## Management Discussion and Analysis



KMB – the brand that defines realistic objectives and achieves sustainable business growth.



1. Mr John CHAN Cho Chak Managing Director

2. Ms Winnie NG Executive Director

- 3. Mr Edmond HO Tat Man Deputy Managing Director
- 4. Mr LUI Pochiu Operations Director

5. Mr Peter MAK Chun Keung Commercial Director

6. Mr William HO Sai Kei Finance and Administration Director

| 32<br>Operational<br>Review | <ul> <li>Franchised Public Bus Operations</li> <li>Non-franchised Transport Operations</li> <li>Mainland Transport Operations</li> <li>Media Sales Business</li> <li>Property Holdings and Development</li> </ul> |
|-----------------------------|---|
| 50<br>corporate<br>culture  | <ul> <li>Customer Service</li> <li>Safety and Training</li> <li>Our People</li> <li>Concern for the Environment</li> <li>Working with Communities</li> </ul>  |
| 64<br>Financial<br>Review   | <ul> <li>The Group</li> <li>Individual Business Units</li> <li>Connected Transactions</li> </ul>  |

## Defining Strategies