120,609)$ | 9,879 | $(110,730)$ |
| Transactions with equity holders: |  |  |  |  |  |  |  |  |  |  |  |  |
| Deconsolidation of a subsidiary | - | - | - | - | - | - | - | - | - | - | (85) | (85) |
| Contributions from non-controlling interests | - | - | - | - | - | - | . | . | . | . | 8,326 | 8,326 |
| Transactions with equity holders | - | - | - | - | - |  | - | - | - | - | 8,241 | 8,241 |
| Balance at 30 June 2012 | 389,328 | $(6,244)$ | 3,625,981 | 26,314 | 776 | 139,257 | 1,324 | 702,214 | (3,873,300) | 1,005,650 | 347,635 | 1,353,285 |

## NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

## 1

Basis of preparation and accounting policies
This unaudited condensed consolidated interim financial information for the six months ended 30 June 2013 has been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and applicable disclosure requirements of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited.

The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2012, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS").

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

The accounting policies and methods of computation used in the preparation of this interim financial information are consistent with those used in 2012 annual financial statements, except for the adoption of new standards, revised standards and amendments to standards which are relevant to the operations of the Group and mandatory for annual periods beginning 1 January 2013.

Except as described below, the adoption of these new standards, revised standards and amendments to standards does not have a material impact on the Group's accounting policies.

HKFRS 10 Consolidated Financial Statements and HKAS 27 Separate Financial
Statements

HKFRS 10 establishes a single control model that applies to all entities including special purpose entities. HKFRS 10 replaces the parts of previously existing HKAS 27 Consolidated and Separate Financial Statements that dealt with consolidated financial statements and SIC12 Consolidation - Special Purpose Entities. HKFRS 10 changes the definition of control such that an investor controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. To meet the definition of control in HKFRS 10, all three criteria must be met, including: (a) an investor has power over an investee; (b) the investor has exposure, or rights, to variable returns from its involvement with the investee; and (c) the investor has the ability to use its power over the investee to affect the amount of the investor's returns. HKFRS 10 had no impact on the consolidation of investments held by the Group.

HKFRS 11 Joint Arrangements and HKAS 28 Investment in Associates and Joint Ventures

HKFRS 11 replaces HKAS 31 Interests in Joint Ventures and SIC-13 Jointly-controlled Entities - Non-monetary Contributions by Venturers.

Under HKFRS 11 Investments in joint arrangements are classified either as joint operations or joint ventures, depending on the contractual rights and obligations each investor has rather than the legal structure of the joint arrangement. Unlike HKAS 31, the use of "proportionate consolidation" to account for joint ventures is not permitted. The application of this new standard had no impact on the Group's results of operations or financial position.

## HKFRS 13 Fair Value Measurement

HKFRS 13 establishes a single source of guidance under HKFRS for all fair value measurements. HKFRS 13 does not change when an entity is required to use fair value, but rather provides guidance on how to measure fair value under HKFRS when fair value is required or permitted.

HKFRS 13 also requires specific disclosures on fair values, some of which replace existing disclosure requirements in other standards, including HKFRS 7 Financial Instruments: Disclosures.

The adoption of HKFRS 13 has impact on the disclosure requirements on the Group's financial statements only.

HKAS 1 Presentation of Items of Other Comprehensive Income - Amendments to HKAS 1

The amendments to HKAS 1 introduce a grouping of items presented in other comprehensive income ("OCl"). Items that could be reclassified to profit or loss at a future point in time now have to be presented separately from items that will never be reclassified. The adoption of these amendments affected presentation only and had no impact on the Group's results of operations or financial position.

## HKAS 19 Employee Benefits (Revised 2011) ("HKAS 19 (2011)")

HKAS 19 (2011) includes a number of amendments to the accounting for defined benefit plans, including actuarial gains and losses that are now recognised in OCI and permanently excluded from profit or loss; expected returns on plan assets are no longer recognised in profit or loss and instead, interest on the net defined benefit liability (asset) is in profit or loss, calculated using the discount rate used to measure the defined benefit obligation, and unvested past service costs are now recognised in profit or loss in the period and not amortised over the vesting period. Other amendments include new disclosures, such as, quantitative sensitivity disclosures.

HKAS 19 (2011) requires retrospective application. The application of this revised standard had no material impact on the Group's results of operations or financial position.

## 2 Turnover, revenue and segment information

The Group has five reportable segments:

- Mobile Internet Group - provision of mobile Internet services, online advertising, commercial enterprise solutions and online communication services.
- E-Commerce Group - provision of technical services for online trading platform and provision of services to users using the mobile and Internet-based marketplace.
- Publishing Group - magazine and book circulation, sales of publication advertising and other related products.
- Outdoor Media Group - advertising sales of outdoor media assets and provision of outdoor media services.
- Television and Entertainment Group - advertising sales in relation to satellite television channel operations, provision of broadcasting programmes and provision of media sales, event production and marketing services.

Sales between segments are carried out at arm's length.

## 2 Turnover, revenue and segment information (continued)

The segment results for the six months ended 30 June 2013 are as follows:
Unaudited
Six months ended 30 June 2013

|  | Six months ended 30 June 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Television |  |  |
|  | Mobile |  |  | Outdoor | and |  |
|  | Internet | E-Commerce | Publishing | Media | Entertainment |  |
|  | Group | Group | Group | Group | Group | Total |
|  | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| Gross segment revenue | 207,278 | 2,592 | 485,047 | 178,172 | 102,364 | 975,453 |
| Inter-segment revenue | - | - | - | - | (347) | (347) |
| Net revenue from external customers | 207,278 | 2,592 | 485,047 | 178,172 | 102,017 | 975,106 |
| Segment profit/(loss) before amortisation and depreciation |  |  |  |  |  |  |
|  | $(12,450)$ | $(34,195)$ | 89,987 | 8,278 | $(10,549)$ | 41,071 |
| Amortisation and depreciation | $(6,475)$ | $(2,777)$ | $(55,201)$ | $(18,600)$ | $(7,761)$ | $(90,814)$ |
| Segment profit/(loss) | $(18,925)$ | $(36,972)$ | 34,786 | $(10,322)$ | $(18,310)$ | $(49,743)$ |
| Other material non-cash items: |  |  |  |  |  |  |
| Share of profits of jointly controlled entities | - | 5,591 | - | - | - | 5,591 |
| Share of profits less losses of associated companies | 283 | - | $(8,407)$ | - | - | $(8,124)$ |
|  | 283 | 5,591 | $(8,407)$ | - | - | $(2,533)$ |
| Finance costs: |  |  |  |  |  |  |
| Finance income (note a) | 5,392 | 36 | 11,045 | 496 | 52 | 17,021 |
| Finance expenses (note a) | - | - | $(6,050)$ | - | $(11,528)$ | $(17,578)$ |
|  | 5,392 | 36 | 4,995 | 496 | $(11,476)$ | (557) |
| Segment profit/(loss) before taxation | $(13,250)$ | $(31,345)$ | 31,374 | $(9,826)$ | $(29,786)$ | $(52,833)$ |
| Unallocated corporate expenses |  |  |  |  |  | $(58,823)$ |
| Loss before taxation |  |  |  |  |  | $(111,656)$ |
| Expenditure for operating segment non-current assets | 2,816 | 269 | 59,109 | 6,417 | 9,407 | 78,018 |
| Unallocated expenditure for non-current assets |  |  |  |  |  | 505 |
| Total expenditure for non-current assets |  |  |  |  |  | 78,523 |

Note (a): Inter-segment interest income and inter-segment interest expenses amounted to HK\$10,658,000 and HK $\$ 12,123,000$ were included in the finance income and finance expenses respectively.

## 2 Turnover, revenue and segment information (continued)

The segment results for the six months ended 30 June 2012 are as follows:
Unaudited
Six months ended 30 June 2012

|  | Six months ended 30 June 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Television |  |  |
|  | Mobile |  |  | Outdoor | and |  |
|  | Internet | E-Commerce | Publishing | Media | Entertainment |  |
|  | Group | Group | Group | Group | Group | Total |
|  | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| Gross segment revenue | 360,992 | 4,906 | 503,095 | 167,930 | 97,358 | 1,134,281 |
| Inter-segment revenue | - | - | - | - | (426) | (426) |
| Net revenue from |  |  |  |  |  |  |
| external customers | 360,992 | 4,906 | 503,095 | 167,930 | 96,932 | 1,133,855 |
| Segment profit/(loss) |  |  |  |  |  |  |
| before amortisation and depreciation | $(5,056)$ | $(31,709)$ | 114,736 | 17,207 | $(16,165)$ | 79,013 |
| Amortisation and |  |  |  |  |  |  |
| Segment profit/(loss) | $(10,187)$ | $(33,617)$ | 55,099 | (699) | $(36,428)$ | $(25,832)$ |
| Other material non-cash items: |  |  |  |  |  |  |
| Share of profits less losses of jointly controlled entities | - | 10,038 | - | - | - | 10,038 |
| Share of profits less losses of associated companies | 372 | - | $(3,466)$ | - | - | $(3,094)$ |
|  | 372 | 10,038 | $(3,466)$ | - | - | 6,944 |
| Finance costs: |  |  |  |  |  |  |
| Finance income (note a) | 8,136 | 13 | 11,354 | 592 | 63 | 20,158 |
| Finance expenses (note a) | - | - | $(6,802)$ | - | $(10,818)$ | $(17,620)$ |
|  | 8,136 | 13 | 4,552 | 592 | $(10,755)$ | 2,538 |
| Segment profit/(loss) |  |  |  |  |  |  |
| Unallocated corporate |  |  |  |  |  |  |
| Loss before taxation |  |  |  |  |  | $(75,659)$ |
| Expenditure for operating segment non-current |  |  |  |  |  |  |
| Unallocated expenditure for non-current assets |  |  |  |  |  | 216 |
| Total expenditure for non-current assets |  |  |  |  |  | 114,650 |

Note (a): Inter-segment interest income and inter-segment interest expenses amounted to HK\$10,946,000 and HK $\$ 11,386,000$ were included in the finance income and finance expenses respectively.

## 2 <br> Turnover, revenue and segment information (continued)

The segment assets and liabilities at 30 June 2013 are as follows:
Unaudited
As at 30 June 2013

|  | As at 30 June 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mobile | E-Commerce | Publishing | Television |  |  |
|  |  |  |  | Outdoor | and |  |
|  | Internet |  |  | Media | Entertainment |  |
|  | Group | Group | Group | Group | Group | Total |
|  | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 | HK\$'000 |
| Segment assets | 1,952,220 | 102,435 | 1,267,067 | 634,396 | 200,904 | 4,157,022 |
| Interests in jointly controlled entities | - | 14,554 | - | - | - | 14,554 |
| Interests in associated companies | 5,121 | - | 210,115 | - | - | 215,236 |
| Unallocated assets |  |  |  |  |  | 54,205 |
| Total assets |  |  |  |  |  | 4,441,017 |
| Segment liabilities | 279,818 | 39,268 | 373,984 | 179,203 | 73,524 | 945,797 |
| Unallocated liabilities: |  |  |  |  |  |  |
| Corporate liabilities |  |  |  |  |  | 124,760 |
| Current taxation |  |  |  |  |  | 41,887 |
| Deferred taxation |  |  |  |  |  | 14,494 |
| Borrowings |  |  |  |  |  | 2,277,535 |
| Total liabilities |  |  |  |  |  | 3,404,473 |

## 2 <br> Turnover, revenue and segment information (continued)

The segment assets and liabilities at 31 December 2012 are as follows:

|  | Audited <br> As at 31 December 2012 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mobile Internet Group HK\$'000 | E-Commerce <br> Group <br> HK\$'000 | Publishing <br> Group HK\$'000 | Outdoor <br> Media <br> Group HK\$'000 | TelevisionandEntertainmentGroupHK\$'000 |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  | Total |
|  |  |  |  |  |  | HK\$'000 |
| Segment assets | 1,946,925 | 99,041 | 1,292,710 | 638,636 | 173,395 | 4,150,707 |
| Interests in jointly controlled entities | - | 8,798 | - | - | - | 8,798 |
| Interests in associated companies | 4,804 | - | 218,968 | - | - | 223,772 |
| Unallocated assets |  |  |  |  |  | 88,585 |
| Total assets |  |  |  |  |  | 4,471,862 |
| Segment liabilities | 256,454 | 32,463 | 416,672 | 185,515 | 65,326 | 956,430 |
| Unallocated liabilities: |  |  |  |  |  |  |
| Corporate liabilities |  |  |  |  |  | 117,846 |
| Current taxation |  |  |  |  |  | 48,653 |
| Deferred taxation |  |  |  |  |  | 11,340 |
| Borrowings |  |  |  |  |  | 2,215,958 |
| Total liabilities |  |  |  |  |  | 3,350,227 |

The unallocated assets represent the corporate assets. The unallocated liabilities represent the corporate liabilities in addition to operating segment taxation payable, deferred tax liabilities and borrowings which are managed on a central basis.

Operating loss is stated after charging/crediting the following:
Unaudited Six months ended 30 June
2013
2012
HK\$'000 HK\$'000
Charging:

| Depreciation of fixed assets | 34,151 | 28,238 |
| :--- | ---: | ---: |
| Amortisation of other intangible assets | 56,974 | 77,125 |
| Amortisation of other intangible assets included in interests |  |  |
| in associated companies | 1,356 | 1,356 |
| Loss on disposal of fixed assets | 49 |  |
|  |  |  |

Crediting:
Exchange gains, net
13,085 9,678
Gain on disposal of subsidiaries
3,745
Dividend income from available-for-sale financial assets
332
466
Gain on disposal of fixed assets

Finance costs, net

Unaudited Six months ended 30 June

2013
2012
HK\$'000 HK\$'000

| 31,773 <br> 938 | 32,625 <br> 943 |
| ---: | ---: |
| 32,711 <br> $(6,878)$ | 33,568 <br> $(9,958)$ |
| 25,833 |  |$\quad$| $\underline{23,610}$ |
| :--- |

## Taxation

Hong Kong profits tax has been provided at the rate of $16.5 \%$ (2012: 16.5\%) on the estimated assessable profits for the period. Taxation on overseas profits has been calculated on the estimated assessable profits for the period at the rates of taxation prevailing in the countries in which the Group operates

The amount of taxation charged to the condensed consolidated interim income statement represents:

| Unaudited |  |  |
| :--- | :---: | ---: |
|  | Six months ended 30 June |  |
|  | 2013 | 2012 |
|  | $H K \${ }^{\prime} 000$ | $H K \$ \prime 000$ |
| Overseas taxation |  |  |
| (Over)/under-provision in prior years | 10,569 | 14,481 |
| Deferred taxation | $(1,793)$ | 2,103 |
| Taxation charge | 197 | $(70)$ |
|  | $\underline{8,973}$ | $\underline{16,514}$ |

Dividends
No dividends had been paid or declared by the Company for the six months ended 30 June 2013 (2012: Nil).

## $7 \quad$ Loss per share

## (a) Basic

The calculation of the basic loss per share is based on consolidated loss attributable to the equity holders of the Company of $\operatorname{HK} \$ 113,465,000(2012$ : $\mathrm{HK} \$ 101,847,000)$ and the weighted average of $3,893,270,558(2012: 3,893,270,558)$ ordinary shares in issue during the period.
(b) Diluted

Diluted loss per share is equal to the basic loss per share for the period ended 30 June 2013 as the exercise price of the outstanding share options granted by the Company are higher than the average market price of the share of the Company (2012: Same).

| Unaudited |  |  |
| :--- | ---: | ---: |
| 30 June | Audited <br> 31 December <br> 2012 |  |
| HK\$'000 |  | HK\$'000 |
| Trade receivables | 501,535 | 528,297 |
| Prepayments, deposits and other receivables | 272,443 | 256,620 |
|  |  |  |

The Group has established credit policies for customers in each of its businesses. The average credit period granted for trade receivables ranges from 30 to 90 days. The Group's turnover is determined in accordance with terms specified in the contracts governing the relevant transactions. The carrying values of trade and other receivables approximate their fair values.

The ageing analyses of the Group's trade receivables were as follows:
$\left.\begin{array}{lrr} & \begin{array}{r}\text { Unaudited } \\ 30 \text { June }\end{array} & \begin{array}{r}\text { Audited } \\ \text { 31 } \\ \text { December }\end{array} \\ 2013\end{array}\right)$

|  | $\begin{array}{r} \text { Unaudited } \\ 30 \text { June } \\ 2013 \\ H K \$ ' 000 \end{array}$ | Audited <br> 31 December 2012 <br> HK\$'000 |
| :---: | :---: | :---: |
| Trade payables | 339,403 | 340,562 |
| Other payables and accruals | 692,199 | 693,625 |
|  | 1,031,602 | 1,034,187 |

The carrying values of trade and other payables approximate their fair values.
The ageing analyses of the Group's trade payables were as follows:

|  | $\begin{array}{r} \text { Unaudited } \\ 30 \text { June } \\ 2013 \\ \text { HK\$'000 } \end{array}$ | Audited <br> 31 December 2012 HK\$'000 |
| :---: | :---: | :---: |
| Current | 63,450 | 86,490 |
| 31-60 days | 38,504 | 67,013 |
| 61-90 days | 47,740 | 31,440 |
| Over 90 days | 189,709 | 155,619 |
|  | 339,403 | 340,562 |

## CORPORATE GOVERNANCE CODE ("Code")

The Company has complied with all the code provisions of the Code contained in Appendix 14 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited ("Listing Rules") throughout the six months ended 30 June 2013, save and except Code Provision A. 5 of the Code.

The Company has considered the merits of establishing a nomination committee but is of the view that it is in the best interests of the Company that the Board collectively reviews, deliberates on and approves the structure, size and composition of the Board and the appointment of any new Director. The Board is tasked with ensuring that it has a balanced composition of skills and experience appropriate for the requirements of the businesses of the Group and that appropriate individuals with the relevant expertise and leadership qualities are appointed to the Board to complement the capabilities of the existing Directors. In addition, the Board as a whole is also responsible for reviewing the succession plan for the Directors.

## MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code for Securities Transactions by Directors of Listed Issuers ("Model Code") contained in Appendix 10 to the Listing Rules as the Group's code of conduct regarding Directors' securities transactions. In response to specific enquiry made with the Directors, all Directors confirmed that they have complied with the required standard as set out in the Model Code during the six months ended 30 June 2013.

## PURCHASE, SALE OR REDEMPTION OF SECURITIES

During the six months ended 30 June 2013, neither the Company nor any of its subsidiaries has purchased or sold any of the Company's listed shares. In addition, the Company has not redeemed any of its listed shares during the period.

## GENERAL INFORMATION

The unaudited condensed consolidated interim financial information of the Company and its subsidiary companies for the six months ended 30 June 2013 have been reviewed by the Company's auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. The auditor's independent review report will be included in the Interim Report to shareholders. The unaudited condensed consolidated interim financial information of the Company and its subsidiary companies for the six months ended 30 June 2013 have been reviewed by the Audit Committee of the Company.

As at the date hereof, the directors of the Company are:
Executive Directors: Non-executive Directors: Independent Non-executive Directors:
Mr. Yeung Kwok Mung
Ms. Angela Mak

Mr. Frank Sixt (Chairman) Mr. Henry Cheong
Ms. Debbie Chang Mr. James Sha
Mr. Edmond Ip
Mrs. Angelina Lee
Mr. Albert Ip

Alternate Directors:
Mrs. Chow Woo Mo Fong, Susan
(Alternate to Mr. Frank Sixt)
Mr. Francis Meehan
(Alternate to each of Mr. Frank Sixt, Ms. Debbie Chang and Mr. Edmond Ip)


[^0]:    Certain non-GAAP (generally accepted accounting principles) measures, such as operating profit/(loss) including share of results of associated companies and jointly controlled entities and segment profit/(loss) are used for assessing the Group's performance. These non-GAAP measures are not expressly permitted measures under GAAP in Hong Kong and may not be comparable to similarly titled measures for other companies. Accordingly, such non-GAAP measures should not be considered as an alternative to operating income as an indicator of the operating performance of the Group or as an alternative to cash flows from operating activities as a measure of liquidity. The use of non-GAAP measures is provided solely to enhance the overall understanding of the Group's current financial performance. Additionally, since the Group has historically reported certain non-GAAP results to investors, it is considered the inclusion of non-GAAP measures provides consistency in the Group's financial reporting.

