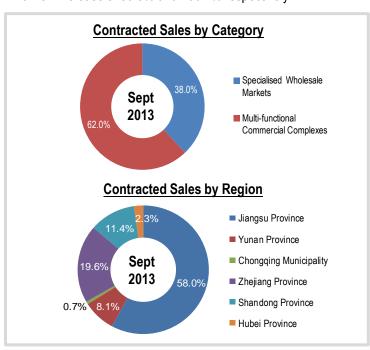
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#### **Contracted Sales**

- In September 2013, the Group recorded contracted sales of approximately RMB0.54 billion and gross floor area sold of approximately 75,000 sq.m., with a YoY increase of 155.7% and 84.1% respectively.
- For the first nine months of 2013, the Group recorded accumulated contracted sales of approximately RMB3.32 billion and gross floor area sold of approximately 446,000 sq.m., with a YoY increase of 86.5% and 106.4% respectively.



#### **Wuzhou International Holdings Limited**

Starting in Wuxi, Jiangsu Province in 2004, Wuzhou International is a developer and operator of specialised wholesale markets and multi-functional commercial complexes with 30 projects covering nine provinces and cities across China. The Group's "Wuzhou International" brands "Columbus" were awarded the "2010 Wellknown Commercial Real Estate Brands in China". As at the end of 2012, Wuzhou International is a top-three developer and operator of specialised wholesale markets in China and also multifunctional commercial complexes dynamic in Yangtze River Delta Area, according to Savills.

#### **Stock Information**

\*As at 11 Oct 2013

**HKSE** 

Stock Code: 01369.HK Stock Price\*: HK\$1.26

Market Capitalisation\*: HK\$5,867million

52-week Range\*: HK\$ 1.15 - 1.38

## Land Bank (As of 30 September 2013)

	Gross Floor Area (sq.m.)
Completed Projects (Held for Sale)	606,000
Projects Under Development (Held for Sale)	2,237,000
Projects Planned for Future Development	4,977,000

#### Signed Contract for Land Use Rights in Luoyang City, Henan Province

On 28 September, the Bureau of Land and Resources of Luoyang and Luoyang Wuzhou International Industrial Exhibition City Limited signed the "Contract for Grant of State-owned Construction Land Use Rights." Under the terms of the contract, land with an area of 137,776sq.m. and a total GFA of approximately 274,687sq.m. was transferred. The parcel is to be built into an industrial exhibition complex comprising a product transaction centre, an exhibition hall, a logistics delivery hub as well as headquarters and ancillary financial, R&D and commercial facilities. The complex integrates industrial exhibition, product wholesale transactions, industrial design and R&D, corporate services, conferences and meetings, offices, e-commerce services, warehousing, logistics and ancillary plant facilities.

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### **Project Updates**

#### Zhengzhou Wuzhou International Industrial Exhibition City lands Xingyang, Henan Province

Mr. Shu Cecheng, Chairman of the Group, and representative from Xingyang City, Henan Province signed an investment agreement on 7 September. Zhengzhou Wuzhou International Industrial Exhibition City has a planned GFA of approximately 1 million sq.m. It is set to become a mega-market encompassing industrial product exhibition, product design, travelling, commercial office, catering, leisure and entertainment, warehousing and logistics, as well as new product launches.

#### Commence Sales of Wuzhou International Automobile Exhibition City, Nantong City, Jiangsu Province

The grand opening of Wuzhou International Automobile Exhibition City held on 8 September has attracted a large crowd including many business partners and shop investors at the sales office. Occupying an area of 2,000 mu, Wuzhou International Automobile Exhibition City is an automobile-themed commercial center and cultural park offering comprehensive services including exhibition, modification and ancillary services. The project also boasts an extremely strong catchment area enabling it to attract a large number of business partners offering great consumption potential and should eventually become a mega commercial complex.



#### Huai'an Wuzhou International Plaza Opens in Jiangsu Province

Huai'an Wuzhou International Plaza was officially opened on 28 September and has attracted many renowned domestic and overseas brands, including RT-Mart, Wanda international cinemas, KFC etc. to operate there. The project comprises leisure and entertainment facilities, commercial offices, hotels and apartments. The Group has adopted a professional commercial operation model to centralise the operation and management of the project, which should help create a positive image and thus attract more customers, ensuring the project's long term success.

#### Commence Sales of Baoshan Wuzhou International Plaza, Baoshan City, Yunnan Province

Baoshan Wuzhou International Plaza commenced sales on 28 September. As a key project of the Baoshan Municipal Government as well as the second urban complex invested in and built by Wuzhou International, it is located in a new central with excellent geographical advantage, comprehensive ancillary facilities and convenient transportation, which offers immense commercial potential. With a planned GFA of 204,200 sq.m., the Group intends to develop the project into an urban complex integrating catering, leisure, entertainment, travel, shopping and commercial facilities.

#### Grand Opening of Rongchang Wuzhou International Trade City, Chongqing City

Rongchang Wuzhou International Trade City commenced operation on 28 September. With a total investment reaching RMB 3 billion, it is expected to become a leading Grade A trade and exhibition centre in Western China integrating product trading, international exhibition, warehousing and logistics, centralised commerce, shopping and leisure, operation and management, brand promotion, e-commerce, foreign trade, and luxury residence. The International Trade City, hailed as a key project in Chongqing City and Rongchang County, also marks the Group's first foray into the Chengyu Economic Zone.

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### **Corporate News**

#### Wuzhou International Issues US dollar Senior Notes for the First Time

On 18 September, the Group entered into a purchase agreement with BNP Paribas Securities Corp., UBS AG, Hong Kong Branch, Guotai Junan Securities (Hong Kong) Limited, Haitong International Securities Company Limited and Deutsche Bank AG, Singapore Branch in connection with the issue of senior notes in the aggregate principal amount of US\$100 million with a term of five years. The Group intends to use most of the net proceeds of the notes issue to invest in existing and new real estate projects and the remainder for general corporate purposes. The notes have been assigned provisional ratings of "B3" by Moody's Investors Service, Inc. and "B" by Fitch Ratings Ltd.

### **Awards and Recognitions**

#### 2013 China Property Brand Value Study Results Releases

Wuzhou International Ranks among Top Ten Brand Value of Commercial Property Companies

Co-organised by the Enterprise Research Institute of the Development Research Center of the State Council, Property Research Center of Tsinghua University and the China Index Academy, the 2013 China Property Brand Value Study and the 10<sup>th</sup> China Property Brand Development Forum was held in Beijing during September this year. Leveraging its outstanding edge and strong branding influence, Wuzhou International ranked sixth among the "2013 Top Ten Brand Value of Commercial Property Companies in China" with brand value of RMB 1.325 billion. This year marked the first time for the Group to be included in this list.



#### **Wuzhou International Holdings Limited**

#### **Alex CHAN**

Chief Financial Officer T: (852) 2537 1998 F: (852) 2537 1308 E: chensihan@hkwzig.com

#### **Catherine ZHOU**

Investor Relations Manager T: (852) 2537 1998

F: (852) 2537 1308

E: zhoumeng@hkwzig.com

#### Strategic Financial Relations (China) Limited

#### Serine LI

Senior Vice President T: (852) 2864 4835 F: (852) 2527 1271

E: serine.li@sprg.com.hk