

HONG KONG PUBLIC OFFERING — WHITE FORM 香港公開發售—白表

PLEASE USE THIS APPLICATION FORM IF YOU WANT THE ALLOTTED HONG KONG OFFER SHARES TO BE ISSUED IN YOUR NAME 如閣下欲以閣下的名義登記獲配發的香港發售股份，請使用本申請表格

Note: Unless defined herein, terms used in this Application Form shall have the same meanings as those defined in the prospectus issued by Wuzhou International Holdings Limited dated May 31, 2013 (the "Prospectus") together with any supplement thereto (if any).

附註：除本申請表格另有界定外，本申請表格所用的詞語與由五洲國際控股有限公司於二零一三年五月三十一日刊發的招股章程（「招股章程」）及其任何補充文件（如有）中已界定的詞語具有相同涵義。

Staple your payment here 請將股款緊釘在此



Wuzhou International Holdings Limited 五洲國際控股有限公司

GLOBAL OFFERING

Number of Offer Shares : 1,140,740,000 Shares (subject to adjustment and the Over-allotment Option)
Number of Hong Kong Offer Shares : 114,076,000 Shares (subject to adjustment)
Number of International Offer Shares : 1,026,664,000 Shares (subject to adjustment and the Over-allotment Option)
Maximum Offer Price : HK\$1.50 per Offer Share (payable in full in Hong Kong dollars on application plus brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% and subject to refund)
Par value : US\$0.01 per Share
Stock code : 01369

全球發售

發售股份數目 : 1,140,740,000 股股份 (或會調整及因行使超額配股權而更改)
香港發售股份數目 : 114,076,000 股新股份 (或會調整)
國際發售股份數目 : 1,026,664,000 股股份 (或會調整及因行使超額配股權而更改)
最高發售價 : 每股發售股份 1.50 港元 (須於申請時以港元繳足，另加 1% 經紀佣金、0.003% 證監會交易費及 0.005% 聯交所交易費，多繳款項將可退還)
面值 : 每股股份 0.01 美元
股份代號 : 01369

Application Form 申請表格

Applications will be accepted until 12:00 noon on Wednesday, June 5, 2013. You must read the conditions and instructions attached to this Application Form. To be valid, you must complete all applicable parts of this Application Form. Please write clearly.

截止接受申請時間為二零一三年六月五日(星期三)中午十二時正。閣下務請細閱本申請表格所附載的條件及指示。本申請表格所有適用部分必須清楚填妥，方為有效。請清楚填寫表格。

To: Wuzhou International Holdings Limited (the "Company")
BOCOM International Securities Limited
First Shanghai Securities Limited
GF Securities (Hong Kong) Brokerage Limited
Macquarie Capital Securities Limited
Hong Kong Underwriters

致：五洲國際控股有限公司(「貴公司」)
多銀國際證券有限公司
第一上海證券有限公司
廣發證券(香港)經紀有限公司
麥格理資本證券股份有限公司
香港包銷商

I/We: apply for the number of Hong Kong Offer Shares set out below, on the terms and subject to the conditions of the Prospectus and this Application Form, and subject to the Memorandum and the Articles of Association of the Company;
enclose payment in full for the Hong Kong Offer Shares applied for, being not more than HK\$1.50 per Offer Share (payable in full on application in Hong Kong dollars and subject to refund, plus 1% brokerage, 0.003% SFC transaction levy and 0.005% Stock Exchange trading fee);
undertake and agree to accept the Hong Kong Offer Shares applied for, or any lesser number allocated to me/us, on this application;
declare that this is the only application made and the only application intended to be made by me/us whether on a WHITE or YELLOW Application Form or by giving electronic application instructions to HKSCC via CCASS or by applying via the White Form eIPO service (www.eipo.com.hk) to benefit me/us or the person for whose benefit I am/we are applying;
represent, warrant and undertake that you understand that the Shares have not been and will not be registered under the U.S. Securities Act;
represent, warrant and undertake that (a) I am not/we are not none of the persons for whose benefit I am/we are applying is restricted by any applicable laws of Hong Kong or elsewhere from making this application or paying any applicable moneys for, or being allotted or taking up, any Hong Kong Offer Shares; (b) that I am not/we are not none of the persons for whose benefit I am/we are applying is within the United States (as defined in Regulation S under the U.S. Securities Act); (c) I/we the persons for whose benefit I am/we are applying will acquire the Hong Kong Offer Shares in an offshore transaction (within the meaning of Regulation S under the U.S. Securities Act); and (d) the allotment of or the application for the Hong Kong Offer Shares to or by me/us (any of us) personally, by whom or for whose benefit this application is made would not require the Company to comply with any requirement under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
undertake, confirm and declare that I/we and the person for whose benefit I am/we are applying have not indicated an interest for or taken up and will not indicate an interest for or take up any of the International Offer Shares;
understand that this declaration and representation will be relied upon by the Company, the Joint Global Coordinators, the Joint Bookrunners, the Joint Sponsors and the Hong Kong Underwriters in deciding whether or not to make any allotment of Hong Kong Offer Shares in response to this application;
authorize the Company to place my/our name(s) on the register of members of the Company as the holder(s) of any Hong Kong Offer Shares to be allotted to me/us, and (subject to the terms and conditions set out in this Application Form and the Prospectus) to send any share certificate(s) and/or refund cheque(s) by ordinary post at my/our own risk to the address given on this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any share certificate(s) and/or refund cheque(s) in person in accordance with the procedures prescribed in this Application Form and the Prospectus);
request that any refund cheque(s) be made payable to me/us (or in the case of joint applicants, to the first named applicant in this Application Form), and (subject to the terms and conditions set out in this Application Form and in the Prospectus) to send any refund cheque(s) by ordinary post and at my/our own risk to the address stated in this Application Form (except where I/we have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated on this Application Form that I/we wish to collect any refund cheque(s) in person in accordance with the procedures prescribed in this Application Form and the Prospectus);
have read the terms, conditions and application procedures set out in this Application Form and in the Prospectus and agree to be bound by them; and
agree that this application made by me/us, my acceptance of it and the resulting contract, will be governed by and construed in accordance with the laws of Hong Kong.

本人/吾等：
按照招股章程及本申請表格所載條款及條件，並在貴公司的組織章程大綱及細則規限下，申請認購以下數目的香港發售股份；
隨附申請認購香港發售股份所需的全數款項，即每發售股份不超過1.50港元（須於申請時以港元繳足，多繳款項將可退還，另加1%經紀佣金、0.003%證監會交易費及0.005%聯交所交易費）；
承諾及同意接受獲配發的香港發售股份，或較少數目的香港發售股份；
聲明是項申請為本人/吾等或本人/吾等所代為申請的人士的利益，或本人/吾等所代為申請的人士的利益以白色或黃色申請表格或透過中央結算系統向香港結算或根據白表eIPO服務(www.eipo.com.hk)發出電子認購指示所作出的或擬作出的唯一申請；
聲明、保證及承諾：閣下明白發售股份亦無亦不會根據美國證券法登記；
聲明、保證及承諾(a)本人/吾等或本人/吾等代為申請的受益人並不受香港或其他地方的任何適用法律限制提出本認購申請，或支付任何申請股款，或獲配發或接納任何香港發售股份；(b)本人/吾等或本人/吾等代為申請的受益人並非身處美國(美國證券法規則所定義)；(c)本人/吾等或本人/吾等代為申請的受益人會透過離岸交易(定義見美國證券法規則)收購香港發售股份；及(d)貴公司毋須因本人/吾等或本人/吾等代為申請的人士利益而對香港發售股份，或因本人/吾等/本申請的任何任何認購香港發售股份而遵守任何香港以外地區的任何法律或規則(不論具有法律效力與否)的規定；
承諾、保證及聲明：本人/吾等及本人/吾等代為申請的受益人並無亦不會表示有意認購或接納任何國際發售股份；
明白 貴公司、聯席全球協調人、聯席賬簿管理人、聯席保薦人及香港包銷商將依賴本聲明及陳述以決定是否因應本申請配發任何香港發售股份；
授權 貴公司將本人/吾等的姓名/名稱列入 貴公司股東名冊內，作為本人/吾等所獲配發任何香港發售股份的持有人，及(在符合本申請表格及招股章程所載條款及條件的情況下)以普通郵遞方式寄發任何股票及/或退款支票在本申請表格所示地址；(郵寄風險由本人/吾等承擔)；除本人/吾等或本人/吾等代為申請認購1,000,000股或以上香港發售股份，並已於本申請表格表明擬按本申請表格及招股章程所載條款及條件自願取任何股票及/或退款支票；
要求任何退款支票以本人/吾等(或如屬聯名申請人，以本申請表格內排名首位的申請人)為抬頭人，並(在符合本申請表格及招股章程所載條款及條件的情況下)以普通郵遞方式將退款支票寄往本申請表格所示地址，郵寄風險概由本人/吾等承擔，除非本人/吾等或本人/吾等代為申請認購1,000,000股或以上香港發售股份，並已於本申請表格表明擬按本申請表格及招股章程所載條款，親自領取任何退款支票)；
已細閱本申請表格及招股章程所載條款、條件及申請手續，並同意受其約束；及
閣下本人/吾等作出的本申請、申請獲接納及因而訂立的合約將受香港法律規管，並按香港法律詮釋。

Signed by (all) applicant(s) (all joint applicants must sign): (所有)申請人簽署(所有聯名申請人必須簽署)：

Date: 日期: D M Y 日 月 年

Warning: It is important that you read the terms, conditions and application procedures overleaf. You must complete this application in English unless otherwise stated, otherwise the application is liable to be rejected. You must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected. Only one application may be made for the benefit of any person on a WHITE or YELLOW Application Form, or by giving electronic application instructions to HKSCC via CCASS or by applying via the White Form eIPO service (www.eipo.com.hk). The following are liable to be rejected: multiple or suspected multiple applications on WHITE and/or YELLOW Application Form(s) and/or by giving electronic application instructions to HKSCC via CCASS and/or by applying via the White Form eIPO service (www.eipo.com.hk); and applications made by one applicant (or joint applicants) on either a WHITE or YELLOW Application Form, and/or by giving electronic application instructions to HKSCC via CCASS and/or by applying via the White Form eIPO service (www.eipo.com.hk), for more than 57,038,000 Hong Kong Offer Shares (being 50% of the Hong Kong Offer Shares initially made available for public subscription under the Hong Kong Public Offering); and where cheques or banker's cashier orders are dishonoured upon the first presentation. You may be prosecuted if you make a false declaration.

警告：務請閣下細閱背頁的條款、條件及申請手續。除另有訂明外，閣下必須以英文填妥本申請，否則申請可遭拒絕受理。閣下必須親自簽署本申請，不得以個人印章代替，否則申請可遭拒絕受理。任何人只獲准以白色或黃色申請表格或透過中央結算系統向香港結算或根據白表eIPO服務(www.eipo.com.hk)發出電子認購指示，以受益人身份提出一次認購申請。倘出現下列情況，則有關認購申請可遭拒絕受理：以白色或黃色申請表格及/或透過中央結算系統向香港結算及/或根據白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出重複或疑屬重複申請；及由一名申請人(或聯名申請人)以一份白色或黃色申請表格及/或透過中央結算系統向香港結算及/或根據白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出認購超過57,038,000股香港發售股份(即根據香港公開發售初步可供公開認購的香港發售股份50%)；及支票或銀行本票於首次遞交時未能兌現。閣下如作出虛假聲明，可能會被檢控。

For broker use 此欄供經紀填寫 Lodged by 申請由以下經紀遞交

Table with 2 columns: Broker No. 經紀號碼, Broker's Chop 經紀印章

Number of Hong Kong Offer Shares applied for (unless provided otherwise, not to exceed 57,038,000 Hong Kong Offer Shares, being 50% of the Hong Kong Offer Shares initially made available for subscription by the public under the Hong Kong Public Offering) 申請認購香港發售股份數目(除非另有規定,否則申請數目不得超過57,038,000股香港發售股份,即根據香港公開發售初步可供公眾人士認購的香港發售股份50%)		Cheque/banker's cashier order number 支票/銀行本票號碼	
Total amount of payment 股款總額	HK\$	Name of bank on which cheque/banker's cashier order is drawn* 支票/銀行本票之付款銀行名稱*	
	港元		

\* Cheque or banker's cashier order should be crossed "Account Payee Only" and made payable to "Bank of Communications (Nominee) Co. Ltd. — Wuzhou Intl Public Offer".  
支票或銀行本票須以「只匯入抬頭人賬戶」方式劃線開出,並須註明抬頭人為「交通銀行(代理人)有限公司—五洲國際公開發售」。

To be completed in BLOCK letters in English, except as stated otherwise. Please write clearly in ink. Joint applicants should give the address of the first-named applicant only.  
除另有訂明外,請以英文正楷填寫。請用墨水筆或原子筆清晰填寫。聯名申請人只須填寫排名首位的申請人地址。

Your name in English 英文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字

Your name in Chinese 中文姓名/名稱	Family name or company name 姓氏或公司名稱	Forename(s) 名字

Your occupation in English 職業(以英文填寫)	Your Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. (Please delete as appropriate)* 閣下的香港身份證號碼/護照號碼/ 香港商業登記證號碼 (請刪除不適用者)*

Names of all other joint applicants in English (if any) 所有其他聯名申請人之英文姓名/名稱(如有)	(1)	Hong Kong Identity Card No./Passport No./Hong Kong Business Registration No. of all other joint applicants (Please delete as appropriate)* 所有其他聯名申請人的香港身份證號碼/ 護照號碼/香港商業登記證號碼(請刪除不適用者)*	(1)
	(2)		(2)
	(3)		(3)

Your address in English (Joint applicants should give the address and telephone number of the first-named applicant only) (Only an address in Hong Kong will be accepted) 申請人地址(以英文填寫) (聯名申請人只須填寫排名首位申請人之地址及電話號碼)(僅接納香港地址)	Tel. No. 電話號碼

- \* (1) For individuals, you must provide your Hong Kong Identity Card number or passport number. If you hold a Hong Kong Identity Card, please provide your Hong Kong Identity Card number. If you do not hold a Hong Kong Identity Card, please provide your passport number. For body corporate, please provide your Hong Kong Business Registration number. Your Hong Kong Identity Card number or passport number (if you are an individual) or Hong Kong Business Registration number (if you are a body corporate) will be used for checking the validity of this Application Form and such data may be transferred to a third party for the accomplishment of such purpose. All joint applicants must give (if they are individuals) their Hong Kong Identity Card numbers, or, where appropriate, passport numbers, or (if they are bodies corporate) their Hong Kong Business Registration numbers. 如屬個人,閣下必須填寫香港身份證號碼或護照號碼。如閣下持有香港身份證,請填寫香港身份證號碼,否則請填寫護照號碼。如屬法人團體,請填寫香港商業登記證號碼。閣下的香港身份證號碼或護照號碼(如閣下屬個人)或香港商業登記證號碼(如閣下屬法人團體),將用以核實本申請表格是否有效,而有關資料可能會轉交第三方進行核實。所有聯名申請人均須填寫(如屬個人)其香港身份證號碼或(如適用)護照號碼,或(如屬法人團體)其香港商業登記證號碼。
- (2) Part of your Hong Kong Identity Card number/passport number, or, if you are joint applicants, part of the Hong Kong Identity Card number/passport number of the first-named applicant, provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purpose. Your banker may require verification of your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment of or may invalidate your refund cheque. 閣下所提供的香港身份證號碼/護照號碼,或(倘閣下為聯名申請人)排名首位申請人的香港身份證號碼/護照號碼,其部分字樣可能列印於閣下的退款支票(如有)。有關資料亦將轉交第三方以安排退款。閣下的銀行可能會在兌現閣下的退款支票前,要求核實閣下的香港身份證號碼/護照號碼。不正確填寫閣下的香港身份證號碼/護照號碼,可能會導致延誤兌現閣下的退款支票,或使退款支票無效。

For nominees: Please provide an account number or identification code for each beneficial owner (or in the case of joint beneficial owners, for each beneficial owner). If you are a nominee and you do not complete this section, this application will be treated as being made for your benefit.  
由代名人遞交:請填寫每名實益擁有人(如屬聯名實益擁有人,則為每名實益擁有人)的戶口號碼或身份識別編碼。如閣下為代名人但並無填寫此欄,本申請將視為由閣下本身為受益人提出。

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If you apply for 1,000,000 or more Hong Kong Offer Shares and wish to collect your share certificate(s) and/or refund cheque(s) (where relevant) in person from Computershare Hong Kong Investor Services Limited at Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong (from 9:00 a.m. to 1:00 p.m. on Tuesday, June 11, 2013 or such other dates as notified by the Company in the newspapers as the date of despatch/collection of share certificate(s)/e-Refund payment instructions/refund cheque(s), please put a "✓" in the box on the left. Please see the sections overleaf headed "If your application for Hong Kong Offer Shares is successful (in whole or in part)" and "Refund of your money" for details of when and where to collect your share certificate(s) and/or refund cheque(s) (where relevant).  
如閣下申請認購1,000,000股或以上香港發售股份,且擬於二零一三年六月十一日(星期二)上午九時正至下午一時正,或本公司在報章上公佈發送/領取股票/電子退款指示/退款支票的其他日期,親臨香港中央證券登記有限公司(地址為香港灣仔皇后大道東183號合和中心17樓1712-1716室)領取閣下的股票及/或退款支票(如相關),請在左邊方格內填上「✓」號。有關領取股票及/或退款支票(如相關)的時間及地點詳情,請參閱背頁「倘閣下的香港發售股份申請獲(全部或部分)接納」及「退還款項」兩節。

**ADDRESS LABEL 地址標貼**

Please repeat your name(s) and address as set out above in BLOCK letters  
請用正楷填寫上表所示姓名/名稱及地址

Name(s) 姓名/名稱
Address 地址

For Bank use 此欄供銀行填寫



# Wuzhou International Holdings Limited

五洲國際控股有限公司

(Incorporated in the Cayman Islands with limited liability)

## GLOBAL OFFERING

### CONDITIONS OF YOUR APPLICATION

Unless otherwise stated, terms used in these conditions have the same meanings ascribed thereto in the Prospectus.

#### A. Who can apply

- You, the applicant(s), and any person(s) for whose benefit you are applying, must be 18 years of age or older and must have a Hong Kong address;
- If you are a **firm**, the application must be in the names of the individual members, not in the name of the firm;
- If you are a **body corporate**, the application must be stamped with the company chop (bearing the company name) and signed by a duly authorized officer, who must state his or her representative capacity;
- Save as under the circumstances permitted by the Listing Rules, you **cannot** apply for any Hong Kong Offer Shares if you or any person(s) for whose benefit you are applying are/is:
  - an existing legal and beneficial owner of Shares in the Company;
  - the chief executive or director of the Company or any of its subsidiaries;
  - an associate (as defined in the Listing Rules) of the Company;
  - a connected person (as defined in the Listing Rules) of the Company or any of its subsidiaries or a person who will become a connected person of the Company or any of its subsidiaries immediately upon completion of the Global Offering;
  - a legal or natural person of the PRC (except qualified domestic institutional investors);
  - a United States Person (as defined in Regulation S under the Securities Act) when completing and submitting this Application Form and you are not either (a) a person described in paragraph (h)(3) of Rule 902 of Regulation S under the Securities Act or (b) a qualified institutional buyer within the meaning of Rule 144A under the Securities Act;
  - a person who does not have a Hong Kong address; or
  - has been allocated or have applied for or have indicated an interest in the International Offer Shares under the International Offering or otherwise participate in the International Offering.

#### B. If you are a nominee

You may make more than one application for the Hong Kong Offer Shares if and only if you are a **nominee**, in which case you may make an application by: (i) giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Participant); or (ii) using a **WHITE** or **YELLOW** Application Form, and lodging more than one application in your own name on behalf of different beneficial owners. In the box on this Application Form marked "For nominees", you must include:

- an account number; or
  - some other identification code
- for each beneficial owner or, in the case of joint beneficial owners, for each such beneficial owner. If you do not include this information, the application will be treated as being for your own benefit.

A nominee who submits this Application Form on behalf of another person is deemed to have represented to and undertaken with the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners and the Hong Kong Underwriters that he/she has been duly authorized by such person or, if more than one, all of them to submit this application and to agree to the terms of this Application Form on behalf of such person/every such person. You further undertake to supply to the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners and the Hong Kong Underwriters such information about such person/every such person as any of them may require for any of the purposes set out in the section below headed "Personal Data".

#### C. Lodge only one application for your benefit (or your and any of your joint applicants' benefit)

Multiple or suspected multiple applications will be **rejected**. Save as referred to in paragraph B above, all of your applications (including the part of the application made by HKSCC Nominees Limited acting on **electronic application instructions**) will be rejected as multiple applications if you, or you and your joint applicant(s) together:

- make more than one application (whether individually or jointly with others) on a **WHITE** and/or **YELLOW** Application Form and/or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant) or applying through CCASS Clearing or Custodian Participant) or by applying via the **White Form eIPO** service ([www.eipo.com.hk](http://www.eipo.com.hk)) (save in the case of applications made by nominees in accordance with paragraph B above);
- apply both (whether individually or jointly) on one **WHITE** Application Form and one **YELLOW** Application Form or on one **WHITE** or **YELLOW** Application Form and give **electronic application instructions** to HKSCC or by applying via the **White Form eIPO** service ([www.eipo.com.hk](http://www.eipo.com.hk));
- apply (whether individually or jointly) on one **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS (if you are a CCASS Investor Participant) or applying through CCASS Clearing or Custodian Participant) or by applying via the **White Form eIPO** service ([www.eipo.com.hk](http://www.eipo.com.hk)) for more than 57,038,000 Hong Kong Offer Shares, being 50% of the Hong Kong Offer Shares initially made available for public subscription under the Hong Kong Public Offering; or
- have applied for or taken up, or indicated an interest for, or have been or will be allocated or placed (including conditionally and/or provisionally) any International Offer Shares under the International Offering.

All of your applications as well as multiple applications for the same application made for your benefit (including the part of the application made by HKSCC Nominees Limited acting on **electronic application instructions**).

- If an application is made by an unlisted company and
  - the principal business of that company is dealing in securities; and
  - you exercise statutory control over that company,
 then the application will be treated as being made for your own benefit.

**Unlisted Company** means a company with no equity securities listed on the Stock Exchange.

#### Statutory control in relation to a company means:

- control the composition of the board of directors of that company; or
- control more than half of the voting power of that company; or
- hold more than half of the issued share capital of that company (not counting any part of it which carries no right to participate beyond a specified amount in a distribution of either profits or capital).

#### D. Allocation of Hong Kong Offer Shares — Pools A and B

The total number of Offer Shares available for subscription under the Hong Kong Public Offering (after taking into account any reallocation referred to below) is to be divided equally into two pools for allocation purposes: pool A and pool B. The Hong Kong Offer Shares in pool A will be allocated to applicants who have applied for the Hong Kong Offer Shares at an aggregate subscription price of HK\$5 million (excluding brokerage, SFC transaction levy and Stock Exchange trading fee) or less. The Hong Kong Offer Shares in pool B will be allocated to an equitable basis to applicants who have applied for the Hong Kong Offer Shares with an aggregate subscription price of more than HK\$5 million (excluding brokerage, SFC transaction levy and Stock Exchange trading fee) and up to the value of pool B. Applicants should be aware that applications in pool A and pool B may receive different allocation ratios. If the Hong Kong Offer Shares in one pool (but not both pools) are undersubscribed, the surplus Hong Kong Offer Shares will be transferred to the other pool to satisfy demand in that other pool and be allocated accordingly. For this purpose, the "subscription price" for the Hong Kong Offer Shares means the price payable on application as determined by the Company. Applicants can receive an allocation of the Hong Kong Offer Shares from either pool A or pool B but not from both pools. When there is over-subscription, allocation of the Hong Kong Offer Shares to investors under the Hong Kong Public Offering, both in relation to pool A and pool B, will be based solely on the level of valid applications received under the Hong Kong Public Offering. The basis of allocation in each pool may vary, depending on the number of Hong Kong Offer Shares validly applied for by each applicant. The allocation of Hong Kong Offer Shares could, where appropriate, consist of balloting, which would mean that some applicants may receive a higher allocation than others who have applied for the same number of Hong Kong Offer Shares and those applicants who are not successful in the balloting may not receive any Hong Kong Offer Shares. Multiple or suspected multiple applications (within either pool or between pools and any application for more than 57,038,000 Hong Kong Offer Shares, being 50% of the Hong Kong Offer Shares initially made available for public subscription under the Hong Kong Public Offering will be rejected. Each applicant under the Hong Kong Public Offering will also be required to give an undertaking and confirmation in this Application Form submitted by him that he and any person(s) for whose benefit he is making the application have not received any International Offer Shares under the International Offering, and such applicant's application is liable to be rejected if the said undertaking and/or confirmation is breached and/or untrue (as the case may be).

#### E. Supplemental information

If any supplement to the Prospectus is issued, applicants who have already submitted an application may or may not (depending on the information contained in the Prospectus) be notified that they should withdraw their applications. If applicant(s) has/have not been so notified, or if applicant(s) has/have been notified but has/have not withdrawn their applications in accordance with the procedure to be notified, all applications that have been submitted remain valid and may be accepted. Subject to the above, an application once made is irrevocable and applicants shall be deemed to have applied on the basis of the Prospectus as supplemented.

#### F. Effect of completing and submitting this Application Form

By completing and submitting this Application Form, you (and if you are joint applicants, each of you jointly and severally) for yourself or as agent or nominee and on behalf of each person for whom you act as agent or nominee:

- instruct and authorize** the Company and/or the Joint Global Coordinators (or their respective agents or nominees), each acting as an agent of the Company, to execute any transfer forms, contract notes or other documents on your behalf and to do on your behalf all other things necessary to effect registration of any Hong Kong Offer Shares allocated to you in your name(s) as required by the Memorandum and Articles of Association and otherwise to give effect to the arrangements described in the Prospectus and this Application Form;
- undertake** to sign all documents and to do all things necessary to enable you to be registered as the holder of the Hong Kong Offer Shares allocated to you, and as required by the Articles of Association;
- represent, warrant and undertake** that you understand that the Shares have not been and will not be registered under the Securities Act and you are outside the United States (as defined in Regulation S) when completing the Application Form or are a person described in paragraph h(3) of Rule 902 of Regulation S;
- represent, warrant and undertake** that (a) you are not, and none of the person(s) for whose benefit you are applying is restricted by any applicable laws of Hong Kong or elsewhere from making this application, or paying any application moneys for, or being allotted or taking up, any Hong Kong Offer Shares; (b) you are not, and none of the person(s) for whose benefit you are applying is, within the United States (as defined in Regulation S under the Securities Act); (c) you and any of the person(s) for whose benefit you are applying will acquire the Hong Kong Offer Shares in an offshore transaction (within the meaning of Regulation S under the Securities Act) and (d) the allotment of or the application for the Hong Kong Offer Shares to or by you, your agent or representative, by whom or for whose benefit the application is made would not require the Company to comply with any requirement under any law or regulation (whether or not having the force of law) of any territory outside Hong Kong;
- confirm** that you have received a copy of the Prospectus and have only relied on the information and representations contained in the Prospectus in making this application, and will not rely on any other information or representations save as set out in any supplement to the Prospectus and you agree that neither the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters, other parties involved in the Global Offering nor any of their respective directors, officers, employees, partners, agents or advisors will have any liability for any such other information or representations;
- agree** (without prejudice to any other rights which you may have) that once this application has been accepted, you may not rescind it because of an innocent misrepresentation or otherwise than as provided in the Prospectus;
- (if the application is made for your own benefit) **warrant** that this application is the only application which has been or will be made for your benefit on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or through the **White Form eIPO** service ([www.eipo.com.hk](http://www.eipo.com.hk));
- (if the application is made by an agent on your behalf) **warrant** that you have validly and irrevocably conferred on your agent all necessary power and authority to make this application;

- (if you are an agent for another person) **warrant** that you have made reasonable inquiries of that other person that this application is the only application which has been or will be made for the benefit of that other person on a **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or through the **White Form eIPO** service ([www.eipo.com.hk](http://www.eipo.com.hk)), and that you are duly authorized to sign this Application Form or to give **electronic application instructions** as that other person's agent;
- agree** that once your application is accepted, your application will be evidenced by the results of the Hong Kong Public Offering made available by the Company;
- undertake and confirm** that you (if the application is made for your benefit) or the person(s) for whose benefit you have made the application have not applied for, or taken up, or indicated an interest for and will not apply for or take up, or indicate any interest for and have not received or been placed or allocated (including conditionally and/or provisionally) any Offer Shares in the International Offering or otherwise participated in the International Offering;
- warrant** the truth and accuracy of the information contained in this application;
- agree** that your application, any acceptance of it and the resulting contract will be governed by and construed in accordance with the laws of Hong Kong;
- undertake** and agree to accept the Hong Kong Offer Shares applied for, or of any lesser number allocated to you under the application;
- authorize** the Company to place your name(s) on the Company's register of members as the holder(s) of any Hong Kong Offer Shares allocated to you, and (subject to the terms and conditions set out in this Application Form and in the Prospectus) the Company and/or the Company's agents to send any share certificate(s) (where applicable) and/or any refund cheque(s) (if any) to you or (in case of joint applicants) the first-named applicant in this Application Form by ordinary post to the address stated on this Application Form, (except if you have applied for 1,000,000 Hong Kong Offer Shares or more and have indicated in this Application Form that your wish to collect your Share certificate(s) (where applicable) and/or refund cheque(s) (if any) in person and have provided all information required by this Application Form);
- agree** that the processing of your application (including the despatch of refund cheque(s) (if any), in person may be done by any of the Company's receiving(s) (if any) bankers and is not restricted to the bank at which your Application Form is lodged;
- confirm** that you have read the conditions and application procedures set out in the Prospectus and this Application Form and agree to be bound by them and are aware of the restrictions on the Hong Kong Public Offerings of the Offer Shares described in the Prospectus;
- understand** that these declarations and representations will be relied upon by the Company and the Joint Global Coordinators in deciding whether or not to allocate any Hong Kong Offer Shares in respect of your application and that you may be prosecuted for making a false declaration;
- if the laws of any place outside Hong Kong are applicable to your application, you **agree and warrant** that you have complied with all such laws and none of the Company, the Joint Global Coordinators, the Joint Bookrunners, the Hong Kong Underwriters and any other parties involved in the Global Offering, nor any of their respective officers or advisors will infringe any laws outside Hong Kong as a result of the acceptance of your offer to purchase, or any actions arising from your rights and obligations under the terms and conditions contained in the Prospectus and any supplement thereto;
- agree** that you have read, understood and accepted the Memorandum and Articles of Association of the Company and the Company agrees with each of the Company's shareholders, to observe and comply with the Companies Ordinance, the Memorandum and the Articles of Association;
- agree** with the Company and each shareholder of the Company that the Shares in the Company are freely transferable by the holder thereof;
- authorize** the Company to enter into a contract on your behalf with each Director or officer of the Company whereby such Directors and officers undertake to observe and comply with their obligations to Shareholders as stipulated in the Memorandum and the Articles of Association;
- agree** that the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Hong Kong Underwriters and any of their respective directors, officers, employees, partners, agents or advisors, and any other parties involved in the Global Offering are liable only for the information and representations contained in the Prospectus and any supplement to the Prospectus (and only then to the extent such liability is held to exist by a court with competent jurisdiction); and
- agree** to disclose to the Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters, the Hong Kong Share Registrar, the receiving bankers, and/or their respective advisors and agents personal data, and any other information which they require about you or the person(s) for whose benefit you have made the application.

The Company, the Joint Sponsors, the Joint Global Coordinators, the Joint Bookrunners, the Joint Lead Managers, the Underwriters, and their respective directors, advisors and agents and any other parties involved in the Global Offering are entitled to rely on any warranty, representation or declaration made by you in this application. In the event of the application being made by joint applicants, all the warranties, representations, declarations and obligations expressed to be made, given or assumed by or imposed on the joint applicants shall be deemed to have been given, made and assumed by and imposed on the applicants jointly and severally.

**You must complete this application in block letters in English, unless otherwise stated, and you or (in case of joint applicants) each of the joint applicants must sign this application in writing (and not by way of personal chop), otherwise the application is liable to be rejected.**

#### G. Power of attorney

If your application is made by a person duly authorized under a valid power of attorney, the Company, the Joint Global Coordinators (or their respective agents or nominees) may accept your application at their discretion, and subject to any conditions they think fit, including production of evidence of the authority of your attorney.

#### H. Determination of Offer Price

The Offer Price is expected to be fixed by agreement among the Joint Global Coordinators (on behalf of the Underwriters) and the Company on the Price Determination Date. The Offer Price will be not more than HK\$1.50 and is currently expected to be not less than HK\$1.15. Applicants for the Hong Kong Offer Shares are required to pay, on application, the maximum Offer Price of HK\$1.50 for each Offer Share together with brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005%, subject to any necessary rounding and refund if the Offer Price as finally determined is lower than HK\$1.50. The Price Determination Date is expected to be on or around Wednesday, June 5, 2013 and, in any event, not later than Sunday, June 9, 2013. The Joint Global Coordinators (on behalf of the Underwriters) may, with the consent of the Company, reduce the number of Offer Shares being offered under the Global Offering and/or the indicative Offer Price range below that stated in the Prospectus (which is HK\$1.15 to HK\$1.50 per Offer Share) at any time on or prior to the morning of the last day for the lodging of applications under the Hong Kong Public Offering. In such a case, an announcement will be published in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese), on the Company's website (<http://www.wz-china.com>) and on the Stock Exchange's website ([www.hkexnews.hk](http://www.hkexnews.hk)) not later than the morning of the day which is the last day for the lodging of applications under the Hong Kong Public Offering. If, for whatever reason, the Company and the Joint Global Coordinators are not able to agree on the Offer Price, the Global Offering (including the Hong Kong Public Offering) will not become unconditional and will lapse.

#### ALLOTMENT OF HONG KONG OFFER SHARES

No proceedings will be taken on applications for the Hong Kong Offer Shares and no allotment of any such shares will be made until after the closing of the application lists.

The Company expects to release and announce the final Offer Price, the results of applications and the basis of allotment of the Hong Kong Offer Shares on or about Tuesday, June 11, 2013 in the South China Morning Post (in English), the Hong Kong Economic Times (in Chinese), on the Company's website (<http://www.wz-china.com>) and on the Stock Exchange's website ([www.hkexnews.hk](http://www.hkexnews.hk)). Results of allocations of the Hong Kong Public Offering, and the Hong Kong Identity card/passport/Hong Kong business registration numbers of successful applicants (where appropriate) applied under **WHITE** or **YELLOW** Application Form or by giving **electronic application instructions** to HKSCC via CCASS or by applying via the **White Form eIPO** service ([www.eipo.com.hk](http://www.eipo.com.hk)) will be made available in the manner described in the section headed "How to Apply for Hong Kong Offer Shares — X. Results of Allocations" in the Prospectus on Tuesday, June 11, 2013.

#### IF YOUR APPLICATION FOR HONG KONG OFFER SHARES IS SUCCESSFUL (IN WHOLE OR IN PART)

**No receipt will be issued for application monies paid. The Company will not issue temporary documents of title.** If you have applied for 1,000,000 or more Hong Kong Offer Shares and have indicated your intention on this Application Form to collect your share certificate(s) (where relevant) in person from the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited, and have provided all information required by this Application Form, you may collect your share certificate(s) (where relevant) from:

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor  
Hopewell Centre, 183 Queen's Road East  
Wanchai  
Hong Kong

from 9:00 a.m. to 1:00 p.m. on Tuesday, June 11, 2013 or any other date notified by the Company in the South China Morning Post (in English) and the Hong Kong Economic Times (in Chinese). If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. If you are a corporate applicant who opts for personal collection, your authorized representative must attend bearing a letter of authorization from your corporation stamped with your corporation's chop. Both individual and authorized representatives (if applicable) must produce, at the time of collection, evidence of identity acceptable to the Hong Kong Share Registrar, Computershare Hong Kong Investor Services Limited. If you do not collect your share certificate(s) (where relevant) in person within the time specified for collection, it/they will be despatched promptly to you by ordinary post to the address as specified in this Application Form at your own risk. If you have applied for less than 1,000,000 Hong Kong Offer Shares or if you have applied for 1,000,000 or more Hong Kong Offer Shares but have not indicated in this Application Form that you wish to collect your share certificate(s) (where relevant) in person, your share certificate(s) (where relevant) will be despatched to you by ordinary post to the address as specified in this Application Form at your own risk.

Share certificates for the Hong Kong Offer Shares are expected to be issued on Tuesday, June 11, 2013, but will only become valid certificates of title at 8:00 a.m. on Thursday, June 13, 2013, provided that (i) the Hong Kong Public Offering has become unconditional in all respects and (ii) the grounds as described in the section headed "Underwriting — Underwriting Arrangements and Expenses — Hong Kong Public Offering — Grounds for termination" in the Prospectus has not been exercised.

#### CIRCUMSTANCES IN WHICH YOU WILL NOT BE ALLOTTED HONG KONG OFFER SHARES

You will not be allocated Hong Kong Offer Shares for any of the following reasons:

- If your application is revoked:** By completing and submitting an Application Form, you agree that your application cannot be revoked on or before the fifth day after the time specified for the lodging of applications (excluding for this purpose any day which is not a business day). This agreement will take effect as a collateral contract with the Company, and will become binding when you lodge this Application Form. This collateral contract will be in consideration of the Company agreeing that it will not offer any Hong Kong Offer Shares to any person on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day), except by means of one of the procedures referred to in the Prospectus. Your application may only be revoked on or before the fifth day after the time of the opening of the application lists (excluding for this purpose any day which is not a business day), if a person responsible for the Prospectus under section 40 of the Companies Ordinance gives a public notice under that section which excludes or limits the responsibility of that person for the Prospectus. If your application has been accepted, it cannot be revoked. For this purpose, acceptance of applications which are not rejected will be constituted by notification in the press of the results of allocation, and where such basis of allocation is subject to certain conditions or provides for allocation by ballot, such acceptance will be subject to the satisfaction of such conditions or results of the ballot, respectively.
- At the discretion of the Company, the Joint Sponsors, the Joint Global Coordinators or the designated White Form eIPO Service Provider, your application is rejected:** The Company, the Joint Sponsors, the Joint Global Coordinators or the White Form eIPO Service Provider where applicable or their respective agents have full power to reject or accept any application, or to accept only part of any application without having to give any reasons for any rejection or acceptance.



**PLEASE USE THIS APPLICATION FORM IF YOU WANT THE ALLOTTED HONG KONG OFFER SHARES TO BE ISSUED IN YOUR NAME**

3. **If your application is rejected:**  
Your application may be rejected if:
- your application is a multiple or a suspected multiple application or the application for Shares is not one of the numbers set out in the table in the Application Form;
  - this Application Form is not completed in accordance with the instructions as stated in this Application Form;
  - your payment is not made correctly or you pay by cheque or banker's cashier order and the cheque or banker's cashier order is dishonoured on its first presentation;
  - you or the person for whose benefit you are applying have applied for or taken up, or indicated an interest for, or have been or will be placed or allotted (including conditionally and/or provisionally) Offer Shares in the International Offering;
  - the Company and the Joint Global Coordinators believe that the acceptance of your application would violate the applicable securities or other laws, rules or regulations of the jurisdiction in which your application is completed and/or signed or your address appeared in this Application Form is located;
  - if you apply for more than 50% of the Hong Kong Offer Shares initially being offered in the public for subscription under the Hong Kong Public Offering; or
  - any of the Hong Kong Underwriting Agreement and/or the International Purchase Agreement does not become unconditional or is terminated in accordance with the terms thereof.
4. **If your allotment of Hong Kong Offer Shares is void:**  
Your allotment of Hong Kong Offer Shares, if made, will be void if the Listing Committee of the Stock Exchange (the "Listing Committee") does not grant permission to list the Shares either:
- within three weeks from the closing date of the application lists; or
  - within a longer period of up to six weeks if the Listing Committee notifies the Company of that longer period within three weeks of the closing of the application lists.
5. **If you make applications under the Hong Kong Public Offering as well as the International Offering:**  
By filling in any of the Application Forms or giving electronic application instructions to HKSCC or through the White Form eIPO Service, you agree not to apply for International Offer Shares under the International Offering. Reasonable steps will be taken to identify and reject applications under the Hong Kong Public Offering from investors who have received International Offer Shares in the International Offering, and to identify and reject indications of interest in the International Offering from investors who have received Hong Kong Offer Shares in the Hong Kong Public Offering.

**REFUND OF YOUR MONEY**

If you do not receive any Hong Kong Offer Shares for any of the above reasons, the Company will refund to you your application monies, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Hong Kong Stock Exchange trading fee of 0.005%. No interest will be paid thereon.

If your application is accepted only in part, the Company will refund to you the appropriate portion of your application monies, including the related brokerage of 1.0%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% without interest. If the Offer Price as finally determined is less than HK\$1.50 per Share (excluding brokerage of 1%, SFC transaction levy of 0.003% and Stock Exchange trading fee of 0.005% thereon) paid on application, the Company will refund to you the surplus application monies, together with the related brokerage of 1.0%, the SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005% without interest. All such interest accrued on such monies prior to the date of despatch of refund cheques will be retained for the benefit of the Company.

Refund cheques will be crossed "Account Payee Only" and made out to you, or, if you are joint applicants, to the first named applicant on your Application Form. Part of your Hong Kong Identity Card number/passport number (or, in the case of joint applicants part of the Hong Kong Identity Card number/passport number of the first-named applicant) provided by you may be printed on your refund cheque, if any. Such data would also be transferred to a third party for refund purposes. Your banker may require verifications for your Hong Kong Identity Card number/passport number before encashment of your refund cheque. Inaccurate completion of your Hong Kong Identity Card number/passport number may lead to delay in encashment or may invalidate your refund cheque.

If you have applied for 1,000,000 Hong Kong Offer Shares or above and have indicated on your Application Form that you wish to collect your refund cheque in person, you may collect it from:

Computershare Hong Kong Investor Services Limited  
Shops 1712-1716, 17th Floor, Hopewell Centre  
183 Queen's Road East  
Wanchai  
Hong Kong

from 9:00 a.m. to 1:00 p.m. on Tuesday, June 11, 2013 or any other place and date notified by the Company in the newspaper as the place and date of despatch/collection of share certificate(s)/e-Refund payment instruction/refund cheque(s).

If you are an individual who opts for personal collection, you must not authorize any other person to make collection on your behalf. You must produce evidence of identity (which must be acceptable to Computershare Hong Kong Investor Services Limited) for collection of your refund cheque. If you are a corporate applicant which opts for personal collection, you must attend by your authorized representative bearing a letter of authorization from such corporate applicant stamped with your corporation's chop. Such authorized representatives must produce at the time of collection, evidence of identity acceptable to Computershare Hong Kong Investor Services Limited.

If you do not collect your refund cheque(s) (where applicable) in person within the time specified for its collection, it will be despatched promptly to you by ordinary post to the address on this Application Form at your own risk.

If you have applied for less than 1,000,000 Hong Kong Offer Shares or you have applied for 1,000,000 Hong Kong Offer Shares or above but have not indicated on your Application Form that you will collect your refund cheque(s) (where applicable) personally, your refund cheque(s) (where applicable) will be sent to the address on your Application Form on or around Tuesday, June 11, 2013, by ordinary post and at your own risk. It is intended that special efforts will be made to avoid any undue delay in refunding application monies where appropriate.

**APPLICATION BY HKSCC NOMINEES LIMITED ("HKSCC NOMINEES")**

Where this Application Form is signed by HKSCC Nominees on behalf of persons who have given electronic application instructions to apply for the Hong Kong Offer Shares, the provisions of this form which are inconsistent with those set out in the Prospectus shall not apply and provisions in the Prospectus shall prevail. Without limiting the generality of this paragraph, the following sections of the Application Form are inapplicable where this form is signed by HKSCC Nominees:

- all warranties on the first page, except the first warranty concerning application for Hong Kong Offer Shares on the terms and conditions of the Prospectus and this Application Form, and subject to the Memorandum and Articles of Association of the Company;
- "Warning" on the first page;
- "If you are a nominee";
- "Lodge only one application for your benefit (or your and any of your joint applicants' benefit)";
- all representations and warranties under the section headed "Effect of completing and submitting this Application Form", except the first two regarding registration of Hong Kong Offer Shares in the applicant's name and the signing of documents to enable the applicant to be registered as the holder of the Hong Kong Offer Shares applied for;
- "If your application for Hong Kong Offer Shares is successful (in whole or in part)";
- "Circumstances in which you will not be allotted Hong Kong Offer Shares"; and
- "Refund of your money".

**PERSONAL DATA**

**Personal Information Collection Statement**

The main provisions of the Personal Data (Privacy) Ordinance (Chapter 486 of the Laws of Hong Kong) (the "Ordinance") came into effect in Hong Kong on December 20, 1996. This Personal Information Collection Statement informs the applicant for and holder of the Hong Kong Offer Shares of the policies and practices of the Company and its Hong Kong Share Registrar in relation to personal data and the Ordinance.

**1. Reasons for the collection of your personal data**

From time to time it is necessary for applicants for securities or registered holders of securities to supply their latest correct personal data to the Company and its Hong Kong Share Registrar when applying for securities or transferring securities into or out of their names or in procuring the services of the Hong Kong Share Registrar. Failure to supply the requested data may result in your application for securities being rejected or in delay or inability of the Company or its Hong Kong Share Registrar to effect transfers or otherwise render their services. It may also prevent or delay registration or transfer of the Hong Kong Offer Shares which you have successfully applied for and/or the despatch of share certificate(s), and/or refund cheque(s) to which you are entitled.

It is important that the applicants and holders of securities inform the Company and its Hong Kong Share Registrar immediately of any inaccuracies in the personal data supplied.

**2. Purposes**

The personal data of the applicants and the holders of securities may be used, held and/or stored (by whatever means) for the following purposes:

- processing of your application and refund cheque (where applicable), and verification of compliance with the terms and application procedures set out in this Application Form and the Prospectus and announcing results of allocations of the Hong Kong Offer Shares;
- enabling compliance with all applicable laws and regulations in Hong Kong and elsewhere;
- registering new issues or transfers into or out of the name of holders of securities including, where applicable, in the name of HKSCC Nominees;
- maintaining or updating the registers of holders of securities of the Company;
- conducting or assisting to conduct signature verifications, any other verification or exchange of information;
- establishing benefit entitlements of holders of securities of the Company, such as dividends, rights issues and bonus issues;
- distributing communications from the Company and its subsidiaries;
- compiling statistical information and shareholder profiles;
- making disclosures as required by any law, rule or regulation;
- disclosing identities of successful applicants by way of press announcement(s) or otherwise;
- disclosing relevant information to facilitate claims or entitlements; and
- any other incidental or associated purpose relating to the above and/or to enable the Company and its Hong Kong Share Registrar to discharge their obligations to holders of securities and/or regulators and/or other purpose to which the holders of securities may from time to time agree.

**3. Transfer of personal data**

Personal data held by the Company and its Hong Kong Share Registrar relating to the applicants and holders of securities will be kept confidential but the Company and its Hong Kong Share Registrar, to the extent necessary for achieving the above purposes or any of them, may make such inquiries as they consider necessary to confirm the accuracy of the personal data and in particular, they may disclose, obtain or transfer (whether within or outside Hong Kong) the personal data of the applicants and the holders of securities to or from any and all of the following persons and entities:

- the Company or its appointed agents such as financial advisors and receiving bankers;
- HKSCC and HKSCC Nominees, who will use the personal data for the purposes of operating CCASS (in cases where the applicants have requested for the Hong Kong Offer Shares to be deposited into CCASS);
- any agents, contractors or third-party service providers who offer administrative, telecommunications, computer, payment or other services to the Company and/or the Hong Kong Share Registrar in connection with the operation of their respective businesses;
- the Stock Exchange, the SFC and any other statutory, regulatory or governmental bodies; and
- any other persons or institutions with which the holders of securities have or propose to have dealings, such as their bankers, solicitors, accountants or stockbrokers.

**4. Access and correction of personal data**

The Ordinance provides the applicants and holders of securities with rights to ascertain whether the Company and/or the Hong Kong Share Registrar hold their personal data, to obtain a copy of that data, and to correct any data that is inaccurate. In accordance with the Ordinance, the Company and the Hong Kong Share Registrar have the right to charge a reasonable fee for the processing of any data access request. All requests for access to data or correction of data or for information regarding policies and practices or the kinds of data held should be addressed to the Company for the attention of the Company Secretary or (as the case may be) the Hong Kong Share Registrar for the attention of the Privacy Compliance Officer (for the purposes of the Ordinance).

By signing an Application Form or by giving electronic application instructions to HKSCC or through the White Form eIPO Service, you agree to all of the above.

**5. This Application Form can be lodged at these times:**

Friday, May 31, 2013	—	9:00 a.m. to 5:00 p.m.
Saturday, June 1, 2013	—	9:00 a.m. to 1:00 p.m.
Monday, June 3, 2013	—	9:00 a.m. to 5:00 p.m.
Tuesday, June 4, 2013	—	9:00 a.m. to 5:00 p.m.
Wednesday, June 5, 2013	—	9:00 a.m. to 12:00 noon

6. The latest time for lodging your application is **12:00 noon on Wednesday, June 5, 2013**, or, if the application lists are not open on that day, then by 12:00 noon on the next day the lists are open. The application lists will be open between 11:45 a.m. and 12:00 noon on that day, subject only to weather conditions. The application lists will not open if there is:

- a tropical cyclone warning signal 8 or above, or
  - a "black" rainstorm warning signal.
7. In force in Hong Kong at any time between 9:00 a.m. and 12:00 noon on Wednesday, June 5, 2013. Instead they will be open between 11:45 a.m. and 12:00 noon on the next business day which does not have either of those warnings in force at any time between 9:00 a.m. and 12:00 noon.

8. The right is reserved to present all or any remittances for payment. However, your cheque or banker's cashier order will not be presented for payment before 12:00 noon on Wednesday, June 5, 2013. The Company will not give you a receipt for your payment. The Company will keep any interest accrued on your application monies (up till, in the case of monies to be refunded, the date of despatch of refund cheques). The right is also reserved to retain any share certificate(s) and/or any surplus application money(ies) or refunds pending clearance of your cheque or banker's cashier order.

**HOW TO MAKE YOUR APPLICATION**

1. Use the table set out below to calculate how much you must pay for the number of Hong Kong Offer Shares you want to subscribe for. Your application must be for a minimum of 2,000 Hong Kong Offer Shares. Applications must be in one of the numbers set out in the table headed "Number of Shares that may be applied for and payments" below. **No application for any other number of Shares will be considered and any such application is liable to be rejected.** You must pay the maximum offer price of HK\$1.50 per share plus brokerage of 1%, the SFC transaction levy of 0.003% and the Stock Exchange trading fee of 0.005%. The table below sets out the total amount payable for certain numbers of Hong Kong Offer Shares.

2. Complete the form correctly in accordance with the instructions and sign it. Only written signatures will be accepted.

3. Staple your payment to the form. You must pay for the Shares applied for by **cheque** or by **banker's cashier order**.

- Each application must be accompanied by either a separate cheque or banker's cashier order.
- If you pay by cheque, the cheque must:**
- be in Hong Kong dollars;
  - not be post-dated;
  - be drawn on your Hong Kong dollar bank account with a licensed bank in Hong Kong;
  - show your account name. This name must either be pre-printed on the cheque or be endorsed at the back by a person authorized by the bank. This account name must be the same as the name on your Application Form. If it is a joint application, the account name must be the same as the name of the first-named applicant. If the cheque is drawn on a joint account, one of the joint account names must be the same as the name of the first-named applicant;
  - be made payable to "Bank of Communications (Nominee) Co. Ltd. — Wuzhou Intl Public Offer"; and
  - be crossed "Account Payee Only".
- If you pay by banker's cashier order, the banker's cashier order must:**
- be in Hong Kong dollars;
  - be issued by licensed banks in Hong Kong and have your name certified at the back of the banker's cashier order by a person authorized by the bank on which it is drawn. The name on the back of the banker's cashier order and the name on this Application Form must be the same. If it is a joint application, the name at the back of the order must be the same as the name of the first-named applicant;
  - not be post-dated;
  - be made payable to "Bank of Communications (Nominee) Co. Ltd. — Wuzhou Intl Public Offer"; and
  - be crossed "Account Payee Only".

Your application is liable to be rejected if your cheque or banker's cashier order does not meet all these requirements or is dishonoured on its first presentation.

4. **Tear off this Application Form, fold the form once and lodge it in one of the special collection boxes at:**

any of the following branches of Bank of Communications Co., Ltd. Hong Kong Branch:

District	Branch	Address
Hong Kong Island	Hong Kong Branch	20 Pedder Street, Central
	King's Road Sub-Branch	67-71 King's Road
Kowloon	Tsimshatsui Sub-Branch	Shop 1-3, G/F., 22-28 Mody Road, Tsimshatsui
	Kowloon Sub-Branch	G/F., 563 Nathan Road
New Territories	Market Street Sub-Branch	G/F., 53 Market Street, Tsuen Wan

**NUMBER OF SHARES THAT MAY BE APPLIED FOR AND PAYMENTS**

No. of Hong Kong Offer Shares applied for	Amount payable on application	No. of Hong Kong Offer Shares applied for	Amount payable on application	No. of Hong Kong Offer Shares applied for	Amount payable on application	No. of Hong Kong Offer Shares applied for	Amount payable on application
	<b>HK\$</b>		<b>HK\$</b>		<b>HK\$</b>		<b>HK\$</b>
2,000	3,030.24	50,000	75,756.00	800,000	1,212,096.00	15,000,000	22,726,800.00
4,000	6,060.48	60,000	90,907.20	900,000	1,363,608.00	20,000,000	30,302,400.00
6,000	9,090.72	70,000	106,058.40	1,000,000	1,515,120.00	25,000,000	37,878,000.00
8,000	12,120.96	80,000	121,209.60	2,000,000	3,030,240.00	30,000,000	45,453,600.00
10,000	15,151.20	90,000	136,360.80	3,000,000	4,545,360.00	35,000,000	53,029,200.00
12,000	18,181.44	100,000	151,512.00	4,000,000	6,060,480.00	40,000,000	60,604,800.00
14,000	21,211.68	200,000	303,024.00	5,000,000	7,575,600.00	45,000,000	68,180,400.00
16,000	24,241.92	300,000	454,536.00	6,000,000	9,090,720.00	50,000,000	75,756,000.00
18,000	27,272.16	400,000	606,048.00	7,000,000	10,605,840.00	57,038,000 <sup>(1)</sup>	86,419,414.56
20,000	30,302.40	500,000	757,560.00	8,000,000	12,120,960.00		
30,000	45,453.60	600,000	909,072.00	9,000,000	13,636,080.00		
40,000	60,604.80	700,000	1,060,584.00	10,000,000	15,151,200.00		

<sup>(1)</sup> Maximum number of Hong Kong Offer Shares you may apply for.

如閣下欲以閣下的名義登記獲配發的香港發售股份，請使用本申請表格



Wuzhou International Holdings Limited 五洲國際控股有限公司 (於開曼群島註冊成立的有限公司)

全球發售

申請條件

除另有訂明外，售股章程已定義的詞語在此等申請條件中具有相同涵義。

甲. 申請人資格

- 1. 閣下(申請人)及閣下代為申請的任何受益人必須年滿18歲或以上並須有香港地址。
2. 閣下屬商業團體，則必須以該團體的成員而非以該團體的名義申請。
3. 如閣下屬法人團體，申請表格須蓋上具有公司名稱的印章；並由正式授權的人員簽署，並須註明授權人員的身份。
4. 除非上市規則容許，倘閣下或閣下代為申請的任何受益人為下列人士，則不得申請認購任何香港發售股份：
- 本公司股份現時的所有合法及實益擁有人；
- 本公司或其任何附屬公司的主要行政人員或董事；
- 上述任何人士的聯繫人(上市規則所定義者)；
- 本公司或其任何附屬公司的關連人士(上市規則所定義者)或於緊隨全球發售完成後將成為本公司或其任何附屬公司的關連人士的人士；
- 除合資格境內機構投資者外，中國的法人或自然人；
- 在填妥及遞交本申請表格時為美籍人士(證券法S規例所定義者)且閣下(a)既非證券法S規例第902條(h)(3)段所述人士；(b)亦非證券法第144A條所指的合資格機構買家；
- 並無擁有香港地址的人士；或
- 已根據國際發售獲分配或申請認購或表示有意申請認購國際發售股份或參與國際發售的人士。

乙. 聯名申請人不得多於四名。

閣下代為申請人，則可提出超過一項認購香港發售股份的申請。閣下可：(i)透過中央結算系統向香港結算發出電子認購指示(倘閣下為中央結算系統參與者)；或(ii)使用白色或黃色申請表格提出申請，並以閣下代表不同實益擁有人提出超過一項申請。閣下必須在本申請表格上註有(由代名人遞交)一欄內填上各實益擁有人(如屬聯名實益擁有人，則為每名相關實益擁有人)的：
- 戶口號碼；或
- 其他身份識別編碼
如閣下未填妥上述資料，則本申請將視為以閣下本身為受益人而提出。代表另一名人士遞交本申請表格的代名人，視為已向本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人和香港包銷商發出聲明和承諾，表示已正式獲該名人士(如多於一名人士則為全體)授權遞交本申請，並代表該名人士/每名有關人士同意本申請表格的條款。閣下亦向本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人和香港包銷商承諾，會應要求就下文「個人資料」一節所載任何目的，提供有關該名人士/每名有關人士的資料。

丙. 僅可以閣下本身(或閣下與任何聯名申請人)為受益人提交一份申請

重複或疑屬重複的申請概不受理。除上文乙段所述情況外，如閣下或閣下連同閣下的聯名申請人作出以下任何一項行為，閣下的所有申請(包括由香港中央結算(代理人)有限公司透過發出電子認購指示提出的申請部份)將會視為重複申請而不獲受理：
- 以白色及/或黃色申請表格及/或透過中央結算系統向香港結算(倘閣下為中央結算系統投資者戶口持有人或透過中央結算系統結算或託管商參與者提出申請)或透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出超過一次申請(不論個人或與他人聯名)(根據上文乙段由代名人遞交的申請除外)；
- (不論個人或與他人聯名)同時使用一份白色申請表格及一份黃色申請表格或一份白色或黃色申請表格及向香港結算或透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出申請；
- (不論個人或與他人聯名)用一份白色或黃色申請表格或透過中央結算系統向香港結算(倘閣下為中央結算系統投資者戶口持有人或透過中央結算系統結算或託管商參與者作出申請)或透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示申請認購超過57,038,000股香港發售股份(即根據香港公開發售初步可供公眾認購的香港發售股份的50%)；或
- 已申請或接納或表示有意或已獲或將獲分配或配售(包括有條件及/或暫定)國際發售的任何國際發售股份。

倘以下為受益人提出(包括由香港中央結算(代理人)有限公司根據電子認購指示而提出的申請部份)超過一項申請，則閣下的所有申請亦將視為重複申請而不獲受理。

倘申請由非上市公司提出，且：
- 該公司主要從事證券買賣；及
- 閣下可對該公司行使法定控制權；
則該申請將被視為以閣下為受益人提出。非上市公司指其股本證券並無在聯交所上市的公司。對有關公司有法定控制權指：
- 控制該公司董事會的組成；或
- 控制該公司一半以上的表決權；或
- 持有該公司一半以上已發行股本(不包括無權分享超過指定金額的溢利或資本分派的已發行股本)。

丁. 香港發售股份的分配—甲組及乙組
經考慮可按上文所述方式重新分配後，香港公開發售可供認購的發售股份總數將平均分為甲、乙兩組以供分配。甲組的香港發售股份將以公平方式分配予申請認購香港發售股份總額價格為5,000,000港元(不包括經紀佣金、證監會交易徵費及聯交所交易費)或以下的申請人。乙組的香港發售股份將以公平方式分配予申請認購香港發售股份總額價格超過5,000,000港元(不包括經紀佣金、證監會交易徵費及聯交所交易費)或以下申請人。申請人應留意，甲組及乙組申請的分配比例各有不同。倘其中一組(而非兩組)香港發售股份認購不足，則該組剩餘的香港發售股份將撥往另一組以應付另一組的需求，並進行相應的分配。就此而言，香港發售股份的「認購價」指有關申請時應付的價格(不論最終釐定的發售價為多少)。申請人應留意，甲組及乙組而非兩組的香港發售股份。倘出現超額認購，則香港公開發售投資者的香港發售股份(甲組及乙組)將僅按根據香港公開發售所獲有的有效申請數量而定。每一組的分配基準將依據申請人有效申請的香港發售股份數目而有所不同。香港發售股份的分配(如適用)或會包括抽籤，即個別申請人獲分配的香港發售股份數目可能較其申請認購相同數目的香港發售股份的人士為高，而中籤的申請人則可能不獲發售任何香港發售股份。在每組內或兩組之間的重複或疑屬重複申請以及申請認購超過57,038,000股香港發售股份(即香港公開發售初步可供認購的香港發售股份的50%)的申請將不獲受理。香港公開發售的每名申請人均須在遞交的本申請表格上承諾及保證：申請人及其代為申請的受益人並無根據國際發售獲發任何國際發售股份，而倘上述承諾及/或保證遭違反及/或屬失實(視情況而定)，則該申請人的申請將不獲受理。

戊. 補充資料
倘刊發有關售股章程的任何補充文件，則已遞交申請的申請人未獲知會(視乎補充文件所載資料而定)可撤回申請。倘申請人不曾接獲通知或申請人未曾接獲通知但並無按照指定程序撤回申請，則所有已遞交的申請仍屬有效並可獲接納。除上述情況外，申請一經提出概不得撤回，而申請人將視為已根據補充售股章程提出申請。

己. 填妥及遞交本申請表格的效用
閣下(如屬聯名申請人，即閣下與聯名申請人共同及個別)為本身或代理人或代名人身份為所代表的每名人士：
- 指示及授權本公司及/或聯席全球協調人(或彼等各自的代理人或代名人)作為本公司代理人，代表閣下簽訂任何過戶表格、成交單據或其他文件，並根據本公司組織章程大綱及細則的規定代表閣下辦理一切必要事宜，使閣下獲得分配的任何香港發售股份以閣下的名義登記；及進行發售股份章程與本申請表格所述各項安排；
- 承諾簽署所有文件及辦理所有必要事宜，使閣下可登記成為閣下所獲分配香港發售股份的持有人，及符合本公司組織章程細則的要求；
- 聲明、保證及承諾：閣下明白股份並非香港或其他地方(如適用)的受託人，且閣下在填寫申請表格時身為美國境外(S規例所定義者)或為S規例第902條(h)(3)段所述人士；
- 聲明、保證及承諾(a)閣下或閣下代為申請的受益人並不受香港或其他地方的任何適用法律限制提出本申請認購申請，或支付任何申請款項，或獲分配或接納任何香港發售股份；(b)閣下代為申請的任何其他受益人並非身處美國(證券法S規例所定義者)；(c)閣下及閣下代為申請的任何其他受益人將透過離岸交易(證券法S規例所定義者)收購香港發售股份；及(d)閣下/閣下為其利益作出申請的任何其他人士獲配發或申請認購香港發售股份，將不會導致本公司須遵守香港境外任何地區任何法律或法規的任何規定(不論是否具法律效力)；
- 確認閣下已收到售股章程，並僅依賴售股章程所載的資料及陳述提出此申請而不會依賴招股章程任何補充文件以外的任何其他資料或陳述，而閣下同意本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人和香港包銷商、參與全球發售的其他各方及彼等各自的董事、高級職員、僱員、合夥人、代理人或顧問均毋須對該等任何其他資料或陳述承擔任何責任；
- 同意(在不影響閣下可能擁有的任何其他權利的情況下)閣下一經接納，便不可因無意作出的失實陳述或售股章程所規定以外的原因而撤銷；
- (倘申請以閣下為受益人提出)保證此申請為以閣下為受益人以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示已提出或將提出的唯一申請；
- (倘申請由代理人代表閣下提出)保證閣下已有效且不可撤回地賦予閣下的代理人一切必需權利及授權以提出此申請；

- (倘閣下為其他人士的代理人)保證閣下已向其他人士合理查詢，此申請為以該名人士為受益人以白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出或將提出的唯一申請，而閣下已獲正式授權，以該名人士代理人的身份簽署本申請表格或發出電子認購指示；
- 同意倘閣下的申請一經接納，閣下獲接納的申請將以本公司公佈的香港公開發售結果為依據；
- 承諾及確認閣下(倘申請以閣下為受益人提出)或閣下代為申請的受益人並無申請或接納或表示有意，亦不會申請或接納或表示有意收取或獲分配或(包括有條件及/或暫定)任何國際發售的發售股份，或以其他方式參與國際發售；
- 保證本申請所載資料均真實準確；
- 同意閣下的申請，其任何接納及因其而訂立的合約，將受香港法律規管及按其詮釋；
- 承諾及同意接納所申請或根據申請向閣下分配少數數目的香港發售股份；
- 授權本公司將閣下的姓名列入本公司的股東名冊，作為閣下所獲分配任何香港發售股份的持有人，並(符合本申請表格及售股章程所載條款及條件的情況下)授權本公司及/或本公司代理人將任何股票(如適用)及/或退款支票以普通郵遞方式按本申請表格所示地址寄予閣下(如屬聯名申請人，則寄予本申請表格上排名首位的申請人，除非閣下申請認購1,000,000股或以上香港發售股份，並已在本申請表格中表明擬親身領取股票(如適用)及/或退款支票(如有)；並已提供本申請表格規定的所有資料；
- 同意閣下的親身認購申請手續(包括發送退款支票(如有))可於本公司任何一間收單銀行辦理，並不限於閣下提交申請表格的銀行；
- 確認閣下已細閱售股章程及本申請表格所有條件及申請手續並同意受其約束，且閣下瞭解招股章程所述關於香港公開發售發售股份的所有限制；
- 明白本公司及聯席全球協調人仍依其上市規則及陳述，以決定是否就閣下提出的申請分配任何香港發售股份，而閣下可能因作出虛假聲明而遭罰款；
- 倘香港以外任何地區法律有適用，閣下知悉申請、閣下同意及保證已遵守一切有關法律，而本公司、聯席全球協調人、聯席賬簿管理人和香港包銷商及參與全球發售的任何其他各方及彼等各自的高級職員或顧問均無任何法律責任，閣下亦無根據售股章程及任何補充文件所載條款及條件具有任何權利與其任而採取的行動不違反香港境內地區的任何法律；
- 向本公司(本身及代表本公司各股東的利益)表示同意本公司向本公司各股東表示同意遵守及符合公司條例、組織章程大綱及細則；
- 向本公司及本公司各股東表示同意，股份可由持有者自由轉讓；
- 授權本公司代表閣下與本公司各董事及高級職員訂立合約，據此，該等董事及高級職員承諾遵守及符合組織章程大綱及細則所訂明或對該職員應盡的責任；
- 同意本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人和香港包銷商及彼等各自的董事、高級職員、僱員、合夥人、代理人、或顧問，以及參與全球發售的任何其他各方，僅須對售股章程及招股章程任何補充文件所載的資料及陳述負責，且僅限於其根據法院裁定存在的責任)；及
- 同意本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人和香港包銷商、參與全球發售的證券登記處、收款銀行及/或彼等各自的顧問及代理人披露彼等要求的關於閣下或閣下代為申請的受益人的個人資料及任何其他資料。

本公司、聯席保薦人、聯席全球協調人、聯席賬簿管理人和香港包銷商及彼等各自的董事、顧問及代理人及參與全球發售的任何其他各方均有權依賴閣下在本申請表格中作出的任何保證、陳述、聲明或披露。倘為聯名申請人提出申請，則聯名申請人明確作出、發出、接受或承擔的所有保證、陳述、聲明及責任將視為由申請人共同及個別作出、發出、接受及承擔。除另有訂明外，閣下必須以英文正楷填妥本申請，而閣下或(倘為聯名申請人)各聯名申請人必須親自簽署本申請，不得由他人印簽代售，否則申請可遭拒絕受理。

庚. 閣下透過獲有效授權書正式授權的人士提出申請，本公司及聯席全球協調人(或彼等各自的代理人或代名人)可在符合彼等認為適當的任何條件(包括出示閣下的代表已獲授權的證明)的情況下酌情接納閣下的申請。

辛. 釐定發售價
預期發售價將於定價日由聯席全球協調人(代表包銷商)與本公司協定。發售價將不低於1.50港元且現時預期不低於1.15港元。香港發售股份申請人須在申請時繳付最高發售價每股發售股份1.50港元，另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費；金額會按需要約整至若干小數位。倘發售價最終釐定為低於1.50港元，則多繳股款將予退還。預期定價日期為二零一三年六月五日(星期三)，惟無論如何不遲於二零一三年六月九日(星期日)。聯席全球協調人(代表包銷商)可在本公司同意下，於香港公開發售交收申請截止日期的上午或之前，隨時調低根據全港發售提呈發售的發售股份數目及/或售股章程所載的指示發售價範圍(即每股發售股份1.15港元至1.50港元)。在此情況下，本公司將不遲於香港公開發售交收申請截止日期的上午，在南海早報(以英文)、香港經濟日報(以中文)、本公司網站(http://www.wz-china.com)及聯交所網站(www.hkexnews.hk)刊登公佈。倘本公司與聯席全球協調人基於任何理由而未能協定發售價，則全球發售(包括香港公開發售)將不會成為無條件並告失效。

香港發售股份的配發
本公司於截止登記認購申請後，方會開始處理香港發售股份的申請及配發股份。本公司預期將於二零一三年六月十一日(星期二)於南海早報(以英文)、香港經濟日報(以中文)、本公司網站(http://www.wz-china.com)及聯交所網站(www.hkexnews.hk)發放及公佈最終發售價、香港發售股份的申請結果及配發基準。

香港公開發售的分配結果，以及使用白色或黃色申請表格或透過中央結算系統向香港結算或透過白表eIPO服務(www.eipo.com.hk)發出電子認購指示提出申請的成功申請人的香港身份證/護照/香港商業登記證號碼(如適用)，將於二零一三年六月十一日(星期二)按售股章程(如何申請香港發售股份—X. 分配結果)一節所述方式公佈。

倘閣下的香港發售股份申請獲(全部或部分)接納
倘閣下不會就已付申請款項發出任何收據，亦不會發出任何臨時所有權文件。閣下申請認購1,000,000股或以上香港發售股份，並在本申請表格中表明擬親身領取香港證券登記有限公司領取股票(如適用)，且已提供本申請表格所需的一切資料，則閣下可於二零一三年六月十一日(星期二)或本公司在南海早報(以英文)及香港經濟日報(以中文)公佈的任何其他日期上午九時正至下午一時正親臨以下地點領取股票(如相關)：

香港中央證券登記有限公司
香港
灣仔
皇后大道東183號
合和中心
17樓1712-1716室

倘閣下為個人申請人並選擇親身領取，則不得授權他人代為領取。倘閣下為公司申請人並選擇親身領取，則須由蓋有蓋上公司印章授權書的授權代表領取。個人申請人及授權代表(如適用)在領取時須向香港證券登記處香港中央證券登記有限公司出示有效的身份證明文件。閣下並未在指定時間親身領取股票(如相關)，則該等股票將以普通郵遞方式寄往本申請表格所示地址，郵誤風險概由閣下承擔。

倘閣下申請認購少於1,000,000股香港發售股份，或閣下申請認購1,000,000股或以上香港發售股份但並未在本申請表格中表明擬親身領取股票(如相關)，則股票(如相關)將會以普通郵遞方式寄往本申請表格所示地址，郵誤風險概由閣下承擔。

香港發售股份的股票預期將於二零一三年六月十一日(星期二)發出，惟僅於(i)香港公開發售在各方面成為無條件及(ii)售股章程(包括一節關於香港發售股份)一節所述終止權利並未行使的情況下，方會於二零一三年六月十三日(星期四)上午八時正成為有效的所有權。

導致閣下不獲配發香港發售股份的情況
閣下可能因下列任何原因而不獲分配香港發售股份：

1. 倘閣下的申請被撤回
申請表格一經填妥及遞交，即表示閣下同意，不得於開始登記認購申請起計第五日之前(就此而言不包括任何非營業日)撤回閣下提出的申請。此協議將作為與本公司訂立的附屬合約而生效，於閣下遞交本申請表格時即具有約束力。此附屬合約的代價為，除按照售股章程所述其中一項程序發售外，本公司同意不會於開始登記認購申請起計第五日之前(就此而言不包括任何非營業日)向任何人士發售任何香港發售股份。

根據本公司條例第40條對售股章程負責的人士如根據該條規定發出公開通知，免除或限制其對售股章程所載資料負責，閣下僅可於開始登記認購申請起計第五日之前(就此而言不包括任何非營業日)撤回閣下提出的申請。

認購的申請一經接納，概不得撤回。就此而言，當分配結果在報章上公佈後，未遭拒絕受理的申請即屬已獲接納，而當分配基準有待達成若干條件或規定以抽籤方式分配，則該項接納將分別須待該等條件達成後方可作實或須視乎抽籤結果而定。



## 如閣下欲以閣下的名義登記獲配發的香港發售股份，請使用本申請表格

- 本公司、聯席保薦人、聯席全球協調人或指定白表eIPO服務供應商可酌情拒絕閣下的申請；本公司、聯席保薦人、聯席全球協調人或指定白表eIPO服務供應商(如適用)或彼等各自的代理人，可全權決定拒絕或接納任何申請，或只接納部分的申請而毋須就拒絕或接納任何申請提供任何理由。
- 倘閣下的申請遭拒絕受理：
  - 以下情況可能導致閣下的申請遭拒絕受理：
    - 閣下的申請屬或疑屬重複申請或並非按申請表格列表所載數目申請認購股份；
    - 本申請表格並未根據本申請表格所列指示正確填寫；
    - 閣下未有以正確方式付款，或閣下以支票或銀行本票付款而該支票或銀行本票在首次過戶時未能兌現；
    - 閣下或閣下代為申請的受益人已根據國際發售申請或接納，或表示有意、或已經或將獲(包括有條件及/或臨時地)配售或配發發售股份；
    - 本公司及聯席全球協調人相信接納閣下的申請會觸犯閣下填寫及/或簽署申請表格或閣下於本申請表格所示地址的所在司法權區任何適用證券或其他法律、規則或法規；
    - 閣下根據香港公開發售申請認購超過初步可供公眾認購的香港發售股份50%；或
    - 任何香港包銷協議及/或國際承購協議並無成為無條件或根據其條款終止。
- 倘閣下的香港發售股份配發無效：
  - 如聯交所上市委員會(「上市委員會」)在下列期間並未批准股份上市，閣下獲配發的香港發售股份將告無效：
    - 截止登記認購申請後三星期內；或
    - 如上市委員會在截止登記認購申請後三星期內知會本公司延長有關期間，則為不超過六個星期的較長期間。
- 倘閣下在香港公開發售及國際發售中均有提出申請：
  - 一經填寫任何申請表格，或向香港結算或透過白表eIPO服務發出電子認購指示，即表示閣下同意不會根據國際發售申請認購國際發售股份。有關方面將採取合理措施以識別及拒絕接納已根據國際發售獲得國際發售股份的投資者在香港公開發售中提出的申請，並識別及拒絕接納已根據香港公開發售取得香港發售股份的投資者對國際發售所表示的認購意向。

### 退還款項

閣下因上述任何原因而未獲任何香港發售股份，本公司將不計利息退還閣下的申請款項，連同有關的1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。

如閣下的申請只獲部份接納，本公司將不計利息退還閣下的申請款項的適當部份，包括有關的1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。如最終釐定的發售價低於申請人於申請時支付的每股股份1.50港元(不包括1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費)，則本公司將不計利息退還閣下多繳的申請款項，連同有關的1.0%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。於寄發退還支票日期前該等款項應計的一切利息將撥歸本公司所有。

退還支票將劃線註明「只准入抬頭人賬戶」，並以閣下作為收款人，或如屬聯名申請人，則以閣下申請表格上排名首位的申請人為收款人。閣下所提供閣下的香港身份證/護照號碼的一部份(如屬聯名申請人，則排名首位的申請人的香港身份證/護照號碼的一部份)或印於閣下的退還支票(如有)。有關資料亦將會轉交第三方支付用途。在兌現退還支票前，閣下的銀行或會要求核實閣下的香港身份證/護照號碼。閣下的香港身份證/護照號碼填寫不正確或會導致閣下的退還支票兌現延誤或失效。

倘閣下申請1,000,000股或以上的香港發售股份，且已在閣下的申請表格上表明擬親自領取退還支票，閣下可於二零一三年六月十一日(星期二)上午九時正至下午一時正期間，親自前往以下地點領取，或在本公司於報章上公佈有關發送/領取股票/電子退還指示/退還支票之其他地點及日期，領取退還支票：

香港中央證券登記有限公司  
香港  
灣仔  
皇后大道東183號  
合和中心17樓1712-1716室

如閣下為選擇親自領取退還支票的個人申請人，則閣下不得授權任何其他人士代為領取。閣下必須於領取退還支票時出示身份證明文件(必須為香港中央證券登記有限公司接納的身份證明文件)。如閣下為選擇親自領取退還支票的聯名申請人，則閣下必須由授權代表攜同蓋上公司印章的授權書領取。有關授權代表須於領取時出示獲得香港中央證券登記有限公司接納的身份證明文件。

如閣下未有於指定時間內親自領取閣下的退還支票(如適用)，該支票將隨即以普通郵遞方式寄往本申請表格所示地址，郵誤風險概由閣下承擔。

如閣下申請認購少於1,000,000股或以上的香港發售股份或如閣下申請認購1,000,000股或以上香港發售股份，但並無在閣下的申請表格上表明擬親自領取退還支票(如適用)，則退還支票(如適用)將約於二零一三年六月十一日(星期二)以普通郵遞方式寄往閣下申請表格上所示地址，郵誤風險概由閣下承擔。

在適當情況下，本公司擬作出特別安排，以避免不當延遲退還申請款項。

### 香港中央結算(代理人)有限公司(「香港結算代理人」)提出申請

如本申請表格乃由香港結算代理人代表發出電子認購指示申請香港發售股份的人士簽署，則本表格中與發售章程不符的一切規定將不適用，而以發售章程的規定為準。在不限制此段一般性的前提下，申請表格以下部

份在香港結算代理人作為簽署人的情況下並不適用：

- 第一頁所載的所有保證，惟第一項有關表示根據發售章程及本申請表格的條款與條件並在本公司組織章程大綱及章程細則的規限下申請認購香港發售股份的保證除外；
- 第一頁的「警告」；
- 「備閣下為代名人」；
- 「儘可以閣下本身(或閣下與任何聯名申請人)為受益人提交一份申請」；
- 「填妥及遞交本申請表格的效用」一節的所有聲明及保證，惟首兩項有關以申請人名義登記香港發售股份及簽署文件使申請人可登記成為所申請香港發售股份持有人的部份除外；
- 「倘閣下的香港發售股份申請獲(全部或部份)接納」；
- 「倘閣下不獲配發香港發售股份的情況」；及
- 「退還款項」。

### 個人資料

#### 個人資料收集聲明

香港法例第486章個人資料(私隱)條例(「條例」)中的主要條文已於一九九六年十二月二十日在香港生效。此個人資料收集聲明旨在向香港發售股份的申請人及持有人說明本公司及其香港證券登記處就個人資料及條例而制訂的政策及措施。

#### 1. 收集閣下個人資料的原因

證券申請人或證券登記持有者在申請證券或將證券轉入其名下或轉讓予他人，或要求香港證券登記處提供服務時，須不時向本公司及其香港證券登記處提供最新的正確個人資料。未能提供所需資料可導致本公司或其香港證券登記處拒絕受理閣下的證券申請或延誤或無法進行過戶或提供服務，亦可造成阻礙或延誤登記或轉讓閣下成功申請的香港發售股份及/或發送閣下應得的股票及/或退還支票。

證券申請人及持有人所提供的個人資料如有任何不正確之處，必須即時知會本公司及其香港證券登記處。

#### 2. 用途

證券的申請人及持有人的個人資料可基於下列目的以任何方式使用、持有及/或保存：

- 處理閣下的申請及退還支票(如適用)；及核實有否遞交本申請表格及發售章程所載的條款及申請手續，以及公佈香港發售股份的分配結果；
- 確保遵守香港及其他地方的一切適用法律及法規；
- 登記新發行證券或將證券轉入證券持有人名下或由其名下轉讓予他人(包括(如適用)以香港結算代理人的名義)；
- 保存或更新本公司的證券持有人名冊；
- 核實或協助核實簽名，任何其他核實或交換資料；
- 確定本公司證券持有人可享有的利益，如股息、供股及紅股派發；
- 寄發本公司及其附屬公司的通訊；
- 編撰統計資料及股東資料；
- 遵照任何法律、規則或法規的規定作出披露；
- 透過於公佈或其他方式披露成功申請人的身份；
- 披露有關資料以提出法律訴訟；及
- 與上述有關的任何其他附帶或相關用途，或使本公司及其香港證券登記處履行彼等對證券持有人的及/或監管機構的責任及/或證券持有人不時同意的其他用途。

#### 3. 轉移個人資料

本公司及其香港證券登記處所持有的證券申請人及持有人的個人資料將會保密，但本公司及其香港證券登記處可能會為上述目的或其中任何一項作出必要的查詢，以確定個人資料的準確性，尤其可能會與下列任何或所有人士及實體相互核對、索取或轉交證券申請人及持有人的個人資料(不論在香港或外地)：

- 本公司或其委任的代理人，如財務顧問及收款銀行；
- 倘申請人要求將香港發售股份存入中央結算系統時，則香港結算及香港結算代理人可就中央結算系統的運作使用該等個人資料；
- 任何向本公司及/或香港證券登記處提供與其各自業務運作有關的行政、電訊、電腦、付款或其他服務的代理人、承包商或第三方服務供應商；
- 聯交所、證監會及任何其他法定、監管或政府機關；及
- 任何與證券持有人的業務往來或擬有業務往來的其他人士或機構，例如銀行、律師、會計師或股票經紀等。

#### 4. 查閱及更正個人資料

除閣下證券申請人及持有人權利核對本公司及/或香港證券登記處是否持有其個人資料，並有權索取資料副本及更正任何不正確資料。根據條例，本公司及香港證券登記處有權就處理任何查閱資料的要求收取合理費用。所有關於查閱資料或更正資料或關於資料政策及慣例或所持資料類別的要求，應根據條例規定向本公司的公司秘書或(視情況而定)香港證券登記處屬下的私隱條例事務主任提出。

閣下簽署申請表格或向香港結算或透過白表eIPO服務發出電子認購指示後，即表示同意上述各項。

### 閣下如何提出申請

- 按照下表計算閣下擬申請認購的香港發售股份數目的應繳股款。閣下申請股數最少必須為2,000股香港發售股份。申請認購股數必須按照下文可供申請認購股份數目及應繳款項一表載列的其中一個股份數目提出。申請認購任何其他數目的股份將不予考慮，而任何有關申請將不獲受理。閣下須繳付最高發售價每股股份1.50港元，另加1%經紀佣金、0.003%證監會交易徵費及0.005%聯交所交易費。下表亦列出申請認購若干數目的香港發售股份的應繳股款總額。
  - 正確按照指示填妥並簽署表格。只接納親筆簽名。
  - 股款須緊釘於表格上。申請股份的股款必須以支票或銀行本票支付。每份申請必須附有單獨開出的支票或銀行本票。
- 倘閣下以支票付款，則該支票必須：
- 為港元支票；
  - 不得為期票；
  - 由閣下在香港持牌銀行的港元銀行賬戶開出；
  - 顯示閣下的賬戶名稱，而該賬戶名稱必須印在支票上，或由有關銀行授權人在該支票背面簽署證明賬戶。該賬戶名稱必須與閣下的申請表格所示姓名/名稱相同。如屬聯名申請，該賬戶名稱必須與排名首位申請人的姓名/名稱相同。倘以聯名賬戶開出支票，則其中一名申請人賬戶名稱必須與排名首位申請人的姓名/名稱相同；
  - 註明抬頭人為「交通銀行(代理人)有限公司—五洲國際公開發售」；及
  - 劃線註明「只准入抬頭人賬戶」。
- 倘閣下以銀行本票付款，則銀行本票必須：
- 為港元銀行本票；
  - 由香港持牌銀行發出並由發出本票銀行的授權人在銀行本票背面簽署證明閣下姓名。銀行本票背面所示姓名須與本申請表格所填寫的姓名相同。如屬聯名申請，銀行本票背面所示姓名必須與排名首位申請人的姓名相同；
  - 不得為期票；
  - 註明抬頭人為「交通銀行(代理人)有限公司—五洲國際公開發售」；及
  - 劃線註明「只准入抬頭人賬戶」。
- 倘支票或銀行本票不符合所有有關要求或在首次過戶時未能兌現，則閣下的申請將不獲受理。

- 撕下本申請表格，對摺一次，然後投入下列任何特備收集箱：

#### 交通銀行股份有限公司香港分行的下列任何分行：

地區	分行	地址
港島區	香港分行 英皇道支行	中環畢打街20號 英皇道67-71號
九龍區	尖沙咀支行 九龍支行	尖沙咀麼地路22-28號地下1-3號舖 彌敦道563號地下
新界區	街市街支行	荃灣街市街53號地下

- 閣下可於下列時間遞交本申請表格：

二零一三年五月三十一日(星期五)	—	上午九時正至下午五時正
二零一三年六月一日(星期六)	—	上午九時正至下午一時正
二零一三年六月三日(星期一)	—	上午九時正至下午五時正
二零一三年六月四日(星期二)	—	上午九時正至下午五時正
二零一三年六月五日(星期三)	—	上午九時正至中午十二時正

- 遞交申請的截止時間為二零一三年六月五日(星期三)中午十二時正。倘該日並無開始登記認購申請，則為下一認購申請登記日的中午十二時正。本公司將於當日上午十一時四十五分至中午十二時正期間登記認購申請，惟須視乎當日天氣情況而定。如下列警告信號在二零一三年六月五日(星期三)上午九時正至中午十二時正期間任何時間在香港懸掛，將不會開放登記認購申請：

- 8號或以上熱帶氣旋警告信號；或
- 「暴雨」暴雨警告信號。

倘在該日的下一個營業日上午九時正至中午十二時正任何時間並無懸掛上述任何一項警告，則申請認購登記將改為在該日的下一個營業日上午十一時四十五分至中午十二時正期間進行。

- 本公司保留將閣下的一切或任何股款過戶的權利，然而，閣下的支票或銀行本票將不會於二零一三年六月五日(星期三)中午十二時正前過戶。本公司不會發出付款收據。本公司將保留閣下的申請股款(如屬退還款項)則計至退還支票發送日期止的應計利息。在閣下的支票或銀行本票過戶前，本公司亦有權保留任何股票及/或任何多收的股款或退還款項。

### 可供申請認購股份數目及應繳款項

申請認購的香港發售股份數目		申請認購的香港發售股份數目		申請認購的香港發售股份數目		申請認購的香港發售股份數目	
申請時應繳款項	香港發售股份數目	申請時應繳款項	香港發售股份數目	申請時應繳款項	香港發售股份數目	申請時應繳款項	香港發售股份數目
港元		港元		港元		港元	
2,000	3,030.24	50,000	75,756.00	800,000	1,212,096.00	15,000,000	22,726,800.00
4,000	6,060.48	60,000	90,907.20	900,000	1,363,608.00	20,000,000	30,302,400.00
6,000	9,090.72	70,000	106,058.40	1,000,000	1,515,120.00	25,000,000	37,878,000.00
8,000	12,120.96	80,000	121,209.60	2,000,000	3,030,240.00	30,000,000	45,453,600.00
10,000	15,151.20	90,000	136,360.80	3,000,000	4,545,360.00	35,000,000	53,029,200.00
12,000	18,181.44	100,000	151,512.00	4,000,000	6,060,480.00	40,000,000	60,604,800.00
14,000	21,211.68	200,000	303,024.00	5,000,000	7,575,600.00	45,000,000	68,180,400.00
16,000	24,241.92	300,000	454,536.00	6,000,000	9,090,720.00	50,000,000	75,756,000.00
18,000	27,272.16	400,000	606,048.00	7,000,000	10,605,840.00	57,038,000 <sup>(1)</sup>	86,419,414.56
20,000	30,302.40	500,000	757,560.00	8,000,000	12,120,960.00		
30,000	45,453.60	600,000	909,072.00	9,000,000	13,636,080.00		
40,000	60,604.80	700,000	1,060,584.00	10,000,000	15,151,200.00		

<sup>(1)</sup> 閣下可申請認購的香港發售股份最高數目。