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# VODATEL NETWORKS HOLDINGS LIMITED

# 愛達利網絡控股有限公司\*

(Incorporated in Bermuda with limited liability)
Stock Code: 8033

# BUSINESS AND FINANCIAL HIGHLIGHTS FOR THE THREE-MONTH PERIOD AND SIX-MONTH PERIOD

#### **HIGHLIGHTS**

- Revenue for the Three-Month Period and Six-Month Period amounted to HK\$76,091,000 and HK\$148,374,000 respectively
- With revenue for the Three-Month Period comprising of higher margin service income, gross profit margin improved to 19.5%
- Profit before tax of HK\$1,495,000 reported for the Three-Month Period
- Business in Macao remained vibrant with orders on hand exceeding HK\$70,000,000 as at 30th June, 2007
- Successfully secured a contract to install the resources management application at a major distributor of water products in Zhuhai
- The Group received approximately HK\$2,735,000 of dividend income from Timor Telecom S.A.
- The Board does not recommend payment of a dividend for the Six-Month Period

# **INTERIM RESULTS**

The Board is pleased to present the unaudited consolidated results of the Group for the Three-Month Period and Six-Month Period as follows:

#### **Condensed Consolidated Interim Balance Sheet**

		As at	As at
		30th June,	31st December,
	Note	2007	2006
		(Unaudited)	(Audited)
		HK\$'000	HK\$'000
ASSETS			
Non-current assets			0.000
Freehold land		2,020	2,020
Property, plant and equipment		1,807	3,056
Investments in associates		533	445
Available-for-sale			
financial assets		28,648	15,502
		22.000	24 002
		33,008	21,023
Current assets			
Inventories		41,638	16,145
Income tax prepaid		_	936
Trade and bills receivables	5	102,453	171,961
Other receivables, deposits	_	,	,
and prepayments		37,595	26,228
Loaned asset		38,748	38,748
Pledged time deposit		2,376	· —
Cash and cash equivalents		71,955	107,928
		294,765	361,946
Non-current assets held for sal	е	2,147	22,856
		296,912	384,802
			· · · · · · · · · · · · · · · · · · ·

	Note	As at 30th June, 2007 (Unaudited) HK\$'000	As at 31st December, 2006 (Audited) HK\$'000
Current liabilities Trade and bills payables Other payables and accruals Current income tax liabilities Borrowings	6	90,442 67,068 31,529 35,049	165,151 56,194 45,043 35,527
		224,088	301,915
Liabilities directly associated with non-current assets			
classified as held for sale		10,688	64,390
		234,776	366,305
Net current assets		62,136	18,497
Total assets less current liabilities		95,144	39,520
Financed by: EQUITY Capital and reserves attributable to the equity of the Company	holders		
Share capital	7	61,382	159,058
Other reserves Accumulated losses	ı	134,888 (106,856)	24,348 (149,442)
Minority interest		89,414 5,730	33,964 5,556
Total equity		95,144	39,520

The notes on pages 7 to 17 are an integral part of this condensed interim financial information.

# **Condensed Consolidated Interim Income Statement**

			Three months ended		Six months ended
		Three-Month Period	30th June, 2006	Six-Month Period	30th June, 2006
	Note	(Unaudited) HK\$'000	(Unaudited) HK\$'000 (restated)	(Unaudited) HK\$'000	(Unaudited) HK\$'000 (restated)
Continuing operations Revenue	3	76,091	100,964	148,374	221,883
Cost of sales	J	(61,230)	(84,336)	(123,069)	(188,704)
Gross profit Selling, marketing costs and		14,861	16,628	25,305	33,179
administrative expenses Other gains - net		(16,733) 2,748	(16,908) 1,070	(34,157) 3,707	(32,746) 1,543
·			<u> </u>		
Operating profit/(loss)		876	790	(5,145)	1,976
Finance income Finance costs		575 	557 (124)	1,047 (6)	1,201 (271)
Finance income-net Share of gains of		575	433	1,041	930
an associate		44		88	51
Profit/ (loss) before		4.405	4.000	(4.040)	0.057
income tax Income tax (expense)/credit	8	1,495 (1,327)	1,223 (188)	(4,016) 13,289	2,957 13,213
Profit for the period from continuing operations		168	1,035	9,273	16,170
Discontinued operations	9				
Profit/(loss) for the period from discontinued operations		3,268	(26,493)	33,487	(32,828)
Profit/(loss) for the period		3,436	(25,458)	42,760	(16,658)
Attributable to:					
Equity holders of the Company Minority interest		3,165 271	(28,651) 3,193	42,586 174	(17,838) 1,180
		3,436	(25,458)	42,760	(16,658)

	Note	Three-Month Period (Unaudited) HK\$'000	Three months ended 30th June, 2006 (Unaudited) HK\$'000 (restated)	Six-Month Period (Unaudited) HK\$'000	Six months ended 30th June, 2006 (Unaudited) HK\$'000 (restated)
(Loss)/earnings per Share for (loss)/profit from continuing operations attributable to the equity holders of the Company during the period (expressed in HK cents)					
— basic	10	(0.01)	(0.35)	1.48	2.44
— diluted		Not applicable	Not applicable	Not applicable	Not applicable
Earnings/(loss) per Share for profit/(loss) from discontinued operations attributable to the equity holders of the Company during the period (expressed in HK cents) — basic	10	0.53	(4.32)	5.46	(5.35)
— diluted		Not applicable	Not applicable	Not applicable	Not applicable
Earnings/(loss) per Share for profit/(loss) attributable to the equity holders of the Company during the period (expressed in HK cents)	10				
— basic		0.52	(4.67)	6.94	(2.91)
— diluted		Not applicable	Not applicable	Not applicable	Not applicable
Dividends	11				

The notes on pages 7 to 17 are an integral part of this condensed interim financial information.

# **Condensed Consolidated Interim Statement of Changes in Equity**

#### Unaudited

	A					
	Share capital HK\$'000	Other reserves HK\$'000	Accumulated losses HK\$'000	Total HK\$'000	Minority interest HK\$'000	Total equity HK\$'000
Balance as at 1st January, 2006	159,058	29,022	(65,348)	122,732	9,032	131,764
Fair value loss for available-for-sale financial assets Currency translation differences		(7,567) 16		(7,567) 16	_ 	(7,567 ) 16
Net expense recognised directly in equity (Loss)/profit for six months ended 30th June , 2006	-	(7,551)	<u> </u>	(7,551) (17,838)	— 1,180	(7,551) (16,658)
Minority interest - discontinued operation					(2,800)	(2,800)
Total recognised expense for the six months ended 30th June , 2006		(7,551)	(17,838)	(25,389)	(1,620)	(27,009)
Balance as at 30th June, 2006	159,058	21,471	(83,186)	97,343	7,412	104,755
Balance as at 1st January, 2007	159,058	24,348	(149,442)	33,964	5,556	39,520
Fair value gains for available-for-sale financial assets Currency translation differences Reduction of share premium credited to contributed surplus	  (97,676)	13,147 (283) 97,676	- - -	13,147 (283)	- - -	13,147 (283)
Net (expense)/income recognised directly in equity Profit for the Six-Month Period	(97,676)	110,540 —	<u></u> 42,586	12,864 42,586	 174	12,864 42,760
Total recognised (expense)/income for the Six-Month Period	(97,676)	110,540	42,586	55,450	174	55,624
Balance as at 30th June, 2007	61,382	134,888	(106,856)	89,414	5,730	95,144

The notes on pages 7 to 17 are an integral part of this condensed interim financial information.

#### **Condensed Consolidated Interim Cash Flow Statement**

	Six- Month Period (Unaudited) HK\$'000	For the six months ended 30th June, 2006 (Unaudited) HK\$'000
Net cash (used in)/generated from operating activities	(40,644)	20,844
Net cash generated from investing activities	7,394	10,022
Net cash used in financing activities	(2,854)	(27,736)
Net (decrease)/increase in cash and bank overdrafts	(36,104)	3,130
Cash and bank overdrafts at beginning of the Six-Month Period/previous period	108,059	103,054
Cash and bank overdrafts at end of the Six-Month Period/previous period	71,955	106,184

The notes on pages 7 to 17 are an integral part of this condensed interim financial information.

The unaudited consolidated results of the Group for the Three-Month Period and Six-Month Period were reviewed by the audit committee of the Company.

#### Notes:

#### 1. Basis of preparation

This condensed consolidated interim financial information for the Six-Month Period were prepared in accordance with HKAS 34, Interim Financial Reporting. The interim condensed financial report should be read in conjunction with the annual financial statements for the year ended 31st December, 2006.

#### 2. Accounting policies

The accounting policies adopted were consistent with those of the annual financial statements for the year ended 31st December, 2006.

As described in the annual financial statements for the year ended 31st December, 2006, the following new standards, amendments to standards and interpretations were mandatory for financial year ended 31st December, 2007.

- HKFRS 7, Financial Instruments: Disclosures, and the complementary Amendment to HKAS 1, Presentation of Financial Statements - Capital Disclosures, introduced new disclosures relating to financial instruments. The Group applied HKFRS 7 and the amendment to HKAS 1, but the adoption had no impact on the condensed consolidated interim financial information of the Group;
- HK(IFRIC)-Int 7, Applying the Restatement Approach under HKAS 29, Financial Reporting in Hyperinflationary Economies. HK(IFRIC)-Int 7 provided guidance on how to apply requirements of HKAS 29 in a reporting period in which an entity identified the existence of hyperinflation in the economy of its Functional Currency, when the economy was not hyperinflationary in the prior period. As none of the entities in the Group had a currency of a hyperinflationary economy as its Functional Currency, HK(IFRIC)-Int 7 was not relevant to the operations of the Group;
- HK(IFRIC)-Int 8, Scope of HKFRS 2. HK(IFRIC)-Int 8 required consideration
  of transactions involving the issue of equity instruments where the identifiable
  consideration received was less than the fair value of the equity instruments
  issued to establish whether or not they fell within the scope of HKFRS 2.
  The Group applied HK(IFRIC)-Int 8 but the adoption had no impact on the
  condensed consolidated interim financial information of the Group;
- HK(IFRIC)-Int 9, Reassessment of Embedded Derivatives. HK(IFRIC)-Int 9 required an entity to assess whether an embedded derivative was required to be separated from the host contract and accounted for as a derivative when the entity first became a party to the contract. Subsequent reassessment was prohibited unless there was a change in the terms of the contract that significantly modified the cash flows that otherwise was required under the contract, in which case reassessment if required. As none of the entities in the Group changed the terms of their contracts, HK(IFRIC)-Int 9 was not relevant to the operations of the Group; and
- HK(IFRIC)-Int 10, Interim Financial Reporting and Impairment. HK(IFRIC)-Int 10 prohibited the impairment losses recognised in an interim period on goodwill, investments in equity instruments and investments in financial assets carried at cost to be reversed at a subsequent balance sheet date. The Group applied HK(IFRIC)-Int 10, but the adoption had no impact on the condensed consolidated interim financial information of the Group.

#### 3. **Segment information**

# **Primary reporting format - business segments**

As at 30th June, 2007, the Group was organised into two main business segments:

- Design, sale and implementation of data networking systems, provision of related engineering services and sale of goods; and
- Sale of mobile phones.

The segment results for the Six-Month Period were as follows:

	Continuing operations						
· ·	Design, sale and ementation of data networking systems, provision of related engineering services and ale of goods HK\$'000	Sale of mobile phones HK\$'000	Unallocated HK\$'000	<b>Total</b> HK\$'000	Provision of multimedia value-added services via IVR, interactive internet solutions and premium SMS HK\$'000		
Revenue	120,290	28,084		148,374	12,868		
Operating profit / (loss)	1,931	(607)	(6,469)	(5,145)	5,783		
Gain on disposal of subsidiaries	_	_	_		27,704		
Finance income Finance costs				1,047			
Finance income-net Share of gains				1,041	_		
of an associate				88			
(Loss)/profit before income tax	(			(4,016)	33,487		
Income tax credit				13,289			
Profit for the period				9,273	33,487		

The segment results for the six months ended 30th June, 2006 were as follows:

	Continuing operations			Discontinued operations			
į	Design, sale and mplementation of data networking systems, provision of related engineering services and sale of goods HK\$'000	Sale of mobile phones HK\$'000	Unallocated HK\$'000	<b>Total</b> HK\$'000	Provision of digital image processing s management solutions HK\$'000	Provision of multimedia value-added services via IVR, interactive internet solutions and premium SMS HK\$'000	<b>Total</b> HK\$'000
Revenue	193,146	28,737		221,883	25,381	41,365	66,746
Operating profit / (loss)	9,345	(705)	(6,666)	1,974	(3,484)	(6,177)	(9,661)
Impairment of goodwill	_	_	_	_	_	(30,346)	(30,346)
Gain on disposal of subsidiaries	-	_	_		8,137	_	8,137
Finance income Finance costs				1,201 (269)	)		30 (969)
Finance income / (costs) -net Share of gains of associates				932			(939)
Profit / (loss) before income tax Income tax credit / (expe	nse)			2,957 13,213			(32,809)
Profit / (loss) for the pe	riod			16,170			(32,828)

Other segment items included in the income statements were as follows:

	Conti	nuing operation	ons	Discontinued operations		
	Design, sale and implementation of data networking systems, provision of related engineering services and sale of goods HK\$'000	Sale of mobile phones HK\$'000	Total HK\$'000	Provision of digital image processing management solutions HK\$'000	Provision of multimedia value-added services via IVR, interactive internet solutions and premium SMS HK\$'000	<b>Total</b> HK\$'000
Six-Month Period						
Depreciation Amortisation	1,376 —	42 —	1,418	_ _	157 91	157 91
Six months ended 30th June, 2006						
Depreciation Amortisation	1,864 —	115 —	1,979 —	308	467 327	775 327

Inter-segment transfers or transactions were entered into in the normal course of business at terms determined and agreed by both parties.

Segment assets consisted primarily of freehold land, property, plant and equipment, intangible assets, inventories, receivables, cash and cash equivalents. Unallocated assets comprised available-for-sale financial assets, loaned asset, loans and receivable.

Segment liabilities comprised operating liabilities. Unallocated liabilities comprised borrowings.

Capital expenditure comprised additions to property, plant and equipment and intangible assets.

The segment assets and liabilities as at 30th June, 2007 and capital expenditure for the Six-Month Period were as follows:

		Discontinued operations			
	Design, sale and implementation of data networking systems, provision of related engineering services and sale of goods	Sale of mobile phones	Unallocated	Total	Provision of multimedia value-added services via IVR, interactive internet solutions and premium SMS
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Assets Associates	254,843 533	5,001	67,396	327,240 533	2,147 
Total assets	255,376	5,001	67,396	327,773	2,147
Liabilities	198,577	1,150	35,049	234,776	10,688
Capital expenditure	19	2	_	21	_

The segment assets and liabilities as at 31st December, 2006 and capital expenditure for the six months ended 30th June, 2006 were as follows:

	Continuing operations				Discon	tinued operati	ons
	Design,						_
	sale and					Provision of	
	implementation					multimedia	
	of data					value-added	
	networking					services via	
	systems,					IVR,	
	provision of				Provision of	interactive	
	related	•			digital image	internet	
	engineering	Sale				solutions and	
	services and	of mobile	Haallaaatad	Total	management	premium	Total
	sale of goods	phones	Unallocated	Total		SMS	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Assets	362,577	4,426	15,521	382,524	_	22,856	22,856
Associates	445	_	_	445	_	_	_
Total assets	363,022	4,426	15,521	382,969	_	22,856	22,856
Liabilities	297,084	1,158	3,673	301,915	_	64,390	64,390
Capital							
expenditure	357	_	_	357	57	_	57

#### 4. Depreciation and cost of goods sold

During the Six-Month Period, depreciation of HK\$1,418,000 (six months ended 30th June, 2006: HK\$1,979,000) was charged in respect of the property, plant and equipment of the Group. The cost of goods sold for the Six-Month Period was HK\$108,050,000 (six months ended 30th June, 2006: HK\$192,195,000).

#### 5. Trade and bills receivables

The credit terms granted to customers varied and were generally the result of negotiations between individual customers and the Group. As at 30th June, 2007, the ageing analysis of the trade and bills receivables was as follows:

	As at	As at
	30th June,	31st December,
	2007	2006
	HK\$'000	HK\$'000
Within three months	43,531	110,657
>Three months but ≤ six months	13,060	20,225
>Six months but ≤ twelve months	26,634	18,571
Over twelve months	92,224	100,274
	175,449	249,727

#### 6. Trade and bills payables

As at 30th June, 2007, the ageing analysis of the trade and bills payables (including amounts due to related parties of trading in nature) was as follows:

	As at	As at
	30th June,	31st December,
	2007	2006
	HK\$'000	HK\$'000
Within three months	42,559	100,766
> Three months but ≤ six months	14,885	1,899
> Six months but ≤ twelve months	2,422	20,292
Over twelve months	30,576	42,194
	90,442	165,151

#### 7. Other reserves

	Contributed	Capital		Маниан	Translation	Ctatutam	
	Contributed surplus	reserve	investments reserve	Merger reserve	Translation reserve	Statutory reserve	Total
	HK\$'000	HK\$'000		HK\$'000	HK\$'000	HK\$'000	HK\$'000
Balance as at	ΤΠΨ 000	ΤΙΙΑΨ ΟΟΟ	ΤΙΙΑΨ ΟΟΟ	ι πνφ σσσ	ΤΙΙΨ ΟΟΟ	ΤΙΙΨ ΟΟΟ	ΤΙΙΨ ΟΟΟ
1st January, 2006	_	702	(7,526)	35,549	248	49	29,022
Revaluation	_	_	(7,567)	_	_	_	(7,567)
Currency translation			( ) /				( ) /
differences	_	_	_	_	16	_	16
Balance as		700	(45,002)	25 540	204	40	04 474
at 30th June, 2006		702	(15,093)	35,549		49	21,471
Balance as		700	(11 526 )	25 540	(416)	40	24 240
at 1st January, 2007 Revaluation	_	702	(11,536) 13,147	35,549	(416)	49	24,348
Currency translation	_	_	13,147	_	(222)	_	13,147
differences	_	_	_	_	(283)	_	(283)
Reduction of share premium credited to							
contributed surplus	97,676			_		_	97,676
Balance as							
at 30th June, 2007	97,676	702	1,611	35,549	(699)	49	134,888

#### 8. Income tax (expense)/credit

Hong Kong profits tax was provided at the rate of 17.5% (six months ended 30th June, 2006: 17.5%) on the estimated assessable profit for the Six-Month Period. Taxation on overseas profits was calculated on the estimated assessable profit for the Six-Month Period at the rates of taxation prevailing in the regions in which the Group operated.

#### 9. **Discontinued operations**

On 13th June, 2006, the Group disposed of its interests in AGTech Holdings Limited (a company incorporated in Bermuda with limited liability and whose shares are listed on GEM, formerly known as MegaInfo Holdings Limited), which was previously presented as a separate segment for provision of digital imaging processing management solutions.

In addition, the Group determined to dispose of TCM, which was previously presented as a separate segment for provision of multimedia value-added services via IVR, interactive internet solutions and premium SMS on 24th November, 2006. During the Six-Month Period, the Group disposed of its interests in VFO and STASA and certain assets in TMBV. The assets and liabilities related to TCM as at 30th June, 2007 were presented as held for sale. It was expected that the liquidation of TCM will be completed in 2007.

# 10. Earnings/(loss) per Share

# (a) Basic

Basic earnings/(loss) per Share was calculated by dividing the profit/(loss) attributable to equity holders of the Company by the weighted average number of Shares in issue during the Six-Month Period.

		Six months ended
	Six-Month Period	30th June, 2006
Continuing operations		
Profit attributable to equity holders of the Company (HK\$'000)	9,099	14,990
Weighted average number of Shares in issue (thousands)	613,819	613,819
Basic earnings per Share (HK cents)	1.48	2.44
Discontinued operations		
Profit/(loss) attributable to equity holders of the Company (HK\$'000)	33,487	(32,828)
Weighted average number of Shares in issue (thousands)	613,819	613,819
Basic earnings/(loss) per Share (HK cents)	5.46	(5.35)
Total		
Profit/(loss) attributable to equity holders of the Company (HK\$'000)	42,586	(17,838)
Weighted average number of Shares in issue (thousands)	613,819	613,819
Basic earnings/(loss) per Share (HK cents)	6.94	(2.91)

#### (b) Diluted

No diluted earnings per Share for the Six-Month Period was presented as there were no options, warrants or other convertible instruments in issue as at 30th June 2007. No diluted loss per Share for the six months ended 30th June, 2006 was presented as the exercise of the outstanding share options of the Company would have an anti-dilutive effect.

#### 11. Dividends

No dividend was paid during the Six-Month Period (six months ended 30th June, 2006: Nil).

The Directors did not recommend the payment of an interim dividend for the Six-Month Period.

#### 12. Related party transactions

During the Six-Month Period, the Group had significant transactions with related parties which were carried out in the normal course of business at terms determined and agreed by both parties, details of which were as follows:

(a) The Group had transactions with a related company owned by a Director, José Manuel dos Santos, as follows:

		Six months
		ended
	Six-Month	30th June,
	Period	2006
	HK\$'000	HK\$'000
Sale of goods	8	19
Occupancy costs	54	54

- (b) During the Six-Month Period, the Group paid occupancy costs of approximately HK\$339,000 to a Director, José Manuel dos Santos (six months ended 30th June, 2006: approximately HK\$360,000).
- (c) Key management compensation amounted to HK\$4,290,000 (six months ended 30th June, 2006: HK\$4,162,000).
- (d) As at 30th June, 2007, other receivables, deposits and prepayments included in the non-current assets held for sale consisted of loans to related parties of approximately HK\$2,117,000 (31st December, 2006: HK\$2,053,000) which was already fully provided for.
- (e) As at 31st December, 2006, short-term borrowings included in the liabilities directly associated with non-current assets held for sale consisted of loan from a related party of approximately HK\$1,040,000 and other payables and accruals included the corresponding interest expense payable of approximately HK\$147,000.

#### MANAGEMENT DISCUSSION AND ANALYSIS

#### **REVIEW OF BUSINESS ACTIVITIES**

#### **Macao Operations**

Visa restrictions aimed at curbing visits of mainlanders to Macao have limited impact on the momentum of investment and development of the hospitality and gaming industries in the territory. The economy in Macao remained strong and vibrant, offering vast business opportunities for the Group in the provision of quality solutions and services in the areas of structured cabling, surveillance, networking and trunking radio. As a major local player and chosen by the Government of Macao and different hotel and gaming operators as their system provider, over the past two years, the Group has evolved as a trusted partner in our expertise domain, providing the Group with landmark projects and an excellent track record in handling both large-scale and complex infrastructure projects in Macao. Our position in Macao can also be demonstrated through current penetration into five out of the six gaming operators as provider of different solutions in their hotel and gaming premises.

During the Three-Month Period, in addition to completing the various variation orders for different gaming operators on their core systems, the Group has commenced the installation of a structured cabling system for a major gaming operator and completed a number of projects for the Government of Macao. Moreover, the Group has successfully passed the pre-qualification processes of two major hospitality and gaming sites, which have commenced development. The Group has also been awarded a number of major contracts by the Government of Macao, including the expansion of the automated passenger control system at one of the major borders, a support service contract for the upcoming Asian Indoor Games to be hosted in Macao during October, 2007 and a surveillance system for the police department. Total orders on hand at as 30th June, 2007 reached over HK\$70,000,000.

#### **Mainland China Operations**

In Mainland China, the Group continued to provide and support infrastructural needs of telecommunications service providers in selected provinces and municipalities, with projects completed for various telecommunications bureaus in the Guangdong Province during the Three-Month Period. The Group has also increased our participation in the higher margin service-provisioning arena, which is low turnover but high margin business. Today, the Group is providing support services to telecommunications bureaus in the provinces of Guangdong, Jiangxi, Jilin and Hunan, municipality in Chongqing and autonomous region in Guangxi.

With respect to the promotion of the resources management application that will allow small and mid-size enterprises to offer value-added services in sales, inventory and production management, the Group has successfully secured a contract from a major distributor of beverage in Zhuhai. Gradually building our reference sites, the Group aims to work in collaboration with different partners to promote our resources management application to major wholesalers in other provinces and municipalities.

With respect to TSTSH, during the Three-Month Period, TSTSH completed the final acceptance test for the fault management and customer management system at Chongqing China Telecom and won a contract to install a customer-based network management system at Jiangxi China Telecom. In addition, TSTSH continued to be in active negotiations with different telecommunications service providers in the provinces of Shaanxi, Gansu, Anhui, Jiangsu and Guangdong to sell and install the customer network management system, the web-based maintenance centre module and the government agency and enterprise customer service management module of the Operation Support System of TSTSH.

#### **International Operations**

With the exit of our investments in TCM, subsequent to the sale of VFO and STASA and certain assets of TMBV, TCM commenced negotiations with various creditors of TCM, TMBV and SuperCom GmbH Audiotex Systeme (incorporated in Germany with limited liability and an indirectly owned subsidiary of the Company), with settlement with a number of creditors concluded during the Three-Month Period.

With respect to our 16% equity participation in Timor Telecom S.A., total dividend income of approximately HK\$2,735,000 was received by the Group during the Three-Month Period.

#### **REVIEW OF OPERATING RESULTS**

#### **Turnover and Profitability**

During the Three-Month Period, despite only HK\$76,091,000 of revenue registered as many projects still under installation and implementation, due to the composition of revenue comprising the higher margin service income, gross profit reached HK\$14,861,000 for the Three-Month Period, translating to gross profit margin of approximately 19.5%, an improvement of 5.1% and 3% over the previous three-month period and corresponding three-month period of last year respectively.

Despite the sale of mobile phones registering operating loss of HK\$607,000, higher gross profit and approximately HK\$2,735,000 of dividend income received from Timor Telecom S.A., the Group reported operating profit of HK\$876,000 for the Three-Month Period, as compared to loss of HK\$6,021,000 for the previous three-month period. With limited external borrowings and cash balance yielding HK\$575,000 of finance income, profit before income tax amounted to HK\$1,495,000.

Taking into account profit of HK\$3,268,000 as a result of various debt restructuring arrangements with creditors at TCM, and the reversal of income tax provision overprovided in earlier years and the gain from the disposal of VFO and STASA, and certain assets of TMBV, the Group reported net profit of HK\$3,436,000 and HK\$42,760,000 for the Three-Month Period and the Six-Month Period respectively.

#### **Capital Structure, Liquidity and Financial Resources**

The Group continued to maintain a healthy capital structure with cash on hand amounted to HK\$74,331,000 (or HK\$113,417,000 should the yield-enhanced US\$5,000,000 (approximately HK\$39,086,000) financial bond was included). Current ratio improved to 1.3 times.

With net profit of HK\$42,760,000 for the Six-Month Period, equity base of the Group improved considerably from HK\$39,520,000 as at 31st December, 2006 to HK\$95,144,000 as at 30th June, 2007.

#### **Employees' Information**

As at 30th June, 2007, the Group had 294 employees, of which 108, 17 and 169 employees were based in Macao, Hong Kong and Mainland China respectively. Employee costs totaled to HK\$17,576,000.

The remuneration and bonus policies of the Group were basically determined by the performance of individual employees.

The Company adopted a share option scheme whereby certain employees of the Group may be granted options to acquire the Shares.

The Group also provided various training programmes and technical orientation for the marketing and technical employees so as to improve their overall qualification and to continuously keep them abreast of industry and technological changes.

#### **Capital Commitments and Significant Investments**

As at 30th June, 2007, the Group did not have any significant capital commitments and significant investments.

#### **Charges on Group Assets**

As at 30th June, 2007, time deposit of approximately US\$304,000 (approximately HK\$2,376,000) was charged to obtain banking facilities. Save as disclosed, the Group did not have other charges on assets of the Group.

#### **Details of Material Acquisitions and Disposal**

During the Six-Month Period, the Group disposed its interests of 60% in VFO and STASA for a consideration satisfied by cash of €350,000 (approximately HK\$3,704,000), and certain assets in TMBV. Save as disclosed, the Group had no material acquisitions or disposals.

#### **Details of Future Plans for Material Investments or Capital Assets**

The Directors do not have any future plans for material investments or capital assets.

#### Foreign Exchange Exposure

The Group mainly earns revenue and incurs cost in HK\$, Patacas (the lawful currency of Macao), US\$, € and Renminbi (the lawful currency of Mainland China). The Directors consider that the impact of foreign exchange exposure of the Group is minimal, except for €.

# DIRECTORS' INTERESTS AND SHORT POSITIONS IN SHARES, UNDERLYING SHARES AND DEBENTURES OF THE COMPANY OR ANY ASSOCIATED CORPORATIONS

As at 30th June, 2007, the relevant interests and short positions of the Directors or Chief Executive in the Shares, underlying Shares and debentures of the Company or its Associated Corporations which will be required to be notified to the Company and the Exchange pursuant to Divisions 7 and 8 of Part XV of the SFO (including interests and short positions which he took or deemed to have under such provisions of the SFO) or required pursuant to section 352 of the SFO, to be entered in the register referred to therein or required, pursuant to rules 5.46 to 5.67 of the GEM Listing Rules relating to securities transactions by the Directors to be notified to the Company and the Exchange were as follows:

#### Aggregate long positions in the Shares

Name of Director	Nature of interest	Number of Shares held	Approximate % of the issued share capital of the Company
José Manuel dos Santos	Corporate interest/ founder of a discretionary trust (Note 1)	293,388,000	47.80%
Yim Hong	Personal (Note 2)	7,357,500	1.20%
Kuan Kin Man	Personal (Note 3)	12,262,500	2.00%
Monica Maria Nunes	Personal (Note 4)	2,452,500	0.40%
Fung Kee Yue Roger	Personal (Note 5)	210,000	0.03%

#### Notes:

- 1. As at 30th June, 2007, these Shares were held in the name of ERL. The entire issued share capital in ERL was held by LRL, a company wholly-owned by José Manuel dos Santos as trustee of the existing trust whereby the family members of José Manuel dos Santos were discretionary objects and which assets included a controlling stake of 47.8% of the issued share capital of the Company.
- 2. The personal interest of Yim Hong comprised 7,357,500 Shares. The aforesaid interest was held by Yim Hong as beneficial owner.
- 3. The personal interest of Kuan Kin Man comprised 12,262,500 Shares. The aforesaid interest was held by Kuan Kin Man as beneficial owner.
- 4. The personal interest of Monica Maria Nunes comprised 2,452,500 Shares. The aforesaid interest was held by Monica Maria Nunes as beneficial owner.
- 5. The personal interest of Fung Kee Yue Roger comprised 210,000 Shares. The aforesaid interest was held by Fung Kee Yue Roger as beneficial owner.

# SUBSTANTIAL SHAREHOLDERS' INTERESTS AND SHORT POSITIONS IN THE SHARES AND UNDERLYING SHARES

The register of Substantial Shareholders required to be kept under section 336 of Part XV of the SFO shows that as at 30th June, 2007, the Company was notified of the following Substantial Shareholders' interests, being 5% or more of the issued share capital of the Company. These interests are in addition to those disclosed above in respect of the Directors and Chief Executive:

#### **Aggregate long positions in the Shares**

Name	Nature of interest	Number of Shares held	Approximate % of the issued share capital of the Company
ERL	Corporate interest (Note 1)	293,388,000	47.80%
LRL	Corporate interest (Note 1)	293,388,000	47.80%
Lei Hon Kin (Note 2)	Family interest	293,388,000	47.80%

#### Notes:

- 1. As at 30th June, 2007, these Shares were held in the name of ERL. The entire issued share capital in ERL was held by LRL.
- 2. Lei Hon Kin, the spouse of José Manuel dos Santos, was deemed to be interested in all the interests of José Manuel dos Santos.

#### **COMPETING INTERESTS**

As at 30th June, 2007, none of the Directors, senior management, or any person who is (or group of persons who together are) entitled to exercise or control the exercise of 5% or more of the voting power of general meetings of the Group and who is (or are) able, as a practical matter, to direct or influence the management of the Company or Substantial Shareholders or any of their Associate, have any interest in a business, which competes or may compete with the business of the Group.

#### **CORPORATE GOVERNANCE**

The Company complied with the Code Provisions of the Code on Corporate Governance Practices, as set out in Appendix 15 of the GEM Listing Rules throughout the Six-Month Period.

#### **Directors' Securities Transactions**

The Company adopted rules 5.48 to 5.67 as the code of conduct regarding Directors' securities transactions.

The Company has made specific enquiry of all Directors that they have complied with the required standard of dealings and its code of conduct regarding Directors' securities transactions.

There is no event of non-compliance with the required standard of dealings.

#### **PURCHASE, SALE OR REDEMPTION OF SECURITIES**

The Company did not redeem any of the Shares during the Six-Month Period. Neither the Company nor any of its subsidiaries has purchased or sold any of the Shares during the Six-Month Period.

#### **DEFINITIONS**

"Associate" has the same meaning ascribed thereto in the GEM Listing Rules

"Associated Corporations" corporations:

 which are subsidiaries or holding companies of the Company or subsidiaries of the holding company of the Company; or

2. (not being subsidiaries of the Company) in which the Company has an interest in the shares of a class comprised in its share capital exceeding in nominal value one-fifth of the nominal value of the issued share of that class

"Board" the board of the Directors

"BVI" the British Virgin Islands

"Chief Executive" a person who either alone or together with one

or more other persons is or will be responsible under the immediate authority of the Board for the conduct of the business of the Company

"Company" Vodatel Networks Holdings Limited

"Directors" the directors of the Company

"ERL" Eve Resources Limited, a company incorporated

in BVI with limited liability

"Exchange" The Stock Exchange of Hong Kong Limited, a

company incorporated in Hong Kong with

limited liability

"Finland" The Republic of Finland (not applicable to

Voxtel Finland Oy)

"Functional Currency" the currency of primary economic environment

in which an entity operates

"GEM" the Growth Enterprise Market operated by the

Exchange

"GEM Listing Rules" the Rules Governing the Listing of Securities

on GEM made by the Exchange from time to

time

"Germany" The Federal Republic of Germany

"Group" the Company and its subsidiaries

"HK cents" Hong Kong cents, where 100 HK cents equal

HK\$1

"HK\$" Hong Kong Dollar, the lawful currency of Hong

Kong

"HKAS" Hong Kong Accounting Standard

"HKFRS" Standards and interpretations issued by the

> Hong Kong Institute of Certified Public Accountants established under the Professional Accountants Ordinance (Chapter 50 of the Laws of Hong Kong). They comprise 1. Hong Kong Financial Reporting Standards, 2. HKAS (formerly Statement of Standard Accounting Practice) and 3. Interpretations

"Hong Kong" the Hong Kong Special Administrative Region

> of the PRC (not applicable to The Stock Exchange of Hong Kong Limited, Hong Kong Accounting Standard and the Hong Kong

Institute of Certified Public Accountants)

"Int" Interpretation "IVR" interactive voice response

"LRL" Lois Resources Limited, a company incorporated

in BVI with limited liability

"Macao" the Macao Special Administrative Region of

the PRC

"Mainland China" the PRC, other than the regions of Hong Kong,

Macao and Taiwan

"the Netherlands"

The Kingdom of the Netherlands

"PRC" The People's Republic of China

"SFO" the Securities and Futures Ordinance (Chapter

571 of the Laws of Hong Kong) as amended

from time to time

"Share(s)" share(s) of HK\$0.10 each in the capital of the

Company

"Six-Month Period" the six months ended 30th June, 2007

"SMS" short message services

"Spain" The Kingdom of Spain

"STASA" Servicios Telefónicos de Audiotex, Sociedad

Anónima, a company incorporated in Spain

with limited liability

"Substantial Shareholder" in relation to a company means a person who

is entitled to exercise, or control the exercise of, 10% or more of the voting power at any

general meeting of the Company

"TCM" Teleconcept-Multimedia N.V., incorporated in

the Netherlands with limited liability and an indirectly owned subsidiary of the Company

"TMBV" TeleConcept Multimedia B.V., incorporated in

the Netherlands with limited liability and an indirectly owned subsidiary of the Company

"Three-Month Period" the three months ended 30th June, 2007

"TSTSH" 泰思通軟件(上海)有限公司, incorporated in

the PRC with limited liability and an indirectly

owned subsidiary of the Company

"US\$" United States Dollar, the lawful currency of the

**United States of America** 

"VFO" Voxtel Finland Oy, a company incorporated in

Finland with limited liability

"€" Euro, the lawful currency of Finland, Germany,

the Netherlands and Spain

By order of the Board
Yim Hong
Director

Macao, 13th August, 2007

**Executive Directors** Independent non-executive Directors

José Manuel dos Santos Chui Sai Cheong Yim Hong Lo King Chiu Charles Kuan Kin Man Fung Kee Yue Roger

Monica Maria Nunes

This announcement, for which the Directors collectively and individually accept full responsibility, includes particulars given in compliance with the GEM Listing Rules for the purpose of giving information with regard to the Company. The Directors, having made all reasonable enquiries, confirm that, to the best of their knowledge and belief: 1. the information contained in this announcement is accurate and complete in all material respects and not misleading; 2. there are no other matters the omission of which would make any statement in this document misleading; and 3. all opinions expressed in this document have been arrived at after due and careful consideration and are founded on bases and assumptions that are fair and reasonable.

This announcement will remain on the internet website operated by the Exchange for the purpose of GEM on the "Latest Company Announcement" page for at least seven days from the date of posting and on www.vodatelsys.com.

\* for identification purpose only