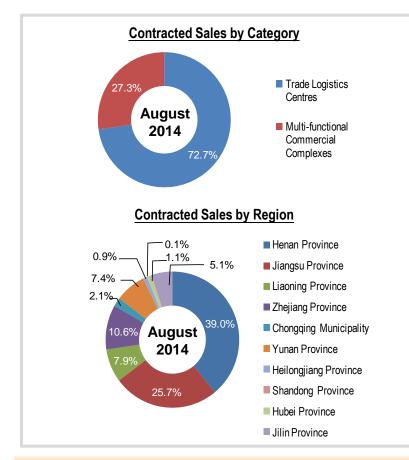
# Wuzhou International Holdings Limited Stock Code: 01369.HK



# Newsletter – Sep 2014

## **Contracted Sales**

- In August 2014, the Group recorded contracted sales of approximately RMB593 million, covering a contracted sales area of approximately 83,155 sq.m., with YoY increases of 43.9% and 38.3% respectively.
- For the first eight months of 2014, the Group recorded accumulated contracted sales of approximately RMB3.85 billion and a contracted sales area of approximately 566,894 sq.m., with YoY increases of 40.0% and 53.2% respectively.



#### Wuzhou International Holdings Limited

Starting in Wuxi, Jiangsu Province in 2004, Wuzhou International is a developer and operator of trade logistics centres and multifunctional commercial complexes with 35 projects covering eleven provinces and cities across China. The Group's "Wuzhou International" brand was named "2013 Chinese commercial real estate brand value Top 10", by Development Research Center of the State Council. As at the end of 2013, Wuzhou International is No. 1 in the no. of trade logistics center, No. 1 in the no. of partial completed and trade logistics center in operation, and No. 1 in the coverage of provinces and cities, according to Savills.

\*As at 18 Sep 2014

#### Stock Information

HKSE Stock Code: 01369.HK Stock Price\*: HK\$2.10 Market Capitalisation\*: HK\$9,778million 52-week Range\*: HK\$1.16 – 2.19

# Land Bank (As at 31 August 2014)

	Gross Floor Area (sq.m.)
Completed Projects (Held for Sale)	1,064,000
Projects Under Development (Held for Sale)	2,240,000
Projects Planned for Future Development	4,857,000
Total	8,161,000

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# Newsletter – Sep 2014

# **Project Updates**

## Trade Logistics Centres

#### Zhejiang Province Rui'an Wuzhou International Trade City Launched for Sale

On 23 August, Wuzhou International's SOHO apartment complex Rui'an was launched for sale. It is an ancillary apartment product of Rui'an Wuzhou International Trade City. Located at the core of Jiangnan Logistics Park in Rui'an, Rui'an Wuzhou International Trade City is the first large trade centre developed by Wuzhou International after its return to invest in Wenzhou. Phase One of the project is to occupy a GFA of 230,000 sq. m.

## Jilin Province

### Changchun Wuzhou International Fur City Launched for Sale

On 16 August, Changchun Wuzhou International Fur City, the largest fur-themed tourism and shopping complex in Jilin Province, was launched for sale. Located at the heart of the Jingyue District and adjacent to the light railway station and highway, the project's convenient access facilitates logistics arrangement of its retail tenants. Meanwhile, Wuzhou International and Jingyuetan Tourism Development Group have formed a strategic alliance through which both parties will co-develop a special themed tourism attraction featuring fur and the fur industry chain.

## Inner Mongolia

### Ground-breaking Ceremony Held for Tongliao Wuzhou City

On 16 August, the ground-breaking ceremony of Tongliao Wuzhou City in Inner Mongolia was held. Tongliao Wuzhou City is located at the east section of Huolin River Street, the main access that connects the east and west of Tongliao, and at the national integrated logistics hub. The project is one of the key projects to solicit investors and investment in Tongliao and Inner Mongolia Autonomous Region in 2014. The project represents an important strategic initiative for Wuzhou International to develop its national presence and enter the Inner Mongolian market.

### Yunnan Province

#### Dali Wuzhou International Trade City Holds Business Alliance Conference

Dali Wuzhou International Trade City organized a business alliance conference at Grand Bay View International Hotel Dali on 1 August. A number of leading merchants have signed up as tenants of the International Trade City.

### Multi-functional Commercial Complexes

#### Jiangsu Province

#### Yixing Heqiao Wuzhou International Plaza Available for Purchase

Yixing Heqiao Wuzhou International Plaza was launched for sale on 10 August. Located at the north of Yixing, the project is a large one-stop urban living experience center integrating a shopping mall, a customs and cultural zone, high-end residential units and boutique apartments. Its tenants also include T & T Supermarket, China Film Cinema, GOME and numerous special catering and quality product brands to attract the surrounding high-end consumers and build a mass consumption market.











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## Land Bank

#### Hubei Province

On 6 August, Wuzhou International has secured a commercial land parcel in Xiangyang, Hubei Province, which will become an extension of the Group's original project. This land parcel, with a planned GFA of 294,000 sg.m., together with a previously secured land plot, is to be developed as a whole into an integrated project encompassing a wide range of businesses. These include an industrial products expo, product wholesale trading, industrial design and development, corporate services, meetings, conventions and exhibitions, offices, electronic commerce, warehousing and logistics, and industry ancillary facilities and services. The project is to be positioned as a mega top-tier industry product distribution centre and modern trade and logistics hub in Central China.

# **Corporate Awards**

## Wuzhou International Named among 2014 Top 100 **Property Holdings Real Estate Enterprises in China**

E&H China and winshang.com have co-announced the first commercial property list in China with the property-holdings of enterprises as the assessment criteria. Wuzhou International has been ranked 35th in operating income and 20th in business scale in the "2014 Top 100 Properties Holding Real Estate Enterprises in China". The list selects enterprises engaged in commercial property operations in Mainland China, sets property income and the area of properties held as the assessment criteria and evaluates the operations of enterprises in terms of income and scale in the assessment period 2013.

	014年中 op10	□国房地 )0 - ┇	产	<sup>企业持</sup> <b>业规</b>	有物业
3.8	* 9.8	营业规模 (万平方米)	4.5	会司车	营兵规模 (万平方米)
1	万达集团	1704.00	21	保障地产	140.01
2	中核集团	384.83	22	东力地产	133.59
3	我將業業	347.77	23	XAES.	133.25
4 100	<b>分离桥</b>	318.64	24 100	14 × 1	125.48
5	新世界中国	240.46	25	序语域	125.00
6	平均里地	228.74	26	A.A.S.A	119.85
7	原始派	227,74	27	课系校算	111.50
8	万种地产	201.00	28	部育地产	109,54
9	香油地产	199.00	29	1K 19 42	2 981 - 10596
10	世纪会通	183.00	30	4.4.8.15	105.20
11	宝龙地产	179.66	31	新鸿基	104.37
12	演术会桥	177.00	32	茂美國际	98.27
13	444/	174.56	33	2 37MAP	97.16
14	强火绝产	167.24	34	明发集团	95.43
15	华南城	162.33	35	升龙集团	91.00
16	中最成な	160.00	36	现安房地户	84.50
17	绿地集团	135.17	37	高稳置地	80.14
18	爱茂集团 /(二	TT III CO 10/151.80	38	人和商品 (23)	78.00
19	保利集团	146.70	39	龙湖地产	76.53

# **Corporate News**

### Wuzhou International announces 2014 Interim Results

On 25 August, Wuzhou International announced its 2014 interim results. During the period under review, the Group recorded a revenue of approximately RMB 2,510 million, a gain of 36.4% from the corresponding period last year. Gross profit rose by 11.4% from RMB920 million in the same period last year to RMB1,030 million, with gross profit margin remaining above 40%. Because of a change of product mix, higher selling and marketing expenses due to more new projects launched and increasing interest expenses, profit after tax and total comprehensive income dropped 15.2% from the same period last year to RMB500 million. Basic earnings per share were RMB0.08.

### Founding Ceremony for the Hong Kong Taishun Association and Taishun Merchants Joint Industry Fund

On 18 August, the founding ceremony of the Hong Kong Taishun Association and Taishun Merchants Joint Industry Fund took place at the Regal Kowloon Hotel, Hong Kong. Mr. Shu Cecheng, Executive Director and Chairman of Wuzhou International, has been appointed as the founding chairman of the Association. Besides, Wuzhou International, Ganglong Group, China Goalshine Foundation Group, the Hong Kong China Fund and state-owned enterprises under the Taishun County Government have established the Taishun Merchants Joint Industry Fund - Tailian Capital. The Fund has raised RMB3 billion in proceeds during its first phase of development, which will be used to provide capital to companies founded by entrepreneurs from Taishun in overseas markets and to improve the competitive strength of their businesses.

## Wuzhou International Holdings Limited

### Ronny CHEUNG

Chief Financial Officer T: (852) 2885 1369 F: (852) 2448 1369 E: ronnycheung@hkwzig.com

WeChat :

Wuzhou international

**Tony TANG** 

**Director of Investor Relations** T: (852) 2885 1369 F: (852) 2448 1369 E: tangbin@hkwzig.com

### Strategic Financial Relations (China) Limited

Serine LI Senior Vice President T: (852) 2864 4835

F: (852) 2527 1271 E: serine.li@sprg.com.hk



Weibo : **五洲国际集团** 



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