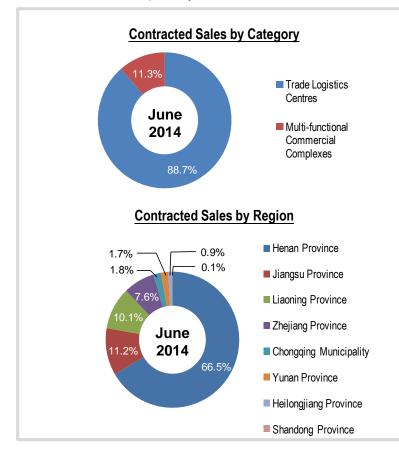
# Wuzhou International Holdings Limited Stock Code: 01369.HK



## Newsletter – Jul 2014

### **Contracted Sales**

- In June 2014, the Group recorded contracted sales of approximately RMB1.3 billion, covering a contracted sales area of approximately 191,000 sg.m., with YoY increases of 44.4% and 109.9% respectively.
- For the first six months of 2014, the Group recorded accumulated contracted sales of approximately RMB3.01 billion and a contracted sales area of approximately 438,000 sq.m., with YoY increases of 33.5% and 56.9% respectively.



#### **Wuzhou International Holdings Limited**

Starting in Wuxi, Jiangsu Province in 2004, Wuzhou International is a developer and operator of trade logistics centres and multifunctional commercial complexes with 34 projects covering ten provinces and cities across China. The Group's "Wuzhou International" brand was named "2013 Chinese commercial real estate brand value Top 10", by Development Research Center of the State Council. As at the end of 2013, Wuzhou International is No. 1 in the no. of trade logistics center, No. 1 in the no. of partial completed and trade logistics center in operation, and No. 1 in the coverage of provinces and cities, according to Savills.

\*As at 14 Jul 2014

#### Stock Information

HKSE Stock Code: 01369.HK Stock Price\*: HK\$1.65 Market Capitalisation\*: HK\$7,682 million 52-week Range\*: HK\$1.16 – 1.81

### Land Bank (As at 30 June 2014)

	Gross Floor Area (sq.m.)
Completed Projects (Held for Sale)	944,000
Projects Under Development (Held for Sale)	2,202,000
Projects Planned for Future Development	4,983,000
Total	8,132,000

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Newsletter – Jul 2014

### **Project Updates**

### Trade Logistics Centres

#### Zhejiang Province

# International High-end Apparel Hall, Phase One of Wuzhou International Trade City in Rui'an Available for Purchase

On 21 June, units at the International High-end Apparel Hall (Hall A) of Phase One at Wuzhou International Trade City in Rui'an, Wenzhou, Zhejiang Province was launched for sale at the Global Merchant Center. The project is positioned as a direct sales outlet for the factories manufacturing international apparel brands in Rui'an. It is designed and planned with global vision. Through projecting a new image of the market and business role of the city, the Hall aims to attract more local brands to enter. The project is located next to the Rui'an Express Rail Station, the core of the commercial district under government planning, underscoring its strong growth potential. As the city continues to develop, it is moving to fill the gap to address demand in the high-end fashion market in Rui'an.



#### **Liaoning Province**

#### Wuzhou International Industrial Exhibition City in Shenyang Available for Purchase

On 21 June, the first batch of stores at Wuzhou International Industrial Exhibition City in Shenyang became available for purchase. All of the units were sold out in just three hours. This is the first project in the Group's development plan to enter Shenyang in Northeastern China and has enjoyed strong support from the local government. It is located at the junction of the Third Ring Highway in Yuhong District and G304. Occupying a total area of around 1,300 mu and a total GFA of around 1.5 million sq.m., the project commands a total investment of RMB 10 billion. It is positioned to be a top trade center for industrial goods in Northeastern China.



### **Multi-functional Commercial Complex**

#### Jiangsu Province

#### Huishan (Qianzhou) Wuzhou International Plaza Available for Purchase

On 14 June, units at Huishan (Qianzhou) Wuzhou International Plaza in Wuxi, Jiangsu opened for sale. Occupying a total GFA of approximately 130,000 sq.m., the project is to be developed into a shopping, leisure, entertainment, dining, commercial and residential complex, providing one-stop shopping services for locals. It is located at Huizhou Road and Tangping Road at the heart of Qianzhou, with the Huishan Express Rail Station and the Exit of the Shanghai-Ningbo Highway in the neighborhood. As a new 10,000 mu industrial park is to be set up by the provincial government nearby, the Plaza enjoys a prime location.



#### Yunnan Province

#### Baoshan Wuzhou Contract Signing Ceremony Highlighted by the Stars Concert

On 21 June, "Wuzhou's Night" contract signing ceremony with leading brand owners was marked by a stars concert at Baoshan Aoxin Stadium. Carrefour, Dadi Digital Cinema and Watsons signed contracts with Baoshan Wuzhou International Plaza. A strategic cooperative agreement was also signed with the Brand Management Center of China International Trade Association to set up the largest and only direct sales center of international brands in Southeastern China. More than a hundred internationally renowned brands are to be introduced including Christian Dior, Prada, Bottega Veneta, etc.



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## Newsletter – Jul 2014

### **Corporate News**

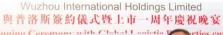
#### Wuzhou International Holds Listing Anniversary Celebration

On 12 June, Wuzhou International kicked off its listing anniversary celebration activities themed "Leading the Combination of Industries and Creating a Regional Center" to celebrate its 1<sup>st</sup> anniversary of its listing on the Main Board of the Hong Kong Stock Exchange. Apart from the Partnership Appreciation Dinner held in Hong Kong, the Group has also commenced month-long thank activities at 35 projects in 22 cities across 10 provinces to express gratitude to investors, customers and merchants.



#### Wuzhou International Partners with Global Logistics Properties to Set a New Benchmark for Commercial Logistics Parks

On 12 June, Wuzhou International's Signing Ceremony with Global Logistics Properties cum 1<sup>st</sup> Anniversary of Listing Celebration Dinner was held at Conrad Hotel Hong Kong. At the event, Mr. Shu Cecheng, Chairman of the Group, and Mr. Dongfang Hao, Managing Director (China) and Chief Investment Officer of Global Logistic Properties Investment Management (China) Co., Ltd., signed a strategic partnership agreement as the two enterprises have become strategic partners officially. After that, Mr. Zhao Lidong, Executive Director of the Group, announced the establishment of Wuzhou International Electronics Commerce Co., Ltd., a substantial step for the strategic transformation and upgrade of Wuzhou International.





### **Corporate Awards**

# Wuzhou International Garners the 2014 Best Brand Award at the China Finance Summit

On 20 June, the China Finance Summit, a mega finance event jointly organized by nearly 30 finance and mass media including China News was held in Beijing. The Group was invited to the event and was honored with the 2014 Best Brand Award. The Summit aims to gather and share commercial intelligence, explore commercialism and promote mainstream commercial values. It is regarded as one of the most influential exchange platforms within the economic discipline in China.



#### Wuzhou International Holdings Limited

#### Ronny CHEUNG

Chief Financial Officer T: (852) 2885 1369 F: (852) 2448 1369 E: ronnycheung@hkwzig.com



WeChat :

Tony TANG

Wuzhou international

Director of Investor Relations T: (852) 2885 1369 F: (852) 2448 1369 E: tangbin@hkwzig.com Strategic Financial Relations (China) Limited

# Senior Vice

Senior Vice President T: (852) 2864 4835 F: (852) 2527 1271 E: serine.li@sprg.com.hk



Weibo: 五洲国际集团

3