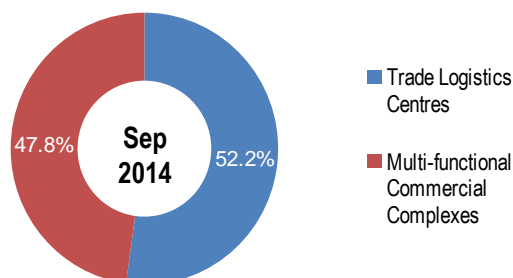


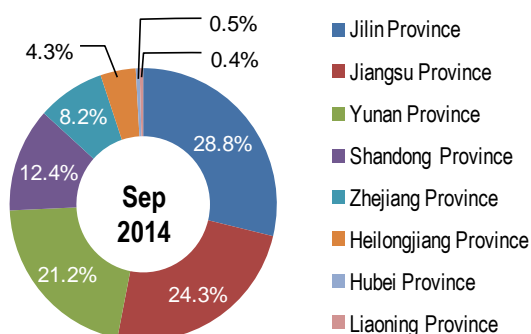
## Contracted Sales

- In September 2014, the Group recorded contracted sales of approximately RMB601.6 million, covering a contracted sales area of approximately 75,756 sq.m., with YoY increases of 10.6% and 1.3% respectively.
- For the first nine months of 2014, the Group recorded accumulated contracted sales of approximately RMB4.45 billion and a contracted sales area of approximately 642,650 sq.m., with YoY increases of 34.3% and 44.2% respectively.

### Contracted Sales by Category



### Contracted Sales by Region



### Wuzhou International Holdings Limited

Starting in Wuxi, Jiangsu Province in 2004, Wuzhou International is a developer and operator of trade logistics centres and multi-functional commercial complexes with 35 projects covering eleven provinces and cities across China. The Group's "Wuzhou International" brand was named "2013 Chinese commercial real estate brand value Top 10", by Development Research centre of the State Council. As at the end of 2013, Wuzhou International is No. 1 in the no. of trade logistics centre, No. 1 in the no. of partial completed and trade logistics centre in operation, and No. 1 in the coverage of provinces and cities, according to Savills.

\*As at 15 Oct 2014

### Stock Information

HKSE

Stock Code: 01369.HK

Stock Price\*: HK\$1.92

Market Capitalisation\*: HK\$8,846 million

52-week Range\*: HK\$1.16 – 2.19

## Land Bank ( As at 30 September 2014 )

	Gross Floor Area (sq.m.)
Completed Projects (Held for Sale)	1,048,000
Projects Under Development (Held for Sale)	2,258,000
Projects Planned for Future Development	4,837,000
<b>Total</b>	<b>8,143,000</b>

## Project Updates

### Trade Logistics Centres

#### Yunnan Province

#### Dali Wuzhou International Trade City Successfully Launched

On 6 September, Dali Wuzhou International Trade City has officially opened. Besides its unique and attractive appearance resembling the “Water Cube” in Beijing, its rich product variety, quality service and practical layout also enhance the consumer ideology and level of household sector in western Yunnan. After continuous diversification and optimization of the operation to include construction materials, household products, metals and vehicle components, the facility has turned into a major “one-stop” shopping and service centre.



#### Henan Province

#### Phase 3 of Luoyang Wuzhou International Industrial Exhibition City Launches Shops, Pedestrian Street and Duplexes for Sale

On 27 September, Phase 3 of Luoyang Wuzhou International Industrial Exhibition City has launched the shops along the hardware and vehicle component street and the commercial pedestrian street as well as duplexes for sale. Phase 3's hardware and vehicle components section has the shops situated along the street. In the core area, it delivers advantages such as easy accessibility, full supportive facilities, a strong brand and professional management services. The international pedestrian street also offers commercial and lifestyle facilities for dining, shopping, entertainment and leisure. As for the duplexes, they are located in the new district in Luobei, the busiest urban area with bright prospects for better business including strong potential for price appreciation.



#### Jilin Province

#### Changchun Wuzhou International Fur City Opens for Subscription

On 28 September, Changchun Wuzhou International Fur City Wuzhou Centre opened quality flats ranging from 58 to 132 sq.m. for subscription. The venue was overwhelmed with potential customers. The Fur City was set up as the e-commerce headquarter of Changchun elite mansion. As the offices were sold at a low cost, with a low installment threshold and no restrictions on purchase and mortgage, ready for multi-functional use and strong potential for appreciation, the available offices immediately became a new and distinctive investment target in Changchun. The project is situated in the central commercial district of Jingyue, Changchun with world top 500 enterprises in the area which creates a strong demand for leaseholds. Just three minutes away is the bustling area with Metro, Wal-Mart and Hong Kong Xintiandi in the neighborhood, which further promotes a premium land value.



### Multi-functional Commercial Complexes

#### Jiangsu Province

#### Nantong Wuzhou International Plaza Ceremony Presents the Subscription Results and Launches the Second Subscription for Shops on the Brand Street

On 13 September, Nantong Wuzhou International Plaza held a ceremony to announce the results of the previous subscription and conduct the second subscription for the shops on the brand street. Some 1500 customers subscribed in the first half hour, setting a new record after the first subscription. The project is located at the intersection of Zhongxiu Road Central and Beihao Bridge Road in Chongchuan District, Nantong City and in the CBD of the city. The project was formed by Wuzhou International Plaza and Wuzhou Yujing City, integrating modern commercial units, high-end residential units, a star-grade hotel, offices, trendy apartments, global dining, cinema, leisure and entertainment facilities.



## Corporate Awards

### Wuzhou International Again Garner “2013 Top Ten Brand Value of Commercial Property Companies in China”

Co-organized by the Enterprise Research Institute of the Development Research Centre of the State Council, the Property Research Centre of Tsinghua University and the China Index Academy, the China Property Top Ten Research Unit held the “2014 China Property Brand Value Study and the 11th China Property Brand Development Forum” in Beijing on 19-20 September. Wuzhou International was again selected among the “2014 Top Ten Brand Value of Commercial Property Companies in China,” ranking sixth.



### Zhengzhou Wuzhou International Industrial Exhibition City Honors “Advanced Property Developer”

The “Healthy Property • Harmonious Livelihood” Forum and “2014 Xintongqiao Action” Property Enterprise Selection Campaign was held on 19 September. The Forum and Campaign were supported by the Publicity Department of CPF Zhengzhou Municipal Committee and Zhengzhou Newspaper Group, organized by zynews.com and the Housing and Real Estate Association of Zhengzhou City, and co-organized by the Construction Commission of Zhengzhou Municipality, the Bureau of Urban Planning of Zhengzhou City, the Land and Resources Bureau of Zhengzhou City, the Housing Security and Real Estate Board of Zhengzhou City, the Price Bureau of Zhengzhou City and the Zhengzhou City Internet Political Study and Guiding Centre. Representatives from more than 200 property enterprises and numerous media organizations participated in the Forum. As for the enterprise selection campaign, Zhengzhou Wuzhou International was selected as an “Advanced Property Developer” from among more than 200 participating enterprises.



## Corporate News

### Ping An Real Estate and PAG Make Strategic Investments in Wuzhou International

On 12 September, Ping An Real Estate and PAG have signed a strategic investment agreement with Wuzhou International whereby Ping An Real Estate (Hong Kong) Company Limited and PAG VIII are to subscribe for US\$100 million of convertible notes from the Group. Ping An Real Estate (Hong Kong) and PAG VIII are to purchase US\$100 million in convertible notes at an initial conversion price of HK\$1.78 per share from the Group. At the same time, Ping An Real Estate Company Limited and Wuzhou International have entered into a strategic cooperation framework agreement under which Ping An is to make an aggregate strategic investment of up to RMB1.5 billion within five years in the Group's future specialized wholesale markets and logistics projects. The strategic alliance aims to further advance Wuzhou International's position as the leading developer and operator of integrated merchandising and logistics platforms.



### Wuzhou International signs a cooperative framework agreement with Hangzhou Eastern Road-port Logistics Management Co., Ltd.

Wuzhou International and Hangzhou Eastern Road-port Logistics Management Co., Ltd. have signed a cooperative framework agreement this month regarding the co-development of commercial and trading projects and “road-port” logistics projects. Both parties plan to enhance the synergies between commercial, trading and logistics operations, capitalizing on the Group's competitive edge in developing and operating commercial and trading facilities and Hangzhou Eastern's experience in operating “road-port” logistics facilities. Both parties also intend to explore the development and operation model and project collaboration proposal of industry convergence.

## Wuzhou International Holdings Limited

### Ronny CHEUNG

Chief Financial Officer

T: (852) 2885 1369

F: (852) 2448 1369

E: ronnycheung@hkwwig.com

### Tony TANG

Director of Investor Relations

T: (852) 2885 1369

F: (852) 2448 1369

E: tangbin@hkwwig.com

## Strategic Financial Relations (China) Limited

### Serine LI

Senior Vice President

T: (852) 2864 4835

F: (852) 2527 1271

E: serine.li@sprg.com.hk



WeChat :  
Wuzhou\_international



Weibo :  
五洲国际集团