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# TOM Group Limited TOM集團有限公司

(Incorporated in the Cayman Islands with limited liability)

(Stock Code: 2383)

## INTERIM RESULTS FOR THE SIX MONTHS ENDED 30 JUNE 2017

#### **CHAIRMAN'S STATEMENT**

For the six months ended 30 June 2017, the Group continued to focus on its strategic transformation and realignment of priorities to invest in e-commerce, fintech and big data analytics sectors. The Group reported revenue from continuing operations of HK\$456 million. Gross revenue from the Group's Technology Platform and Investments was HK\$53 million. The Group's Media Business, represented by Publishing and Advertising business units, recorded gross revenue of HK\$404 million. Including share of loss from associated companies of HK\$58 million and non-recurring impairment charges of HK\$22 million, the Group's loss before net finance costs and taxation was HK\$111 million. Loss attributable to shareholders was HK\$138 million.

Ule (<u>www.ule.com</u>), a joint venture with China Post, continued its growth momentum and delivered operational performance metrics during the review period. Ule reported an increase in its GMV to over RMB47 billion and as at the end of June 2017, with more than 400,000 retail stores in rural China on Ule's e-commerce platform.

Pixnet, the Group's social network business, experienced steady growth during the period. Gross revenue increased 8% to HK\$37 million with segment profit of HK\$2 million.

Amidst tough operating environment in Taiwan, the Publishing Group maintained its market leadership position in traditional publishing. During the period, gross revenue was HK\$359 million with segment profit of HK\$21 million.

The Group's traditional advertising business in Mainland China continued to be adversely affected by the deteriorating market conditions and certain government town planning initiatives. During the period, the Group accelerated its restructuring efforts in traditional media businesses and exited from certain non-performing business units. Gross revenue of our Advertising Group was HK\$46 million and segment loss was HK\$19 million.

Going forward, TOM Group will continue to streamline its cost with prudent financial and operating discipline, invest in technology businesses and accelerate the restructuring of its traditional advertising business portfolio in the second half of 2017.

I would like to take this opportunity to thank the management and all the staff of the Group for their hard work and dedication.

Frank John Sixt
Chairman

Hong Kong, 2 August 2017

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

#### **Financial Highlights**

	For the six months ended					
	30 June 2017 HK\$'000	30 June 2016 HK\$'000 (Restated)*				
Continuing Operations:						
Consolidated revenue	455,781	510,289				
Loss <sup>(1)</sup> before impairment charges <sup>(2)</sup>	(88,867)	(81,332)				
Assets impairment <sup>(2)</sup>	(22,249)	-				
Loss attributable to equity holders of the Company - before discontinued operations - after discontinued operations	(138,305) (138,305)	(104,032) (129,067)				
Loss per share (HK cents) - before discontinued operations - after discontinued operations	(3.55) (3.55)	(2.67) (3.32)				

- (1) Loss before net finance costs and taxation (including share of results of investments accounted for using the equity method)
- <sup>(2)</sup> 2017: Provision for impairment of an available-for-sale financial asset (HK\$12,243,000) held by the Mobile Internet Group and impairment of certain fixed assets (HK\$10,006,000) of the outdoor media operation under the Advertising Group
- \* By the end of 2016, the Group ceased the television operations which were mainly engaged in advertising sales in relation to satellite television channel operations and production of broadcasting programmes in Mainland China. As a result, the condensed consolidated interim financial information for the first half of 2016 had been restated accordingly to conform with the current period presentation

#### **Business Review**

During the reporting period, TOM Group continued its strategic transformation journey and attained steady progress in its high growth and technology-centric investments to create value for the Company. Gross revenue from the Group's Technology Platform and Investments was HK\$53 million, a slight increase from the previous period. Meanwhile, the Group continued to restructure its Media Business which recorded gross revenue of HK\$404 million with segment profit of HK\$2 million amid tough operating environment in traditional advertising market.

## Technology Platform and Investments – continue growth trajectory with impressive results

The Group is pleased with the swift growth and development of its major investments which delivered promising results during the period.

In 2014, TOM Group invested in WeLab, a fast growing fintech company offering online and seamless mobile finance services in Hong Kong and China. In 2016, WeLab was named in a KPMG-sponsored report as one of the top 100 fintech companies in the world - #6 in China and #33 globally. WeLab experienced tremendous top-line growth in first half of 2017, growing 5 times compared to first half of 2016. WeLab has facilitated more than US\$1.4 billion in loans since its inception in 2013. Similar to its loan portfolio growth, WeLab's user base grew

significantly, reaching 20 million users. During this period, WeLab launched a strategic partnership with Postal Savings Bank of China to provide mobile lending solutions to its customers through its extensive network of more than 40,000 branches. WeLab plans to extend its reach further by launching more partnerships with banks going forward. Meanwhile, in Hong Kong, WeLab showcases its use of technology to improve the borrowing experience when it launched the Artificial Intelligence Balance Transfer product, the first AI-powered loan product in the market.

Rubikloud, a machine learning platform for retail which TOM Group invested in 2015, has continued to grow rapidly during the review period. The company has been winning large retail deals across the world, including a major project with *A.S. Watson* and a contract with a US\$5.5 billion beauty retailer *Ulta Beauty*, utilising its machine learning products and services. With its valuable data analytics and intelligence, Rubikloud is able to help its existing retail clients to make an average of around 30% improvements in inventory stockouts and forecasting revenue across all categories of goods. Going forward, Rubikloud will continue to grow its client base including cooperation with world renowned technology giants. The company is on track to double its revenue for a third straight year.

Ule, our e-commerce joint venture with China Post, continued to record strong operating performance. During the review period, more than 400,000 retail stores in rural China have joined Ule's e-commerce platform. According to information provided by Ule, its GMV exceeded RMB47 billion by the end of June in 2017.

During the review period, the Group continued to invest in growing Pixnet, our Social Network business. Pixnet is amongst the top social media portals in Taiwan with 5.9 million members and 6.2 million unique visitors per day. Gross revenue of Pixnet increased 8% to HK\$37 million and segment profit was HK\$2 million during the review period when it continued to reinvest its profits to grow the business.

## Media Business — maintaining leadership in publishing operation; accelerating restructuring efforts on traditional advertising business

The Group's traditional publishing business maintained its market leadership position in Taiwan and showed resilience amid tough operating environment during the review period. Gross revenue and segment profit was HK\$359 million and HK\$21 million respectively.

During the period, the Group restructured its traditional advertising business portfolio and discontinued some non-performing outdoor media businesses to reduce loss. Our total available outdoor media assets reduced 35% to about 37,000 square metres. Overall, the Group's Advertising business recorded gross revenue of HK\$46 million and segment loss of HK\$19 million.

For the six months ended 30 June 2017, the Group's revenue from continuing operations was HK\$456 million. During the review period, the Group has made an impairment of its investment in a German-based peer-to-peer insurance platform in view of its lower valuation. Including share of loss from associated companies of HK\$58 million and impairments of certain outdoor media assets and investment securities totalling HK\$22 million, the Group's loss before net finance costs and taxation was HK\$111 million. Loss attributable to shareholders was HK\$138 million.

Going forward, the Group will continue to invest in technology businesses and create long-term value for our shareholders.

#### **Liquidity and Financial Resources**

As at 30 June 2017, TOM Group had cash and bank balances, excluding pledged deposits, of approximately HK\$373 million. A total of HK\$3,509 million financing facilities were available, of which HK\$2,735 million, or 78%, had been utilised as at 30 June 2017, to finance the Group's investment, capital expenditures and for working capital purposes.

Total borrowings of TOM Group amounted to approximately HK\$2,735 million as at 30 June 2017, of which HK\$2,526 million and HK\$209 million equivalent is denominated in Hong Kong dollar and New Taiwan dollar respectively. The borrowings included long-term bank loans of approximately HK\$2,674 million (including portion repayable within one year) and short-term bank loans of approximately HK\$61 million. All bank loans bore floating interest rates. The gearing ratio (Debts/(Debts + Equity)) of TOM Group was 109% as at 30 June 2017, compared to 104% as at 31 December 2016.

As at 30 June 2017, the Group had net current assets of approximately HK\$378 million, as compared to balance of approximately HK\$396 million as at 31 December 2016. As at 30 June 2017, the current ratio (Current assets/Current liabilities) of TOM Group was 1.60, at similar level of 1.61 as at 31 December 2016.

For the first six months of 2017, net cash used in operating activities after interest and taxation paid was HK\$16 million, 43% lower than HK\$29 million for the same period of 2016. Net cash used in investing activities was HK\$46 million, mainly included capital expenditures of HK\$50 million; partially offset by net proceeds from disposal of subsidiaries of HK\$1 million and dividends received of HK\$3 million.

#### **Charges on Group Assets**

As at 30 June 2017, the Group had restricted cash amounting to HK\$8 million, being bank deposits mainly pledged in favour of certain publishing distributors as retainer fee for potential sales return, and banks as security for credit card and advance receipt, and quality assurance for government projects in Taiwan, and also the courts for legal proceedings in Mainland China.

#### **Contingent Liabilities**

As at 30 June 2017, the Group had no significant contingent liabilities.

#### **Subsequent Events**

There is no subsequent event after the reporting period which has material impact to the condensed consolidated interim financial information of the Group.

#### **Foreign Exchange Exposure**

The Group's operations principally locate in Mainland China and Taiwan, with transactions and related working capital denominated in Renminbi and New Taiwan dollar respectively. In general, it is the Group's policy for each operating entity to borrow in their local currencies, where necessary, to minimise currency risk. Overall, the Group is not exposed to significant foreign exchange risk; however, the Group will monitor this risk on an ongoing basis.

#### **Employee Information**

As at 30 June 2017, TOM Group had approximately 1,500 full-time employees (excluding approximately 500 full-time employees of Ule, an associated company of TOM). For the first six months of the year, employee costs, including Directors' emoluments, totalled HK\$187 million. The Group's employment and remuneration policies remained the same as detailed in the Annual Report for the year ended 31 December 2016.

#### Disclaimer:

Non-GAAP measures

Certain non-GAAP (generally accepted accounting principles) measures, such as profit/(loss) before net finance costs and taxation including share of results of investments accounted for using the equity method and segment profit/(loss) excluding provision for impairment of other assets, are used for assessing the Group's performance. These non-GAAP measures are not expressly permitted measures under GAAP in Hong Kong and may not be comparable to similarly titled measures for other companies. Accordingly, such non-GAAP measures should not be considered as an alternative to operating income as an indicator of the operating performance of the Group or as an alternative to cash flows from operating activities as a measure of liquidity. The use of non-GAAP measures is provided solely to enhance the overall understanding of the Group's current financial performance. Additionally, since the Group has historically reported certain non-GAAP results to investors, it is considered the inclusion of non-GAAP measures provides consistency in the Group's financial reporting.

## CONDENSED CONSOLIDATED INTERIM INCOME STATEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2017

		Unaud Six months end	
	Note	2017 HK\$'000	2016 HK\$'000 (Restated)
Continuing operations Revenue	2	455,781	510,289
Cost of sales Selling and marketing expenses Administrative expenses Other operating expenses Other gains, net		(286,282) (73,071) (54,466) (73,454) 1,091	(318,553) (74,086) (53,367) (77,203) 1,926
Provision for impairment of other assets	3	(30,401) (22,249)	(10,994)
Share of profits less losses of investments accounted		(52,650)	(10,994)
for using the equity method	4	(58,466)	(70,338)
Loss before net finance costs and taxation	5	(111,116)	(81,332)
Finance income Finance costs		1,489 (31,052)	1,944 (17,953)
Finance costs, net	6	(29,563)	(16,009)
Loss before taxation Taxation	7	(140,679) (5,544)	(97,341) (11,520)
Loss for the period from continuing operations		(146,223)	(108,861)
<b>Discontinued operations</b> Loss for the period from discontinued operations	8	<u>-</u>	(25,038)
Loss for the period		(146,223)	(133,899)

## CONDENSED CONSOLIDATED INTERIM INCOME STATEMENT FOR THE SIX MONTHS ENDED 30 JUNE 2017

		Unau Six months e 2017	ndited nded 30 June 2016
	Note	HK\$'000	HK\$'000 (Restated)
Loss for the period attributable to:  - Non-controlling interests  - Equity holders of the Company		(7,918) (138,305)	(4,832) (129,067)
		(146,223)	(133,899)
Loss for the period attributable to equity holders of the Company			
<ul><li>From continuing operations</li><li>From discontinued operations</li></ul>		(138,305)	(104,032) (25,035)
		(138,305)	(129,067)
Loss per share attributable to equity holders of the Company during the period			
Basic and diluted  - From continuing operations  - From discontinued operations	10	HK(3.55) cents	HK(2.67) cents HK(0.65) cents
		HK(3.55) cents	HK(3.32) cents

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE SIX MONTHS ENDED 30 JUNE 2017

		nudited nded 30 June 2016 HK\$'000 (Restated)
Loss for the period	(146,223)	(133,899)
Items that may be subsequently reclassified to income statement:		
Exchange translation differences	13,108	(14,868)
Other comprehensive income/(expense) for the period, net of tax	13,108	(14,868)
Total comprehensive expense for the period	(133,115)	(148,767)
Total comprehensive expense for the period attributable to:		
<ul> <li>Non-controlling interests</li> </ul>	(311)	(4,992)
– Equity holders of the Company	(132,804)	(143,775)
Total comprehensive expense for the period attributable to equity holders of the Company:		
<ul><li>From continuing operations</li><li>From discontinued operations</li></ul>	(131,691) (1,113)	(120,073) (23,702)
	(132,804)	(143,775)

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION AS AT 30 JUNE 2017

ASSETS AND LIABILITIES	Note	Unaudited 30 June 2017 HK\$'000	
Non-current assets Fixed assets Goodwill Other intangible assets Investments accounted for using the equity method Available-for-sale financial assets Advance to an investee company Deferred tax assets Other non-current assets	4	44,473 622,635 77,569 1,182,095 68,824 2,191 39,180 5,264	65,508 621,064 75,829 1,242,609 79,671 2,191 36,980 9,323
		2,042,231	2,133,175
Current assets Inventories Trade and other receivables Restricted cash Cash and cash equivalents	11	115,202 516,449 8,449 373,393	107,077 556,780 7,488 377,180
		1,013,493	1,048,525
Current liabilities Trade and other payables Taxation payable Long-term bank loans – current portion Short-term bank loans	12	487,090 21,380 65,732 60,824	541,990 19,416 62,293 28,517
		635,026 	652,216 
Net current assets		378,467 	396,309
Total assets less current liabilities		2,420,698	2,529,484
Non-current liabilities Deferred tax liabilities Long-term bank loans – non-current portion Pension obligations		10,251 2,608,165 37,252 2,655,668	8,833 2,579,013 41,610 
Net liabilities		(234,970) ====================================	(99,972) ————
EQUITY Equity attributable to the Company's equity holders			
Share capital Deficits Own shares held		389,328 (930,538) (6,244)	389,328 (797,709) (6,244)
Non-controlling interests		(547,454) 312,484	(414,625) 314,653
Total deficit		(234,970)	(99,972)

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 30 JUNE 2017

#### Unaudited

<u> </u>					Attributable to e	quity holders of	the Company	1					
							Available-						
							for-sale						
					Capital		financial				Total	Non-	
	Share	Own	Share	Capital	redemption	General	assets	Exchange	Other	Accumulated	shareholders'	controlling	Total
	capital	shares held	premium	reserve	reserve	reserve	reserve	reserve	reserve	losses	deficits	interests	deficit
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Balance at 1 January 2017	389,328	(6,244)	3,625,981	(75,054)	776	158,410	11,017	695,323	6,096	(5,220,258)	(414,625)	314,653	(99,972)
Comprehensive income:													
Loss for the period	-	-	-	-	-	-	-	-	-	(138,305)	(138,305)	(7,918)	(146,223)
Other comprehensive income:													
Exchange translation differences	-	-	-	-	-	-	-	5,501	-	-	5,501	7,607	13,108
Total comprehensive													
income/(expense) for													
the period ended 30 June 2017	-	-	-	-	-	-	-	5,501	-	(138,305)	(132,804)	(311)	(133,115)
Transactions with equity holders:													
Disposal of subsidiaries	-	-	-	-	-	-	-	-	-	-	-	(1,883)	(1,883)
Acquisition of additional interests in a													
subsidiary	-	-	-	(25)	-	-	-	-	-	-	(25)	25	-
Transfer to general reserve	-			-	-	16	-	-	-	(16)	-	-	
Transactions with equity holders	-	-	-	(25)	-	16	-	-	-	(16)	(25)	(1,858)	(1,883)
Balance at 30 June 2017	389,328	(6,244)	3,625,981	(75,079)	776	158,426	11,017	700,824	6,096	(5,358,579)	(547,454)	312,484	(234,970)

### CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 30 JUNE 2017

#### Unaudited

<u>-</u>	Attributable to equity holders of the Company												
							Available-						
							for-sale						
					Capital		financial				Total	Non-	
	Share	Own	Share	Capital	redemption	General	assets	Exchange	Other	Accumulated	shareholders'	controlling	Total
	capital	shares held	premium	reserve	reserve	reserve	reserve	reserve	reserve	losses	deficits	interests	equity
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Balance at 1 January 2016	389,328	(6,244)	3,625,981	(124,596)	776	155,774	11,017	737,064	-	(4,936,769)	(147,669)	388,332	240,663
Comprehensive income:													
Loss for the period	_	-	-	-	-	-	-	-	_	(129,067)	(129,067)	(4,832)	(133,899)
Other comprehensive income:											, ,		, , ,
Exchange translation differences	-	-	-	-	-	-	-	(14,708)	-	-	(14,708)	(160)	(14,868)
Total comprehensive expense for													
the period ended 30 June 2016	-	-	-	-	-	-	-	(14,708)	-	(129,067)	(143,775)	(4,992)	(148,767)
Share of other reserve of an													
investment accounted for using the													
equity method	-	-	-	-	-	-	-	-	6,096	-	6,096	677	6,773
Transactions with equity holders:													
Contribution from non-controlling													
interests	-	-	-	-	-	-	-	-	-	-	-	943	943
Balance at 30 June 2016	389,328	(6,244)	3,625,981	(124,596)	776	155,774	11,017	722,356	6,096	(5,065,836)	(285,348)	384,960	99,612

#### NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

#### 1 Basis of preparation and accounting policies

This financial information is extracted from the Group's unaudited condensed consolidated interim financial information for the six months ended 30 June 2017 which has been prepared in accordance with Hong Kong Accounting Standard ("HKAS") 34 "Interim Financial Reporting" issued by the Hong Kong Institute of Certified Public Accountants ("HKICPA") and applicable disclosure requirements of the Listing Rules.

The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended 31 December 2016, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("HKFRS").

As at 30 June 2017, the Group had net liabilities of HK\$235 million. The Group also has undrawn banking facilities guaranteed by one of its substantial shareholders. In preparing this unaudited condensed consolidated interim financial information, the Group has taken into account all information that could reasonably be expected to be available and has ascertained that the Group has obtained adequate financial resources to support the Group to continue in operational existence for the foreseeable future. Given its availability to the banking facilities, the Group considers it will have adequate financial resources to enable it to operate and meet its liabilities and commitments as and when they fall due within the next twelve months from the end of the reporting period. Accordingly, the Group has prepared this unaudited condensed consolidated interim financial information on a going concern basis.

The accounting policies and methods of computation used in the preparation of this condensed consolidated interim financial information are consistent with those used in 2016 annual financial statements, except for the adoption of amendments to standards which are relevant to the operations of the Group and mandatory for annual periods beginning 1 January 2017.

The adoption of these amendments to standards does not have a material impact on the Group's accounting policies.

Taxes on income in the interim periods are accrued using the tax rate that would be applicable to expected total annual earnings.

#### 2 Turnover, revenue and segment information

In 2016, the Group was re-positioned as a media and technology company, which resulted in some changes of reportable operating segments. The provision of services of online community and social networking websites and related online advertising were separately reported as an operating segment, namely Social Network Group. The advertising sales of outdoor media assets and provision of outdoor media services; provision of media sales, event production and marketing services were aggregated and reported as an operating segment, namely Advertising Group.

By the end of 2016, the Group ceased the television operations which were classified as the discontinued operations for the year ended 31 December 2016. Further details of the cessation of the television operations are set out in note 8 to this financial information.

As a result, the condensed consolidated interim financial information for the first half of 2016 had been restated accordingly to conform with the current period presentation.

The Group has five reportable operating segments:

#### **Continuing operations**

- E-Commerce Group provision of services to users using the mobile and Internetbased marketplace and provision of technical services for e-commerce operations.
- Mobile Internet Group provision of mobile Internet services, online advertising and commercial enterprise solutions.
- Social Network Group provision of services of online community and social networking websites and related online advertising.
- Publishing Group magazine and book circulation, sales of publication advertising and other related products.
- Advertising Group advertising sales of outdoor media assets and provision of outdoor media services; provision of media sales, event production and marketing services.

#### **Discontinued operations**

 Television Operations – advertising sales in relation to satellite television channel operations and production of broadcasting programmes.

Sales between segments are carried out at arm's length.

#### 2 Turnover, revenue and segment information (Continued)

The segment results for the six months ended 30 June 2017 are as follows:

Unaudited Six months ended 30 June 2017

					Six months	ended 30 June 2	2017			
- -				Continuing O	perations				Discontinued Operations Television	
	Tech	nology Platform	and Investment	ts		Media Business			Operations	
	E-Commerce Group HK\$'000	Mobile Internet Group HK\$'000	Social Network Group HK\$'000	Sub-total HK\$'000	Publishing Group HK\$'000	Advertising Group HK\$'000	Sub-total HK\$'000	Total HK\$'000	HK\$'000	Total HK\$′000
Gross segment revenue Inter-segment revenue	5,780 -	9,816 -	37,016 (768)	52,612 (768)	358,714 -	45,703 (480)	404,417 (480)	457,029 (1,248)		457,029 (1,248)
Net revenue from external customers	5,780	9,816	36,248	51,844	358,714	45,223	403,937	455,781		455,781
Segment profit/(loss) before amortisation and depreciation Amortisation and	1,640	(9,949)	2,847	(5,462)	72,704	(11,472)	61,232	55,770	-	55,770
depreciation	-	(812)	(1,022)	(1,834)	(51,318)	(7,787)	(59,105)	(60,939)	-	(60,939)
Segment profit/(loss)	1,640	(10,761)	1,825	(7,296)	21,386	(19,259)	2,127	(5,169)	-	(5,169)
Other material items: Provision for impairment of other assets Share of profits less losses of investments	-	(12,243)	-	(12,243)	-	(10,006)	(10,006)	(22,249)	-	(22,249)
accounted for using the equity method	(59,584)	176		(59,408)	942		942	(58,466)		(58,466)
	(59,584)	(12,067)	-	(71,651)	942	(10,006)	(9,064)	(80,715)	-	(80,715)
Finance costs: Finance income (note a) Finance expenses	-	1,025	4	1,029	2,485	278	2,763	3,792	-	3,792
(note a)	-	-	(6)	(6)	(1,674)	-	(1,674)	(1,680)	-	(1,680)
	-	1,025	(2)	1,023	811	278	1,089	2,112	-	2,112
Segment profit/(loss) before taxation	(57,944)	(21,803)	1,823	(77,924)	23,139	(28,987)	(5,848)	(83,772)	-	(83,772)
Unallocated corporate expenses										(56,907)
Loss before taxation										(140,679)
Expenditure for operating segment non-current assets  Unallocated	-	1,450	1,281	2,731	47,426	30	47,456	50,187	-	50,187
expenditure for non-current assets										2
Total expenditure for non-current assets										50,189

#### Note (a):

Inter-segment interest income and inter-segment interest expenses amounted to HK\$2,307,000 and HK\$6,000 were included in the finance income and finance expenses from continuing operations respectively.

#### 2 Turnover, revenue and segment information (Continued)

The segment results for the six months ended 30 June 2016 are as follows:

Unaudited
Six months ended 30 June 2016 (Restated)

					Six months end	ed 30 June 2016	(Restated)			
				Continuing O	perations				Discontinued Operations	
	Tech	nology Platform Mobile	and Investment	ts		Media Business			Television Operations	
	E-Commerce Group HK\$'000	Internet Group HK\$'000	Network Group HK\$'000	Sub-total HK\$'000	Publishing Group HK\$'000	Advertising Group HK\$'000	Sub-total HK\$'000	Total HK\$'000	HK\$'000	Total HK\$'000
Gross segment revenue Inter-segment revenue	2,610	14,384	34,129 (693)	51,123 (693)	376,039	84,000 (180)	460,039 (180)	511,162 (873)	4,283	515,445 (873)
Net revenue from external customers	2,610	14,384	33,436	50,430	376,039	83,820	459,859	510,289	4,283	514,572
Segment profit/(loss) before amortisation and depreciation	(2,516)	(10,796)	10,904	(2,408)	88,225	(4,287)	83,938	81,530	(12,833)	68,697
Amortisation and depreciation	-	(1,025)	(1,023)	(2,048)	(53,923)	(9,050)	(62,973)	(65,021)	(1,700)	(66,721)
Segment profit/(loss)	(2,516)	(11,821)	9,881	(4,456)	34,302	(13,337)	20,965	16,509	(14,533)	1,976
Other material item: Share of profits less losses of investments accounted for using the equity method	(70,030)	63	_	(69,967)	(371)		(371)	(70,338)		(70,338)
Finance costs: Finance income (note a)	1	1,366	4	1,371	2,850	352	3,202	4,573		4,573
Finance expenses (note a)	-	-	(53)	(53)	(1,674)	-	(1,674)	(1,727)	(10,505)	(12,232)
	1	1,366	(49)	1,318	1,176	352	1,528	2,846	(10,505)	(7,659)
Segment profit/(loss) before taxation	(72,545)	(10,392)	9,832	(73,105)	35,107	(12,985)	22,122	(50,983)	(25,038)	(76,021)
Unallocated corporate expenses										(46,358)
Loss before taxation										(122,379)
Expenditure for operating segment non-current assets	-	85	1,401	1,486	54,681	82	54,763	56,249	536	56,785
Unallocated expenditure for non-current assets										
Total expenditure for non-current assets										56,785

#### Note (a):

Inter-segment interest income and inter-segment interest expenses amounted to HK\$2,675,000 and HK\$53,000 were included in the finance income and finance expenses from continuing operations respectively.

Inter-segment interest expenses amounted to HK\$9,562,000 were included in the finance expenses from discontinued operations.

#### 2 Turnover, revenue and segment information (Continued)

The segment assets and liabilities at 30 June 2017 are as follows:

Unaudited
As at 30 June 2017

	Techno	ology Platform	and Investme		g Operations  Media Business				Discontinued Operations Television Operations	-
	E-Commerce Group HK\$'000	Mobile Internet Group HK\$'000	Social Network Group HK\$'000	Sub-total HK\$'000	Publishing Group HK\$'000	Advertising Group HK\$'000	Sub-total HK\$'000	Total HK\$'000	HK\$'000	Total HK\$′000
Segment assets Investments accounted for using the equity	104,463	351,671	42,566	498,700	1,133,860	207,754	1,341,614	1,840,314	1,304	1,841,618
method Unallocated assets	1,174,583	4,909	-	1,179,492	2,603	-	2,603	1,182,095 32,011	-	1,182,095 32,011
Total assets								3,054,420	1,304	3,055,724
Segment liabilities Unallocated liabilities:	23,538	69,146	16,484	109,168	272,238	62,742	334,980	444,148	4,269	448,417
Corporate liabilities								75,925	-	75,925
Current taxation								21,336	44	21,380
Deferred taxation								10,251	-	10,251
Borrowings								2,734,721		2,734,721
Total liabilities								3,286,381	4,313	3,290,694

The segment assets and liabilities at 31 December 2016 are as follows:

Audited
As at 31 December 2016

					A3 dt 31 L	occerriber 2010				
				Continuing	Operations				Discontinued Operations	I
	Techno	ology Platform	and Investm	ents	Media Business				Television Operations	_
	E-Commerce Group HK\$'000	Mobile Internet Group HK\$'000	Social Network Group HK\$'000	Sub-total HK\$'000	Publishing Group HK\$'000	Advertising Group HK\$'000	Sub-total HK\$'000	Total HK\$′000	HK\$'000	Total HK\$'000
Segment assets Investments accounted for using the equity	99,745	369,078	36,951	505,774	1,149,376	242,412	1,391,788	1,897,562	3,797	1,901,359
method Unallocated assets	1,234,130	4,686	-	1,238,816	3,793	-	3,793	1,242,609 37,732	-	1,242,609 37,732
Total assets								3,177,903	3,797	3,181,700
Segment liabilities Unallocated liabilities:	23,873	65,741	17,983	107,597	321,190	62,603	383,793	491,390	10,265	501,655
Corporate liabilities								81,945	_	81,945
Current taxation								19,372	44	19,416
Deferred taxation								8,833	-	8,833
Borrowings								2,669,823	-	2,669,823
Total liabilities								3,271,363	10,309	3,281,672

The unallocated assets represent the corporate assets. The unallocated liabilities represent the corporate liabilities in addition to operating segment taxation payable, deferred tax liabilities and borrowings which are managed on a central basis.

#### 3 Provision for impairment of other assets

The provision made in the current period represented the provision for impairment of an available-for-sale financial asset of HK\$12,243,000 (2016: Nil) held by the Mobile Internet Group and certain fixed assets of HK\$10,006,000 (2016: Nil) of the outdoor media operation under the Advertising Group. These provisions were made with reference to the reduced estimated recoverable values of respective assets.

#### 4 Investments accounted for using the equity method

The amounts recognised in the condensed consolidated interim statement of financial position are as follows:

Unaudited	Audited
30 June	31 December
2017	2016
HK\$'000	HK\$'000
1,182,095	1,242,609

Associated companies

The share of net losses recognised in the condensed consolidated interim income statement are as follows:

as follows.			
Associated companies	(58,466)	(70,338)	

#### Note:

In June 2016, the shareholders of Ule Holdings Limited ("Ule Holdings"), a material associated company of the Group, resolved the launch of share incentive options of Ule Holdings ("Ule Share Incentive Options"). Under the Ule Share Incentive Options, a total of 100,000,000 ordinary shares (based on the current par value of US\$0.00001 each) were reserved, of which 43.71% of the Ule Share Incentive Options representing 43,711,860 shares ("Ule Major Shareholder Options") were approved to be granted to one of Ule Holdings' major shareholders ("Ule Major Shareholder"), subject to the completion of a deed ("Deed") signed by Ule Holdings and all of its shareholders, and the remaining 56.29% of the Ule Share Incentive Options representing 56,288,140 shares ("Ule Other Options") were approved to be granted to directors, employees and consultants of Ule and such other persons contributing to Ule, subject to determination of the details of Ule Other Options by the Ule remuneration committee ("Ule Committee").

As if the Ule Share Incentive Options are all granted and fully vested, Ule Holdings would be held as to 43.71%, 38.23%, 13.00% and 5.06% by Ule Major Shareholder, a non-wholly owned subsidiary of the Group, certain investors and holders of Ule Other Options respectively on a fully diluted basis.

In June 2016, the Deed was signed by Ule Holdings, the Ule Major Shareholder and remaining shareholders of Ule Holdings, under which it was mutually agreed that Ule Holdings granted Ule Major Shareholder Options to the Ule Major Shareholder for its contributions to Ule's business over the past years. The Ule Major Shareholder Options granted to the Ule Major Shareholder are only exercisable upon the completion of a qualified initial public offering ("Qualified IPO") of Ule Holdings. The exercise price of each Ule Major Shareholder Option is at the par value of each share on the exercise date. The Deed will be terminated if the Qualified IPO of Ule Holdings is not completed within 10 years from the date of the Deed. As at 30 June 2017, Ule Major Shareholder Options are not yet exercisable as the Qualified IPO has not occurred. During the period ended 30 June 2016, Ule Holdings recognised the share-based compensation expense in relation to the Ule Major Shareholder Options of approximately RMB13,784,000. The Group's share of this expense amounted to approximately HK\$6,773,000.

Up to date, no option under the Ule Other Options has been granted.

#### 5 Loss before net finance costs and taxation

Loss before net finance costs and taxation is stated after charging/crediting the following:

Unaudited
Six months ended 30 June

_		2017			2016 (Restated)	
	Continuing operations HK\$'000	Discontinued operations HK\$'000	Total HK\$'000	Continuing operations HK\$'000	Discontinued Operations HK\$'000	Total HK\$'000
Charging:	τικφ σσσ	111000	τικφ σσσ	1110 000	111000	τικφ σσσ
Depreciation	15,574	_	15,574	17,791	1,018	18,809
Amortisation of other intangible assets	46,396	-	46,396	48,318	682	49,000
Provision for impairment of an available-for-sale financial	,		•	,		•
asset	12,243	-	12,243	574	-	574
Loss on disposal of fixed assets	-	-	-	329	-	329
Exchange loss, net	648	-	648	1,006	-	1,006
Crediting:						
Dividend income from						
available-for-sale financial						
assets	447	-	447	474	-	474
Gain on disposal of subsidiaries						
(note a)	1,186	-	1,186	-	-	=
Gain on disposal of a former						
subsidiary (note b)	-	-	-	3,361	-	3,361
Gain on disposal of fixed assets	106	-	106	-	-	-
Exchange gain, net	-	-	-	-	15	15

#### Notes:

- (a) In March 2017, a subsidiary of the Advertising Group entered into an agreement to dispose its entire interests in two subsidiaries engaging in outdoor media business in Shandong, at a consideration of RMB1,000,000 (approximately HK\$1,130,000). Upon the disposal of equity interests in the two subsidiaries, a consideration payable of RMB2,500,000 (approximately HK\$2,825,000) was written back. As a result, a gain on disposal amounting to approximately HK\$1,186,000 (include the writeback of consideration payable) was recognised in the condensed consolidated interim income statement for the period ended 30 June 2017.
- (b) In January 2016, the Group recognised a gain upon completion of the disposal of its entire equity interest in a former subsidiary (deconsolidated in 2013) at a consideration of RMB3,060,000 (approximately HK\$3,611,000).

#### 6 Finance costs, net

Unaudited
Six months ended 30 June

	2017			2016 (Restated)		
	Continuing	Discontinued		Continuing	Discontinued	
	operations	operations	Total	operations	operations	Total
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Interest and borrowing						
costs on bank loans	(31,052)	-	(31,052)	(27,515)	-	(27,515)
Interest on other loans	-	-	-	-	(943)	(943)
Bank interest income	1,489	-	1,489	1,944	-	1,944
Interest income/(expenses) on inter-company loans						
(note)	-	-	-	9,562	(9,562)	-
	(29,563)	-	(29,563)	(16,009)	(10,505)	(26,514)

#### Note:

There was no interest income and interest expenses on inter-company loans between the continuing operations and discontinued operations for the period ended 30 June 2017 (2016: Interest income of HK\$9,562,000 and interest expenses of HK\$9,562,000 between the continuing operations and discontinued operations were eliminated on consolidation).

#### 7 Taxation

Hong Kong profits tax has been provided for at the rate of 16.5% (2016: 16.5%) on the estimated assessable profits for the period. Taxation on overseas profits has been calculated on the estimated assessable profits for the period at the rates of taxation prevailing in the countries in which the Group operates.

The amount of taxation charged to the condensed consolidated interim income statement represents:

	Unaudited Six months ended 30 June	
	2017 HK\$'000	2016 HK\$'000
Overseas taxation Under-provision in prior years Deferred taxation	4,113 534 897	9,106 706 1,708
Taxation charge	5,544	11,520

#### 8 Discontinued operations

In view of the television advertising market downturn and the tough regulatory environment, the Group ceased the television operations which were mainly engaged in advertising sales in relation to satellite television channel operations and production of broadcasting programmes in Mainland China by the end of 2016. Accordingly, provision for closure costs of HK\$7,636,000 was made in December 2016, of which HK\$4,208,000 was utilised during the period ended 30 June 2017.

Analysis of the results of discontinued operations is as follows:

	Unaudited	
	Six months ended 30 June	
	2017	2016
	HK\$'000	HK\$'000
Revenue (note 2)	-	4,283
Operating costs	-	(18,816)
Finance costs (note 6)	-	(10,505)
Loss before taxation from discontinued operations	-	(25,038)
Taxation	-	-
Loss for the period from discontinued operations		(25,038)
Attributable to:		
Non-controlling interests	_	(3)
Equity holders of the Company	-	(25,035)
	-	(25,038)

#### 9 Dividends

No dividends had been paid or declared by the Company for the six months ended 30 June 2017 (2016: Nil).

#### 10 Loss per share

#### (a) Basic

#### **Continuing operations**

The calculation of basic loss per share is based on consolidated loss from continuing operations attributable to equity holders of the Company of HK\$138,305,000 (2016 (restated): HK\$104,032,000) and the weighted average of 3,893,270,558 (2016: 3,893,270,558) ordinary shares in issue during the period.

#### **Discontinued operations**

The calculation of basic loss per share is based on consolidated loss from discontinued operations attributable to equity holders of the Company of HK\$Nil (2016 (restated): HK\$25,035,000) and the weighted average of 3,893,270,558 (2016: 3,893,270,558) ordinary shares in issue during the period.

#### (b) Diluted

Diluted loss per share is equal to the basic loss per share for the period ended 30 June 2017 (2016: Same).

#### 11 Trade and other receivables

	Unaudited 30 June 2017 HK\$'000	Audited 31 December 2016 HK\$'000
Trade receivables Prepayments, deposits and other receivables	241,538 274,911	266,280 290,500
	516,449 ————	556,780 ———

The Group has established credit policies for customers in each of its businesses. The average credit period granted for trade receivables ranges from 30 to 180 days. The Group's turnover is determined in accordance with terms specified in the contracts governing the relevant transactions. The carrying values of trade and other receivables approximate their fair values.

The ageing analyses of the Group's trade receivables were as follows:

	Unaudited 30 June 2017 HK\$'000	Audited 31 December 2016 HK\$'000
Current 31 – 60 days 61 – 90 days Over 90 days	82,804 66,207 39,823 112,516	100,774 62,527 42,622 123,294
Less: Provision for impairment	301,350 (59,812) 241,538	329,217 (62,937) 266,280

#### 12 Trade and other payables

	Unaudited 30 June 2017 HK\$'000	Audited 31 December 2016 HK\$'000
Trade payables Other payables and accruals	93,863 393,227	102,080 439,910
	487,090	541,990 

The carrying values of trade and other payables approximate their fair values.

The ageing analyses of the Group's trade payables were as follows:

	Unaudited	Audited
	30 June	31 December
	2017	2016
	HK\$'000	HK\$'000
Current	32,780	39,301
31 – 60 days	13,686	15,747
61 – 90 days	4,552	4,898
Over 90 days	42,845	42,134
		102.000
	93,863	102,080

#### REVIEW OF INTERIM FINANCIAL INFORMATION

The unaudited condensed consolidated interim financial information of the Company and its subsidiary companies for the six months ended 30 June 2017 have been reviewed by the Company's auditor, PricewaterhouseCoopers, in accordance with Hong Kong Standard on Review Engagements 2410 "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Hong Kong Institute of Certified Public Accountants. The auditor's independent review report will be included in the Interim Report to shareholders. The unaudited condensed consolidated interim financial information of the Company and its subsidiary companies for the six months ended 30 June 2017 have been reviewed by the Audit Committee of the Company.

#### **CORPORATE GOVERNANCE CODE**

The Company has complied with all the code provisions of the Corporate Governance Code throughout the six months ended 30 June 2017, save and except Code Provision A.5 which is with respect to the nomination committee.

The Company has considered the merits of establishing a nomination committee but is of the view that it is in the best interests of the Company that the Board collectively reviews, deliberates on and approves the structure, size and composition of the Board and the appointment of any new Director. The Board is tasked with ensuring that it has a balanced composition of skills, experience and expertise appropriate for the requirements of the businesses of the Group, with due regard to the benefits of diversity on the Board, and that appropriate individuals with the relevant expertise and leadership qualities are appointed to the Board to complement the capabilities of the existing Directors. In addition, the Board as a whole is also responsible for reviewing the succession plan for the Directors.

#### MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as the Group's code of conduct regarding Directors' securities transactions. In response to specific enquiry made with the Directors, all Directors confirmed that they have complied with the required standard as set out in the Model Code during the six months ended 30 June 2017.

#### **PURCHASE, SALE OR REDEMPTION OF SHARES**

During the six months ended 30 June 2017, neither the Company nor any of its subsidiaries has purchased or sold any of the Company's listed shares. In addition, the Company has not redeemed any of its listed shares during the period.

#### **PUBLIC FLOAT**

On 30 September 2015, the Board made an announcement regarding the public float of the Company being below the minimum 25% of the total issued share capital of the Company required to be held by the public pursuant to Rule 8.08(1)(a) of the Listing Rules, details of which are as set out in the announcement dated 30 September 2015.

As at the date of this announcement, based on information available to the Company and within the knowledge of the Directors, the issued share capital of the Company held by the public remains below the minimum public float percentage.

The Company is still in the process of considering steps to restore the public float to 25% so as to be in compliance with the Listing Rules.

#### PAST PERFORMANCE AND FORWARD-LOOKING STATEMENTS

The performance and the results of operations of the Group contained in this announcement are historical in nature, and past performance is no guarantee of the future results of the Group. Any forward-looking statements and opinions contained in this announcement are based on current plans, estimates and projections, and therefore involve risks and uncertainties. Actual results may differ materially from expectations discussed in such forward-looking statements and opinions. The Group, the Directors, employees and agents of the Group assume (a) no obligation to correct or update the forward-looking statements or opinions contained in this announcement; and (b) no liability in the event that any of the forward-looking statements or opinions do not materialise or turn out to be incorrect.

#### **DEFINITIONS**

"Associates" has the meaning ascribed to it in the Listing Rules

"Board" means the board of Directors

"China Post" means China Post Group Limited, a state-owned enterprise of the

PRC, and its subsidiaries (its subsidiary Telpo Philatelic Company

Limited is the entity that is the shareholder of Ule)

"CKH" means Cheung Kong (Holdings) Limited, a company incorporated in

Hong Kong with limited liability, whose listing status on the Stock

Exchange was replaced by CKHH on 18 March 2015

"CKHH" means CK Hutchison Holdings Limited, an exempted company

incorporated in the Cayman Islands with limited liability, the shares of which are listed on the Main Board of the Stock Exchange on 18

March 2015 (Stock Code: 0001)

"Company" or "TOM" means TOM Group Limited, an exempted company incorporated in

the Cayman Islands with limited liability, the shares of which are listed on the Main Board of the Stock Exchange (Stock Code: 2383)

"Corporate Governance

Code"

means the Corporate Governance Code as set out in Appendix 14

to the Listing Rules

"Director(s)" means the director(s) of the Company

"GMV" means Gross Merchandise Value, the total value of all orders

handled or processed through Ule Group's platform which include multiple websites, mobile applications and PC applications, regardless of whether the orders are consummated, goods and

services returned or not

"Group" or "TOM Group" means the Company and its subsidiaries

"HWL" means Hutchison Whampoa Limited, a company incorporated in

Hong Kong with limited liability, whose shares ceased to be listed

on the Stock Exchange on 3 June 2015

"Listing Rules" means the Rules Governing the Listing of Securities on the Stock

Exchange

"Main Board" means the main board of the Stock Exchange

"Mainland" or "PRC" means The People's Republic of China, excluding Hong Kong,

Macau and Taiwan

"Media Business" means two reportable operating segments of Publishing Group and

**Advertising Group** 

"Model Code" means Model Code for Securities Transactions by Directors of Listed

Issuers contained in Appendix 10 to the Listing Rules

"Rubikloud" means Rubikloud Technologies Inc., a corporation incorporated in

Canada

"SFO" means the Securities and Futures Ordinance, Chapter 571 of the

Laws of Hong Kong

"Stock Exchange" means The Stock Exchange of Hong Kong Limited

"Technology Platform and Investments"

means three reportable operating segments of E-Commerce Group, Social Network Group and Mobile Internet Group; and investments

in Fintech and Big Data Analytics sectors

"Ule" or "Ule Group" means Ule Holdings Limited and its subsidiaries

"WeLab" means WeLab Holdings Limited, a BVI business company

incorporated in the British Virgin Islands with limited liability

As at the date hereof, the directors of the Company are:

Executive Directors: Mr. Yeung Kwok Mung

Ms. Angela Mak

Non-executive Directors: Mr. Frank Sixt (Chairman)

Ms. Debbie Chang Mrs. Angelina Lee Independent Non-executive Directors:

Mr. Henry Cheong Mr. James Sha Mr. Albert Ip

Alternate Director: Mr. Dominic Lai

(Alternate to Mr. Frank Sixt)